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17-21 FEB Dubai World Trade Centre

# CATALOGUE



Russian food manufacturing companies at Gulfood-2025

Dubai, United Arab Emirates February 17-21, 2025

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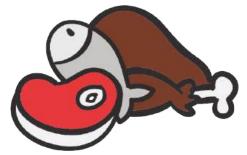
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# MEAT, FISH AND SEAFOOD PRODUCTS



# **TRADING HOUSE CHERKIZOVO, LLC**





location





# www.cherkizovo.com

website

#### Export Destinations:

more than 20 countries, including KSA, UAE, China, Vietnam, Hong Kong, Mongolia, Benin, Gabon, Congo, Equatorial Guinea, CIS & CU, etc.

### Cherkizovo Group is the largest meat producer in Russia. The company is one of the three leaders in the market of chicken meat, turkey meat and processed meat products. Cherkizovo produces meat products for all existing sales channels, including QSR and foodservice.

### PRODUCTS

- Chicken
- Turkey
- · Ready to eat processed meat products

# ADVANTAGES

- Vertically integrated, largely self-sufficient business model
- Strong portfolio of brands with growing market share in Retail
- Key supplier to QSR chains
- Cherkizovo Lab is an innovative European-class R&D center that is one of a kind in the Russian agricultural sector. It engages in food studies and gives the Company total control over product quality and safety

### TARGET AUDIENCE

· Commodity traders, distributors, retail chains, food processors





# **MIRATORG, LLC**

Miratorg is Russia's leading meat producer and supplier.

The modern Miratorg agricultural holding company has differentiated

product segments: meat, poultry, frozen semi-finished products, and pet food. The company controls the entire product development process - from production to market launch. Thanks to its innovative production facilities, it is unparalleled in Russia in terms of the level of organization of

production processes, technologies used and hygienic safety standards. The main principle is "Quality without compromise". The mission is to

improve the quality of life by offering the highest quality products and







established



#### **Export Destinations: 40+** export directions

# 

**PRODUCTS** 

• 28 Years on the market

promoting a culture of consumption.

**50+** PRODUCT SEGMENTS

**2500+** ASSORTMENT ITEMS

- **100+** High-tech farms
- TOP-1 Pork Producers in Russia
- Vertical integration full control of all processes from the field to the counter

### TARGET AUDIENCE

- Retail chains, distributors
- Producers and HoReCa









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# **RESOURCE AGRIBUSINESS GROUP**









#### **Export Destinations:**

60 countries of Europe, Asia, and Africa

Resource Agribusiness Group is one of the largest Russian food products manufacturers, and takes a leading position among Russian exporters of chicken meat and sunflower oil.

The Company constantly expands the range of products according to global food industry trends. The product portfolio includes poultry meat, semi-finished meat products and gastronomy, vegetable oils, as well as grain and flour. The products of the Resource Agribusiness Group are exported to almost 60 countries of Europe, Asia, and Africa.







### PRODUCTS

- Poultry meat
- Mutton
- Corn
- Sausage products
- Sunflower oil
- Mayonnaise
- ADVANTAGES
  - Halal products

# TARGET AUDIENCE

- Wholesalers
- HoReCa
- Distributors

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# DAMATE



location



2012 established

www.acdamate.com

#### **Export Destinations:**

32 countries of the world, including: China, UAE, Saudi Arabia, Kuwait, African and Asian countries

# **DAMATE GROUP (NEW FARMS, LLC)**

DAMATE Group is a Russian agricultural holding, a major category expert in the niche protein markets, also engaged in dairy farming, and genetics.

Damate pays special attention to the issues of biological and sanitary production safety and product quality.

Damate Group is the Russian leader in turkey and duck meat production. In 2023 the company produced 238 thousand tons of turkey meat and 18,6 thousand tons of duck meat.

The company plans to produce up to 25 thousand tons of lamb products per year.

Damate produces meat with Halal certificates from ICSC Halal, GulfTIC-ICSC and SFDA Halal Center that complies with modern safety and quality standards.

# PRODUCTS

- Turkey meat
- Duck meat
- Lamb

# ADVANTAGES

- High quality
- Perfect taste
- Halal

# TARGET AUDIENCE

Distributors, retail chains, traders, HoReCa







Krasnogorsk, Russia

location





#### **Export Destinations:**

UAE, Saudi Arabia, Irac

# KRASNOGORSKY MEAT PROCESSING PLANT, LLC

Krasnogorsky Meat Processing Plant is a quickly developing company, focused on frozen semi-finished food production of high Halal quality.

The Company's Brand is TM "MD Halal". The products are unique in their recipe, free from dyes and GMO.

# PRODUCTS

- Pelmeni (dumplings)
- Pancakes & crepes
- Vareniki (dumplings sweet fillings)
- Manty (Asian style dumplings), kurze and others

# ADVANTAGES

- Halal quality
- Unique formula
- Dyes and GMO FREE

- Distributors
- Wholesalers
- Retail chains





# HUNTING CLUB (STM MOLODI, LLC)



# Saint Petersburg,

Russia

location





www.huntingclub.su website

LLC "STM Molodi" is a manufacturer of premium products of the trademark "HUNTING CLUB" from game meat and other natural products. The main idea is, first of all, the naturalness of ingredients. Improving the quality of food - improves the quality of life.

All products are produced at specialized certified production enterprises according to our own developed recipe, preserving the naturalness and environmental friendliness of the product as much as possible.

Currently, we are actively working on the development of supplies of high-quality natural premium products both in the Russian Federation and in foreign markets.

### PRODUCTS

- Food products from game meat (canned, semi-finished products)
- Natural honev and honev soufflé
- Herbal teas

# **ADVANTAGES**

- Ecologically clean, natural food products (game meat is low in fat, rich in protein and microelements, free of growth hormones and antibiotics).
- Premium level
- Unique recipe

# TARGET AUDIENCE

Distributors, retail chains











www.dostavka. primebeef.ru

website

#### **Export Destinations:**

China, Vietnam, Hong Kong, UAE, Qatar, Saudi Arabia, Oman, Kuwait, Jordan, Iran, Turkey, CIS countries

# PRIME FOODS TRADE HOUSE, LLC

Prime Foods is a supplier company of best-in-class FMCG products: premium marbled beef PRIMEBEEF, with direct deliveries from the factory, and other premium products of its own production.

To maintain the high quality of the PRIMEBEEF, the producer controls every stage: genetics, own feeds production facilities, livestock breeding and meat processing plant.

It is based on a special approach to breeding, fattening and raising animals in ecologically friendly regions of Russia. Sweet flavor of meat is achieved due to the "golden" diet: 200-day corn fattening of steers. The plant has a separate production line for Halal products. The Prime Foods portfolio also includes the ZARECHNOE brand high-guality beef from grass-fed beef and dairy bulls



# PRODUCTS

- Premium or alternative cuts
- Tenderloin, steaks
- Sausages
- Burger patties

# ADVANTAGES

- High quality products
- Control over all stages of production
- Maximum attention is provided to each product

# TARGET AUDIENCE

- Distributors, wholesale buyers
- Retail chains
- Processors
- HoReCa, E-commerce



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Nizhny Novgorod, Russia

location





#### www.lunskoe-more.com website

#### **Export Destinations:**

More than 10 countries (China, Azerbaijan, Kazakhstan, Belarus, Armenia, Turkey, etc.)

# LUNSKOYE SEA, LLC

Lunskoye sea is the largest and most advanced enterprise for the processing of caviar and seafood, as well as the production of caviar products and fish cuisine. Corporate clients include federal and regional retail chains in Russia, regional distributors, and foreign trading companies. The extensive supply geography allows to ensure uninterrupted product deliveries to the clients on time, while maintaining temperature control during transportation.

PRODUCTS

- Caviar
- Seafood
- **Fish Cuisine**

### **ADVANTAGES**

- As a manufacturer, the company ensures maximum profitability to all its partners.
- The company controls and improves the production process of each jar at all stages, from raw material procurement to technical and laboratory quality control.
- Own warehouse facilities with various climate zones and a fleet of vehicles allow to significantly expand the supply geography and open new markets.

# **FARGET AUDIENCE**

Distributors, retail chains, HoReCa



**Description** 







Nizhnevartovsk, Russia





#### Export Destinations:

Serbia, Kazakhstan, Belarus, Azerbaijan

# NIZHNEVARTOVSK FISH CANNERY SANTA MARIA, LLC

The Nizhnevartovsk Fish Cannery "Santa Maria" is one of the largest fish processing enterprises in the Khanty-Mansiysk Autonomous Region – Ugra since 1998.

Modern technologies allow preserving the nutritional properties in canned fish, but unlike fresh fish, canned fish is always ready to eat and does not require additional storage conditions. The enterprise produces 30 types of canned fish: natural, in oil, tomato, minced fish, fish-vegetable, with side dishes of vegetables and cereals, as well as delicate jellies and pâtés.

### PRODUCTS

- Canned fish
- Snacks of fish
- Dry and smoked fish

### ADVANTAGES

- Own fishing, wild fish
- Experience in the export markets
- Possibility to produce products under the Customer's label
- Halal certification for UAE and Saudi Arabia

- Distributors
- Wholesale buyers
- Retail chains









83	2019
	established

**Export Destinations:** Kazakhstan, Armenia, Belarus

# INDIVIDUAL ENTREPRENEUR ANREY LICHUTIN

Individual entrepreneur Andrey Vladimirovich Lichutin, using his own fleet and professional teams of divers, is engaged in a sea urchin fishing. For more than 5 years, seafood has been supplied daily throughout Russia and the CIS countries.

- PRODUCTS
  - Sea urchin

# ADVANTAGES

- Direct deliveries: no intermediaries allows to reduce the product cost
- Daily fishing and the speed of delivery guarantee the freshness of seafood products
- · Product quality is certified by laboratory studies

- Distributors
- Wholesale buyers
- HoReCa





# DR. ALICE, LLC

DR. ALICE LLC is located in Dmitrov, 70 km away from Moscow. Under the Dr Alice brand, a unique fish product line has been launched. The products are for people who lead an active and health-conscious lifestyle. Cooking with DR. ALICE will make the process easy and fast!



# Dmitrov, Russia

Dr. Alice for life





www.foodteamco.ru www.laksplus.ru

website

#### **Export Destinations:** CIS countries, Asian & African countries, UAE, China

# PRODUCTS

- Frozen fish products
- Light-salted fish products
- Smoked fish products
- Ready to cook
- Ready to eat

# ADVANTAGES

- Healthy eating
- High value added products
- Wide range of products
- Product development according to the mentality of a certain country

- Distributors, wholesale buyers
- Retail chains
- HoReCa











# **KAPRI, LLC**









Kapri company is Russia's first and largest processor of fish oil rich with Omega-3 from wild fish and one of the largest fish food manufacturers. The company is proud to offer a pure and natural product that supports the health and well-being of people and animals.

- PRODUCTS
  - Fish oil
  - Fishcakes
  - Omega-3 capsules

# ADVANTAGES

- Raw materials from the Far Eastern
   H79
   District
- Location in the center of the European part of Russia
- In-house laboratory responsible for quality control

- Aquafish producers
- Health food distributors
- Distributors of fish products











USSIAN CRAB

Vladivostok.

Russia

location

2018

established

website

**Export Destinations:** 

China, Korea, Japan, Vietnam, UAE, Saudi Arabia, Thailand

www.russiancrab.ru



Russian Crab is a crab-fishing company. The company fishes Kamchatka, Blue, Brown king crabs, Snow crabs Opilio and Bairdi, Horsehair crab in the Sea of Okhotsk, Bering and Japan Seas.

#### PRODUCTS

- Whole red king crab boiled-frozen
- Red king crab sections boiled-frozen
- Snow crab opilio boiled frozen

### ADVANTAGES

 Ship production – the product is prepared at sea, on board of the processing vessel, almost immediately after catching. This way the quality and taste of seafood

· is preserved

- The vast water area in which the vessels operate allows to harvest crab in different fishing seasons, which means that fresh products from the Russian Crab group of companies are available to customers at any time of the year.
  - Sustainable fisheries that preserve the abundance of valuable bioresources and transparent exports are important principles of the company's work.

### TARGET AUDIENCE

Distributors, retail chains, HoReCa







# TRADING COMPANY KAMCHATSKIY MERIDIAN, LLC



Vladivostok, Russia





**Export Destinations:** Asia, EU, CIS countries

### Kamchatskiy Meridian provides seafood from the clean and pristine waters of Kamchatka, and also arranges deliveries by sea or by land to all main ports around the world.

The company operates 8 large shore based plants located in West Kamchatka. Annual catch is appr. 50–70 thousand tons

### PRODUCTS

- Frozen Wild Salmon H/G, Alaska Pollock H/G, Pacific Cod H/G
- Wild salmon fillets
- Pollock roe canned, Wild Salmon canned

# ADVANTAGES

- Full cycle from catching to processing
- The freshest raw material
- Huge experience in international sales

- Fish processors
- Retail chains
- Distributors
- HoReCa







# DAIRY PRODUCTS











# 1995 established



#### www.proficheese.ru

# website

# LENINGRADSKY CHEESE **FACTORY, JSC**





Leningradsky Cheese Factory is a leading manufacturer of high-guality dairy products and cheeses in Russia. The company operates four state-of-the-art production facilities equipped with modern, high-tech machinery. Renowned for its guality standards, the company has established itself as a trusted exporter in the global dairy industry.

PROFI CHEESE

MOZZARELLA

MOZZARELLA

#### PRODUCTS

- Cream cheese
- Mozzarella cheese .
- Semi-hard and hard cheeses
- Butter
- Dry milk whey

# **ADVANTAGES**

- Product naturalness
- Stability of consistency •
- Convenience of packing •
- Heat resistance: does not lose its gualities • when used in cold and hot dishes



# TARGET AUDIENCE

- Distributors
- Retail chains
- HoReCa

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U N A G R A N D E







website

Export Destinations: CIS countries

# **UNAGRANDE COMPANY, JSC**

Unagrande Company is a producer of fresh cheese and butter of perfect taste and impeccable quality. The company's main priorities are pure composition and authentic production technology. All products have a unique flavor and high quality.

# PRODUCTS

- Mozzarella
- Ricotta
- Cottage cheese
- Mascarpone

# ADVANTAGES

- Only natural ingredients are used
- Classic recipes are preserved
- High quality standards are observed

- Distributors
- Retail chains
- HoReCa











Russia

1969 established

53



www.protein.molvest.ru

#### **Export Destinations:**

Abkhazia, South Ossetia, Uzbekistan, Azerbaijan, China, Philippines, Saudi Arabia, Egypt, Tunisia, Algeria, Israel

# **MOLVEST, JSC**

Molvest is one of the largest producers of finished dairy products and dry dairy ingredients with 55 years of history. The company owns 7 plants and 6 dairy farms.

### PRODUCTS

- Dairy products: Milk, cream, butter, cheese, yogurt, sour cream, cottage cheese, curdled cheese
- Dairy ingredients:

Skimmed milk powder, whey permeate, whey protein concentrate WPC-80 (standard and lecithinized), milk protein concentrate MPC-85, milk protein concentrate MPC-70, whey protein isolate, micellar casein

### ADVANTAGES

- Own raw material milk from English breeds of Jersey cows. Milk from these cows is characterized by high protein and fat levels
- Full cycle enterprise, quality control is carried out from the farm to the customer.
- International certification ISO-22000, Halal, Kosher

- Retail chains
- Dairy distributors
- Dairy producers, confectionery manufacturers, ice cream manufacturers, sports nutrition manufacturers, manufacturers of animal feed







Iceberry

Moscow.

Russia location

2005 established

website

**Export Destinations:** Belarus, Mongolia, Uzbekistan,

China, Senegal, Nigeria, etc.

www.iceberry-

international.com

# **ICEBERRY GROUP OF COMPANIES**

Iceberry Group is the largest ice cream producer, the company owns three of its own high-tech and fully automated factories for the production of cold dessert. GC Iceberry produces more than 250 ice cream items with different flavors in different price categories.

The high quality of the products has been repeatedly confirmed by leading industry experts, as evidenced by the awards and honors received

# PRODUCTS

- Ice-cream

# **ADVANTAGES**

- Competitive price
- Original recipes: unique flavors inspired by Russian traditions for an authentic taste experience.
- Made from fresh milk: 100% natural • ingredients

# TARGET AUDIENCE

- Distributors ٠
- Retail chains
- HoReCa











23

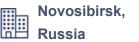




# OIL AND FAT PRODUCTS







location





#### **Export Destinations:** UAE, China, Vietnam, South Africa

# **ELEY TRADE, LLC**

Eley Trade acts as a reliable partner in the supply of high quality vegetable oils and agricultural products. The company has established itself as a responsible supplier, each product undergoes strict quality control at all stages of production, from the selection of raw materials to the packaging of finished products.



•

**PRODUCTS** 

- Rapeseed oil •
- Top grade and cold pressed sunflower oil . Bottled and in a flexitank
- Linseed oil •
- Rapeseed cake ٠

# **ADVANTAGES**

- Trade mark "Eleya" registered in Russia, in China
- Own production •
- Natural raw materials •

- Processors
- Retail chains .
- Chemical industry ٠
- Cosmetic industry ٠









location



	www.altariaoil.ru
1	website

**Export Destinations:** Belarus, Kazakhstan, Georgia, South Korea

# **ALTARIA, LLC**

ALTARIA offers a wide range of oils - from traditional sunflower oil to exotic trendy types such as avocado and coconut oil. The Jispenser has three atomization modes - drop, jet, spray, which nakes using the product convenient and economical.

- **PRODUCTS** 
  - Vegetable oils in spray in an assortment of 15 types

# ADVANTAGES

- Convenient the oil is in a bottle with a dispenser, the package does not leak and does not get dirty
- Economical and profitable the dispenser has 3 modes of atomization (jet, drop, spray) due to which the oil is used several times more economically than in a PET bottle. The volume of 250 ml is enough for 2-2.5 months with daily use
- Useful in one squeeze of 2g only 8 kcal. This is important for followers of healthy lifestyle, it is known what amount of healthy fats per one meal
- 100% natural composition most of the range is made up of traditional Altai oils (cedar, flax, sunflower, sea buckthorn) - favorable to buy in terms of logistics

- Retail chains
- Distributors







Rusun Export is a producer of vegetable oils and an exporter of agricultural products. It has extensive experience in export. The company has flexible logistics solutions.

PRODUCTS

Barnaul. Russia

RUSUN

location





**Export Destinations:** UAE, Iran, China

٠

•

- Food peas
- Green lentils
- Red lentils .
- Oilseed flax seeds .
- Sunflower seeds ٠
- Food/feed barley •
- Unrefined rapeseed oil (flexitank) ٠
- Unrefined sunflower oil (flexitank) •

### **ADVANTAGES**

- Only high-quality production •
- Flexible logistics
- Extensive experience in the market •

- Processors of agricultural products ٠
- Trading companies ٠















location





#### Export Destinations: CIS countries

# **TYUMEN AEROSOLS, LTD**

Tyumen Aerosols specializes in the production of high-quality aerosol products. It has its own production facility and a modern automatic line, the capacity of which allows it to produce up to 1 million units of products per month. The company's products won the Product of the Year contest at the WorldFood Moscow 2024 international fall food exhibition.



- Unrefined (cheese-pressed) vegetable oils in aerosol packaging (camelina, rapeseed, safflower, sunflower, poppy, hemp and mustard №1 with pleasant spicy taste)
- Wine keeper (Food grade argon E938)
- Oxygen cocktails «Air-Active»
- Universal food grade lubricant «SMS-1»

# ADVANTAGES

- Wide range of products
- High quality and reliability
- Good terms and benefits for partners

- Retail chains, distributors, HoReCa
- Hospitality, restaurant business
- Pharmaceuticals, healthy food industry
- Food production



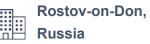




# GRAIN PRODUCTS







location





#### www.aston-group.com

website

**Export Destinations:** CIS countries, the Middle East, Europe, Asia, Africa and South America

# **ASTON GROUP**

ASTON is one of the largest agricultural holdings focused on production, storage, processing of major crops and delivery of products to consumers. Its structure includes vegetable oil production and processing plants, elevator complexes, port terminals, as well as agricultural enterprises.

- PRODUCTS
- Wheat
- Barlev
- Corn
- Sunflower
- Flax
- Peas
- Sunflower and rapeseed meal
- flax cake
- Vegetable oils



- Full production cycle procurement, storage and sales of grains Full compliance with the environmental legislation and regulatory documents, communicates openly with supervisory authorities and controlling services, and provides full and timely reporting.
- Responsibility for the environment and natural resources

- Traders
- Distributors
- Manufacturers









# **VVP AGRO** (DISTRIBUTION CENTER, LLC)

vvp group VVP AGRO is part of the VVP group of companies. The company has extensive experience in international trade of agricultural products and cooperates with inspection laboratories to ensure guality control of its products.



location



www.vvpgroup.com

website

**Export Destinations:** Turkey, Israel, Egypt, Lebanon



#### **PRODUCTS**

- Wheat .
- Corn
- Peas
- Chickpea
- Flax
- Sunflower oil .

# **ADVANTAGES**

- Reliability and fulfillment of commitments • on time and as promised
- Quality products that meet or exceed • customer expectations
- Honesty and transparency for long-term customer relationships

### TARGET AUDIENCE

- Producers, processors
- Wholesale buyers
- Traders ٠



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location





#### **Export Destinations:**

UAE, Bahrain, Pakistan, South Africa, China, Turkey, Israel, India

# EXITO, LLC

Exito is an international supplier of agricultural products to both domestic and foreign markets. It has a diversified business presence in 21 regions of Russia and new territories.

- PRODUCTS
- Grains:
   Wheat, oats, millet, sorghum
- Pulses: Peas, chickpeas, lentils, lupine
   Oilseeds:
  - Oilseeds: Flax, rapeseed, mustard, safflower, camelina
- Coriander
- Feeds
- Wheat flour
- Oils:

Sunflower oil, rapeseed oil

# ADVANTAGES

- Supply high quality products
- High customer focus
- Turnkey operations

- Producers, processors
- Wholesale buyers
- Farms/ Agricultural enterprises









location



www.eng.zl-ltd.com

#### **Export Destinations:**

UAE, Iran, Jordan, Egypt, China, South Korea, Vietnam, Turkey, India, CIS countries, etc.

# **GRAIN LINES, LLC**

Grain Lines is a leading player in the market of processing and export of agro-crops from Russia and Kazakhstan, with stable positions both domestically and internationally. The company offers products both directly from farmers and after processing, ensuring quality at every stage. The company has representative offices in: Russia, Kazakhstan, Turkey and UAE

### PRODUCTS

- Grains: wheat, barley, oats, corn, rye
- Pulses: lentils (red/green), peas, chickpeas, chickpeas.
- · Oilseeds: sunflower, flax, rapeseed, soybeans, safflower
- Niche crops: millet, mustard, coriander
- · Grain processing products: bran, mixed fodder
- Oilseed processing products: vegetable oils, meal

# ADVANTAGES

- Quality and a wide range of products
- · Competitive prices and flexibility in delivery conditions
- Logistical support
- Reliability and stability of supply

- Producers, processors
- Traders







# Krasnodar region, Russia

location





Export Destinations: more than 10 countries worldwide

34

# INTROFORUS, LLC

INTROFORUS is performing high-quality agricultural commodities export from Russia, focusing mainly on the standards of European countries. Efficient export shipping warehouse space — more than 2000 m2.

The company's professional and experienced team had established a reliable direct partnership with top producers, farmers, CPT suppliers of agricultural commodities in Russia, cooperating with long term deals.

### PRODUCTS

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- Grain crops: Durum and milling wheat, barley, corn,
- Pulses: Yellow peas, chickpeas
- Oilseeds: Safflower seeds, sunflower seeds, flax seeds
- Feeds: Cakes/flour, WBP
- Vegetable oils

# ADVANTAGES

- Highest quality of supplied products: double control during purchase and export loading
- Own laboratory for incoming quality control.
- The company cooperates with the best services of surveyors, insurance, forwarding, maritime agencies and companies.

- Producers, processors
- Farms
- Traders









location



www.astarta-agro.ru

#### Export Destinations: countries of Europe, Middle East, Asia, North Africa, CIS countries

# ASTARTA AGROTRADING, LTD

Astarta Agrotrading Company has been growing and exporting grain and grain products for 25 years. The company owns 5 grain elevators and 10,000 hectares of land in the Saratov region of the Russian Federation, it sells and transports crops worldwide by container, rail and river-sea vessels.

# PRODUCTS

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- Grains: Wheat, barley, corn, millet, buckwheat
- Pulses:
  - Yellow peas, chickpeas, red and green lentils
  - Oilseeds: Flax, safflower, sunflower seeds

# ADVANTAGES

- Own production
- Many years of export experience
- Own cargo port on the Volga River
- Production lines for cleaning and sorting chickpeas

# TARGET AUDIENCE

- Producers, processors
- Farms
- Traders



Flaxseeds

Mustard

Yellow peas



OZK

Moscow.

Russia location

2009

established

# **OZK TRADING, LLC**

The OZK Group is one of the leading exporters of Russian grain, the only Russian agricultural infrastructure company with state participation.

Key areas of activity are grain export, storage, processing and grain transshipment.

The core assets of the OZK Group include 2 port terminals, including the largest deep-sea bulk terminal in the Azov-Black Sea basin - NKHP, 8 grain elevators, 3 processing plants and a fleet of hopper wagons. The OZK Group ranks among the TOP-5 exporters of Russian grain. The volume of grain export is over 3 million tonnes per year.

### PRODUCTS

- Wheat
- Barley



www.ozk-group.ru ozktrading.ru

website

#### **Export Destinations:**

More than 40 countries, mainly from the Middle East and Africa

# Corn

# **ADVANTAGES**

- Company with state participation
- Wide range of export destinations
- Own infrastructure, including grain terminals with a transshipment capacity of 7.1 million tons per year
- Impeccable reputation in the international market

- Grain importers
- Flour producers, processors







## Saint Petersburg, Russia

location





#### **Export Destinations:** UAE, China, India, Egypt, Pakistan, Iran, European countries

37

## A-SALT TRADING, LTD

A-Salt Trading Group specializes in commercial and logistics operations in the agribusiness and food ingredients sectors.

The company has several business lines:

- Export of pulses, grains and oilseeds;
- Import and distribution of food ingredients (including green coffee);
- Import and distribution of fish feeds;
- Wholesale of chemical ingredients.

The company has 15 years of experience in purchasing, quality management, storage, logistics, and sales in the Russian and international markets worldwide.

### PRODUCTS

- Wheat
- Corn
- Oats

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- Peas
- Red and green lentils
- Flax seeds
- Mustard, etc.

## ADVANTAGES

- High quality product
- High level of standard according to ISO 9001:2015

## TARGET AUDIENCE

- Producers, processors
- Traders



Flax

Mustard





Barley



Wheat





Green lentils



Chickpeas

Oats



Corn





Rostov-on-Don, Russia

location





#### website

**Export Destinations:** more than 26 countries, including Turkey, India, China, Pakistan, Egypt

## AGRO GRAIN SOUTH, LLC

AGRO GRAIN SOUTH is an international agricultural trading company specializing in trading grains, pulses, oilseeds, and their processed products. The company operates globally under the AGS brand and has representative offices in the UAE, Tanzania, Mozambique, China, India, and Turkey. Its headquarters are located in Dubai (UAE)

### PRODUCTS

- Grains: Wheat, Barley, Corn, Buckwheat
- Pulses: Yellow peas, Pigeon peas, Chickpea Kabuli, Chickpea desi, Red lentils, Green lentils, Soybeans
- Oilseeds: Flaxseed, Yellow Mustard, Sesame
- Raw cashew nuts
- Green mungbean
- Coriander
- Wheat bran, Corn bran
- Barda
- Corn germ
- Beet pulp
- Sunflower meal
- Wheat flour

## ADVANTAGES

- №1 Feedstuff exporter among Russian traders in 2024
- №1 In cargo diversity among Russian traders
- Over 500 000 MT trade tonnage in 2024

- Producers, processors
- Traders
- Wholesale buyers
- Farms/ Agricultural enterprises







Rostov-on-Don, Russia

location





### Export Destinations:

Sri Lanka, Jordan, Algeria, Libya, Israel, Egypt, Lebanon, Tunisia

## **AGRO ALLIANCE ROSTOV, LLC**

Agro Alliance Rostov is a young, dynamically developing enterprise. The main direction of the company is export of grains, pulses, oilseeds and processed products.

## PRODUCTS

Grains:

Wheat, rye, barley, oats, millet, millet, buckwheat, sorghum

Pulses:

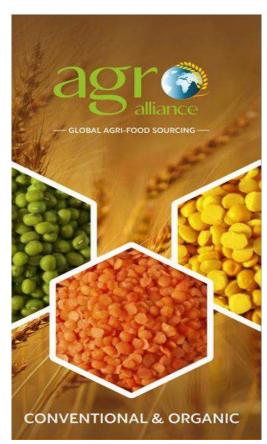
Polished red and green lentils, chickpeas, yellow peas

- Oilseeds:
  - Flax, sunflower, safflower, mustard
- Coriander,
- Corn and wheat bran
- Wheat flour

## ADVANTAGES

- Natural agricultural products grown without the use of harmful chemicals and GMOs
- Possibility to pack products in polypropylene bags 25/50 kg, big bags, in bulk.
- Delivery by all types of transportation

- Producers and processors
- Traders













#### Export Destinations:

Northern and Southern Africa Middle East, Arabian Peninsula, Persian Gulf countries Countries of Europe, Asia and the Far East

## **NOVO STAR TRADE, LLC**

NOVO STAR TRADE carefully selects products from the best fields and performs careful processing, the company's products are nature's purest and healthiest flavors. With years of experience in providing exceptional flavor and quality, NOVO STAR TRADE offers a wide range of products, from lentils to chickpeas, peas to bulgur.

## PRODUCTS

- Red lentils
- · Green lentils
- Chickpeas
- Millet

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- Wheat
- Safflower
- Flax

## ADVANTAGES

- Quality
- Favorable price
- Reliability

- Producers, processors
- Traders
- Wholesale buyers













**Export Destinations:** countries of the Middle East, Asia, Europe and Africa

## SUNAGRO, LLC

SUNAGRO is a Russian trader and supplier of agricultural products. The company is engaged in the purchase of agricultural products throughout the Russian Federation. Deliveries are made to the domestic market and for export

PRODUCTS

- Wheat
- Barley
- Peas
- Chickpea
- Sunflower cake
- Sunflower bran
- Corn
- Lentils

## ADVANTAGES

- 3 grain elevators with a total storage capacity of more than 100,000 tons at a time
- Trucking division, consisting of more than 30 grain trucks
- Foreign Economic Division

- Producers, processors
- Wholesale buyers
- Traders
- Shipping companies







Novosibirsk, Russia

location



www.npk-nsk.ru website

#### **Export Destinations:**

China, Kazakhstan, Kyrgyzstan, Mongolia, Bangladesh, Belarus, Belgium, India, Vietnam, Cuba, Cuba

## NOVOSIBIRSK FOOD CORPORATION, LLC

Novosibirsk Food Corporation is one of the leaders of agribusiness in Siberia. The annual volume of agro-products trade in Siberia is 800,000 tons. More than 2,000 agricultural producers and processors are suppliers and buyers of NPK Company.

### PRODUCTS

- Wheat
- Barley
- Oats
- Buckwheat
- Peas
- Rape
- Flax
- Rapeseed oil/ cake
- ADVANTAGES



- Sunflower seed processing plant, rapeseed oil plant, cattle breeding complex, mills (including in Cuba)
- All types of shipments from elevators: multimodal transportation, shipment by container trains, rail and road, delivery by water on large-capacity vessels.
- Individual approach to each contract
- Work all over the world
  - Service approach

### TARGET AUDIENCE

- Producers, processors
- Wholesale buyers
- Traders

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Russia

location



www.tdzz.ru website

#### **Export Destinations:**

Bahrain, UAE, Japan, South Africa, Bulgaria, EU countries

## **TRADING HOUSE ZERNO ZAVOLZHYA, LLC**

Zerno Zavolzhya Trade House includes many enterprises that produce agricultural products, wholesale trade in grain, provide services for receiving, storing, conditioning and drying of grain and oilseeds, shipments by road, rail and sea transport, logistic and forwarding services for the delivery of agricultural products.

### PRODUCTS

- Wheat, rye, barley, millet
- Mustard. sunflower. safflower. flax
- Chickpeas, corn

## **ADVANTAGES**

- Wide geography of the ٠ company's network: loading and delivery of products from different ports of the Russian Federation
- Successful work in agricultural markets all over the world.

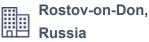
- Producers, processors of agricultural products
- Feed producers
- Traders















## **TRADING HOUSE SPUTNIK, LLC**

Sputnik Trading House is engaged in the export of grain crops. The company has established itself as a reliable supplier of quality agricultural products from Russia to the world market. The Sputnik Trading House team strives every day to cover all new opportunities for transportation of agricultural products, developing and maintaining stable logistics routes.

## PRODUCTS

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- Grains:
  - Durum wheat, corn, barley
  - Oilseeds: Flax, rapeseed, rapeseed, sovbeans
- Pulses: Chickpeas, peas, lentils
- Coriander
  - Feeds: Bran, cake, meal

## ADVANTAGES

- The principle of openness and efficiency in work
- Stable logistics
- High level of work of export specialists



- Producers, processors
- Wholesale buyers
- Traders

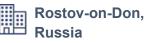




44











#### **Export Destinations:**

UAE, Saudi Arabia, Kuwait, Jordan, Iran, Pakistan, Turkey, Egypt, India, China, Vietnam, Indonesia, Malaysia, Singapore and other countries in Africa, Asia, America and Europe **45** 

## **TOP GRAIN, LLC**

Top Grain is the largest trader of peas in the world and a leader in the export of durum wheat, oilseed flax and chickpeas. In addition, the company holds a leading position as a shipper of containers from Russia, emphasizing its importance in logistics and exports.

## PRODUCTS

- Grains:
   Wheat, barley, corn
  - Pulses: Chickpeas, yellow peas, lentils
- Oilseeds: Flaxseeds, camelina
- Coriander
- Bran, meal, cake

## ADVANTAGES

- Worldwide shipment
- High quality products
- Reputation in the international market

- · Producers, processors
- Wholesale buyers
- Traders





2008

established

website

**Export Destinations:** 

UAE, Saudi Arabia, Jordan, Iran, Turkey, Israel, Egypt,

Vietnam, Vietnam, Malaysia

EH-M

Volgograd, Russia

www.uspeh-m.com

## **USPEH-M**, LTD

Wholesale trade of agricultural products.

## PRODUCTS

Grains:

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- Durum wheat, millet, sorghum
- Pulses: Chickpeas, soybeans, lentils, peas
- Oilseeds: Mustard, ginger, sunflower, flaxseed

## ADVANTAGES

- Quality control at all stages: growing, harvesting, storage, high degree cleaning, delivery to the consumer
- Packing options (10, 13, 15, 25, 40, 50, 500 и 1000 kg)
- Price flexibility

## TARGET AUDIENCE

- Producers, processors
- Wholesale buyers
- Farms/ Agricultural enterprises



46









**Export Destinations:** India, Turkey, China, Pakistan, Bangladesh

## **VIL GROUP, LLC**

VIL Group is a young and dynamically developing company. The major type activity is export of niche agricultural products from Russia

## PRODUCTS

- Peas
- Chickpeas
- Flaxseeds
- Sugar beet pulp
- Mustard seeds
- Coriander

## ADVANTAGES

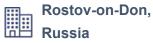
- Reliable exporter
- Experienced team of professionals
- Constant expansion of the geography of supplies

- Producers, processors
- Wholesale buyers
- Traders











**Export Destinations:** UAE, Turkey, China, Pakistan, India, Bangladesh

## **VIT TRADE, LLC**

Vit Trade is a reliable supplier of high-quality niche agricultural products to world markets. Every day, developing and maintaining stable logistics routes, the team strives to master new opportunities for the transportation of agricultural products. All the company efforts are aimed at constantly linking the interests of domestic producers and consumers of Russian agricultural products around the world.

## PRODUCTS

- Flax (Golden and Brown)
- Millet (Wheat)
- Rice Flour
- Chickpeas
- Wheat Bran
- Oats
- Coriander
- Yellow Millet
- Red Lentils
- Peas

### ADVANTAGES

- Guarantee of delivery
- · Compliance with contract quality
- Wide range of exported products

- Producers, processors
- Feed manufacturers
- Poultry farms/Cattle factories
- Wholesale buyers













#### **Export Destinations:**

website

UAE, Turkey, India, Indonesia, Pakistan, Iran, Iraq, Nepal, Egypt, Algeria, Sri Lanka, South Africa

49

## **GLOBAL AGRO-FOOD, LLC**

GLOBAL AGRO-FOOD was founded in 2019, but during this time has won a large enough part of the international market of agricultural products and has established itself as a reliable partner. The company provides comprehensive services for the export of agricultural products as food industry and feed production, various types of spices, legumes, oilseeds and grains.

### PRODUCTS

- Coriander
- Green and red lentils
- Millet
- Peas
- · Wheat flour of 1st grade, highest grade, durum varieties
- Krasnodar rice
- Flax seeds
- Safflower
- Chickpeas halves

## ADVANTAGES

- Each stage is carefully controlled by experienced employees
- Availability of our own warehouses and grain cleaning equipment allows us to produce goods of the required quality and make uninterrupted deliveries

- Producers, processors
- Wholesale buyers
- Traders
- Retail chains







Moscow.

Russia

location

2019

established

website

**Export Destinations:** 

UAE, Pakistan, Turkey,

India, Jordan, Egypt

www.glorisgroup.com

## **GLORIS EXPO, LLC**

Gloris Expo supplies high quality grain crops to the international market through the ports of the Caspian and Black Seas. Excellent quality, reliability, innovation - the company is a reliable partner for the supply of grains and grain legumes worldwide.

PRODUCTS

- Chickpeas
- Green lentils
- · Red lentils
- Peas
- Corn
- Flax

.

- Coriander
- Beet pulp
- Barley
- Sunflower meal
- Soybean meal
- Wheat bran
- Mustard
- Millet
  - Oats

### ADVANTAGES

- Closed cycle from manufacturer to end-buyer
- On-time shipments to countries all over the world without fixed demurrages
- Financial capability which helps to receive payments from any buyers in just about any currencies

- Producers, processors, feed mills, poultry farms
- Traders





## ZERNOOPT



location



www.zernoopt.com

#### **Export Destinations:**

UAE, Iran, CIS countries, India, China, European countries

51

## **GOLDEN FLAX (ZERNOOPT, LTD)**

Golden Flax organizes procurement of grains and pulses, processing and packaging, product testing and certification, transportation and delivery to customers.

- PRODUCTS
- Flax seed
- Lentils
- Chickpeas
- Camelina seed
- Mustard seed
- Oats
- Buckwheat
- Peas
- Millet
- Rapeseed
- Barley
- Safflower seed

## ADVANTAGES

- · Direct supplies from trusted producers and long-term partnerships
- Fast grain processing and packaging. Logistics from the warehouse to the delivery point, including rail transportation
- · Flexible adaptation to customer needs

- Processing plants (flour mills, oil production, feed mills, gluten, methionine production, etc.)
- Grain elevator
- Processing and packaging workshops















Rostov on Don, Russia

location



**Export Destinations:** UAE, Iraq, Iran, Jordan, Oman, Turkey

## **INTER AGRO, LLC**

INTER AGRO exports agricultural products, particularly oilseeds, pulses and grain crops. The Company is a producer of agricultural products.



- Safflower
- Millet
- Sorghum
- Flax
- Chickpeas
- Lentils
- Peas

## ADVANTAGES

- Short delivery times
- High quality products
- Competitive prices
- Professional and fast processing of accompanying documents

- Producers, processors
- Wholesale buyers
- Farms/ Agricultural enterprises







Krasnodar, Russia

location



Ļ	www.agroindustry.ru
	website

#### **Export Destinations:**

Indonesia, Pakistan, Sri Lanka, Algeria, Turkey, India, Bulgaria, Bangladesh, China, Egypt, Tunisia

## TC AGROINDUSTRY, LLC

TC Agroindustry is a dynamically developing company for the export of different cultures to all countries. The company has successfully exported more than 68 thousand tons of top quality products of Russian origin in the past years.

### PRODUCTS

- Coriander
- Split coriander
- · Yellow millet
- Chickpeas
- Split chickpeas
- Yellow peas
- Split yellow peas
- Lentils (red, green)
- Flax seeds
- Mustard (yellow, white, black)
- Safflower seeds
- LupineRice
- ADVANTAGES
- Competitive pricing policy
- Fulfillment of contractual obligations
- High quality products

- Producers, processors
- Wholesale buyers









## AGROIMPEX, LTD

AGROIMPEX is a holding company that unites several successful business directions:

- Export and production of legumes and cereals;
- agroimpex
  - Import and distribution of nuts and dried fruits in Russia and CIS countries.

The company has achieved 30 years of experience in procurement, quality management, storage, logistics, and processing of agricultural products on the international market. The whole business is linked by a unified way of organizing process, high quality standards and level of service.

St. Petersburg, Russia location





established



#### **Export Destinations:**

China, Pakistan, Malaysia, Indonesia, Indonesia, Jordan



PRODUCTS

Chickpeas

Peas

Flax Coriander **Buckwheat** 

- High international experience .
- Deep connections locally
- Reputation on market

- Producers, processors .
- Wholesale buyers
- Traders .





Made in Russia



Rostov-on-Don, Russia

location



www.agrovictory.com

#### website

#### **Export Destinations:**

UAE, Saudi Arabia, Jordan, Iraq, Syria, Egypt, Algeria, Morocco, Lebanon, China, Turkey, India, Pakistan, Indonesia, Malaysia, Sri Lanka, Somalia, Israel, Palestine

## **AGRO VICTORIA, LLC**

AGRO VICTORIA is a company for export and trade of agricultural products. The company provides services in processing, packaging, transshipment and storage of various types of oilseeds, grains and legumes. Rostov-on-Don is the most convenient location of production in the south of Russia, gives the opportunity to transport cargo to various ports.

**PRODUCTS** 

- Flax
- Coriander
- Lentils
- Mustard
- Millet
- Sorghum
- Safflower
- Chickpeas
- Corn

### ADVANTAGES

- Own processing facility
- A young company keeping up with the time
- Long-term experience that allows to achieve success
- Customer focus and clear understanding of customer needs

### TARGET AUDIENCE

- Producers, processors
- Traders



55



Moscow region, Russia

location



www.agroyard.ru

**Export Destinations:** Countries of Europe, Asia, Africa

## **AGROYARD (AGROTORG, LLC)**

AGROYARD trading and manufacturing company specializing in the export of oilseeds, grains and legumes of Russian origin all over the world. It has established itself as responsible and reliable partner in the international market.

### PRODUCTS

- Coriander
- Brown flax, gold flax
- Green and red lentils, red polished lentils
- Chickpeas 6, 7, 8+, chickpeas DESI
- Safflower
- White, yellow, black mustard
- Sainfoin
- Millet, hulled millet
- Spring vetch, milk thistle, camelina
- Barley, oats, cake and meal

## ADVANTAGES

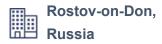
- Wholesale supplies of grain, legumes and oilseeds
- Full set of documents for export
- Minimum Order Quantity: 44-100 tons

- Producers, processors
- Wholesale buyers
- Farms/ Agricultural enterprises













website

**Export Destinations:** Pakistan, Türkiye, India, China

## **AGROMER, LLC**

Agromer is an international agricultural trading company. The company exports products by ship in shiploads and in containers.

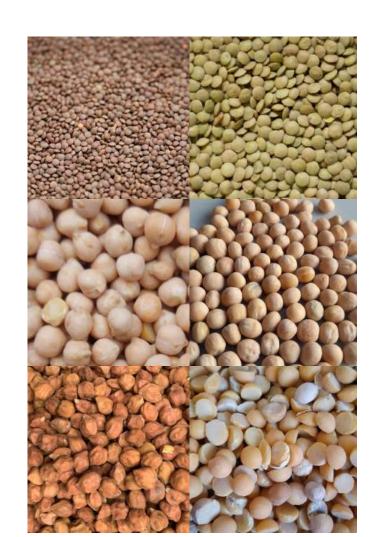
PRODUCTS

- Chickpeas
- Red chickpeas
- Chickpea halves
- Peas
- Red lentils
- Green lentils
- Yellow millet
- Coriander

## ADVANTAGES

- Purchase of commodities directly from farmers
- Prompt delivery of products to the port
- Convenient logistics

- Producers, processors
- Wholesale buyers
- Traders





Altai region,

Russia

location

2019

established

**Export Destinations:** 

Iran, Afghanistan

China, Belarus, Kyrgyzstan,

## A GROUP, LLC

A Group is a professional company specializing in international trade of agricultural products. The representative offices are in Barnaul and Shanghai. The production facilities are over 7,000 square meters in the Altai region. agroup 🕨

### PRODUCTS

- Sovbeans
- Rapeseeds
- Green and red lentils
- Chickpeas
- Oats
- Barley .
- Corn .
- Rapeseed oil .
- Flaxseeds .
- Yellow peas
- Buckwheat

## **ADVANTAGES**

- The company is able to supply products from all the • regions of Russia
- Carefully crops selection to meet each customer's specific • needs, ensuring the best quality
- The company manages every stage from quality selection to the port station

### TARGET AUDIENCE

- Producers, processors
- Traders
- Farms/ agricultural enterprises





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Export Destinations: UAE, Middle East countries, CIS countries

## YANINA, LLC

Yanina is a production company, the main product of which is bulgur durum wheat groats. The entire production cycle: from sowing seeds to processing the finished crop is carefully controlled by the company's specialists.

The company has optimized logistics and delivery to minimize the time from harvesting the fresh crop to its sale. This allows the bulgur to retain all its beneficial properties, ensures product freshness and increases shelf life.

## PRODUCTS

- Bulgur whole
- Bulgur large
- Bulgur medium
- Bulgur small

## ADVANTAGES

- The product is made exclusively from durum wheat varieties
- Flexible pricing

- Producers, processors
- Distributors, wholesale buyers
- Traders



















Export Destinations: CIS countries, Middle East countries, China, India

## TAVROS GROUP (BASHKIR-AGROINVEST, LLC)

Bashkir-Agroinvest, a company of the Tavros Group, is a leading agricultural producer in the Republic of Bashkortostan. The company specializes in the production and export of high quality cereals, pulses, oilseeds, sugar, beet cake and edible chicken eggs.



- Wheat
- Barley
- Peas
- Beet
- Chicken eggs

## ADVANTAGES

- High quality products
- Part of the large and stable TAVROS Group
- Wide range of products and diversification

- Producers, processors
- Wholesale buyers
- Farms/agricultural enterprises









## **READY PRODUCTS: GROCERY**









www.petrovskienivi.ru

Export Destinations: CIS countries, China, South Ossetia, Israel

## **PETROVSKIE NIVI (IE Matveev E)**

Food industrial company of an individual entrepreneur Evgeny Ivanovich Matveev (Petrovskie Nivi) is a modern producer of grocery products. Over the years of cooperation, the company has established itself as a reliable and customer-oriented organization with 25 years of experience. Petrovskie Nivi is a company with a full cycle of production of flour and pasta products in the south of Russia.

### **PRODUCTS**

- Wheat flour in assortment
- Pasta gr B
- Pasta gr A

### ADVANTAGES

- Stricts quality and safety regulations to ensure careful control of the manufacturing process from start to finish
- Authenticity and traditional Russian recipes and methods
- Partner with local farmers and producers to support regional economies and offer products that reflect their specificities

- Producers of bakery products
- Retail chains
- Distributors and wholesale buyers





# Belyaev





## www.belyaevskaya.ru

### Export Destinations:

China, North Korea, Afghanistan, Azerbaijan, Tajikistan, Turkmenistan, Turkey, Mongolia, Kyrgyzstan, Syria, Djibouti, Yemen, Palestine, Thailand, Vietnam and others

## **NOVOKUZNETSK FLOUR MILL, LLC**

Flour-grinding production combines 5 modern flour mills. Extensive export experience in the industry.

PRODUCTS

- Wheat flour
- Semolina
- Granulated bran

## ADVANTAGES

- Production capacity over 1,000,000 tons per year
- Experience in supplying products to the countries of the Middle East, Asia, Africa and America
- International certificate in the field of food safety FSSC 22000

- Manufacturers
- Distributors, wholesale buyers
- Retail chains





in Russia



Saint Petersburg, Russia

location

1939 established



#### **Export Destinations:**

UAE. Qatar. Yemen. Turkey. Benin, South Korea, Vietnam, Thailand, China, Philippines

## **KIROV'S MILL, JSC**

Kirov's Mill is one of the largest flour milling companies in Russia and a leading exporter of wheat flour. Since 2022, the company has been a part of Saburovo Agropolis. The holding's enterprises are modern production facilities producing a wide range of products that meet the standards of the Russian and global markets, using high-tech equipment and state-of-the-art technologies in their work.

### PRODUCTS

- Wheat flour
- Wheat bran pellets
- Rye flour
- Semolina

### **ADVANTAGES**

- Possibilities to produce a product to each customer's individual specifications
- Modern laboratory, which has the necessary technical equipment to fully analyze and assess the quality of both grain and flour
- Technological support and assistance to customers in finding the best solution for all their needs

- Manufacturers
- Food traders













www.agparitet.com

#### **Export Destinations:**

Abkhazia, Afghanistan, Uzbekistan, Palestine, China, Armenia, Georgia, Cuba, Madagascar, Benin

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## PARITETAGRO, LLC

ParitetAgro is a trading house engaged in procurement, sales, import and export of processed products of agroholding GC Progress Agro.

PRODUCTS

- Wheat flour
- Wheat bran
- Beet crystal sugar TS2
- Sugar beet pulp pellets
- Molasses

### ADVANTAGES

- · Work with direct production in terms of agro-holding
- Convenient logistics: close location to Novorossiysk port, ports of Azov sea and Caspian sea
- Flexible quality of products: able to adapt to the client's requirements

- Manufacturers, bakeries
- Distributors, wholesale buyers
- Retail chains



















#### **Export Destinations:**

30+ countries including CIS countries, China, UAE, Thailand, Oman etc

## MAKFA, JSC

MAKFA is the No. 1 pasta and flour manufacturer in Russia, a major cereal producer. Its portfolio includes hundreds of products featuring diverse formats and flavors.

## PRODUCTS

- Pasta: TM MAKFA Bronze, TM MAKFA, TM Molleto
- Flour (baking, rye, extra, alternative, first and second grade) and flour mixes: TM MAKFA
- Grains in portion bags and grains in soft bags: TM MAKFA
- Oats: TM MAKFA
- Crisp bread, vegetable chips, fruit bars
- Muesli and instant porridge: TM MAKFA
- Pasta + sauce: TM Today's menu

## ADVANTAGES

- The largest pasta production in Russia
- The largest flour-milling complex in Russia and Eastern
  Europe
- The Company's agricultural facilities and logistics infrastructure
- High marketing activity

- Distributors
- Importers
- Retail chains













#### **Export Destinations:**

Asian countries, African countries

## **VI-GROUP**, LLC

Vi-Group has been one of the leading and reliable suppliers for more than 15 years. The company works directly with leading Russian and international food manufacturers. The company has its own logistics and warehouse system. Vi-Group offers exclusive and affordable products collected from all over the world.

- PRODUCTS
  - Sunflower Oil
  - Flour
  - Peas

## ADVANTAGES

- Fast delivery
- Stable quality
- Low price





- Producers
- Distributors, wholesale buyers
- Retail chains





Kurchatov.

Russia

location







www.ameria.ru www.myfederici.ru

website

## **PASTA FACTORY AMERIA, LTD**

Pasta factory AMERIA produces pasta under the brands "Ameria", "Federici", as well as under private labels using modern Swiss (Bühler) and Italian (Fava) equipment. In 2020, Ameria Pasta Factory invested in a new separate building and dedicated production line (Pavan, Italy) to produce an innovative line of gluten-free pasta products. Today the company is a leader in the production of 100% certified long-cut gluten-free pasta in the Russian Federation, made exclusively from domestically produced flour

C

## PRODUCTS

- Soft and durum wheat pasta
- Gluten-free pasta

## **ADVANTAGES**

- Products are of equal quality to European ٠ analogs
- The cost is 30-40% cheaper than European analogs

- Distributors, wholesale buyers
- Retail chains















#### www.mir-krup.ru www.agro-al.ru

website

### **Export Destinations:**

CIS countries, Asia, Far and Middle East countries, European countries

## **AGRO-ALLIANCE, LTD**

Agro-Alliance" is one of the largest agro-industrial holdings in Russia. The company is a producer of cereals, pulses, flakes, oats, flour and pasta from durum wheat sorts.

## PRODUCTS

- Grains and pulses
- Pasta
- Flakes

## ADVANTAGES

- Wide range of products
- Full production cycle
- Advantageous production and logistics infrastructure

- Distributors, wholesale buyers
- Retail chains
- Traders







## Chelyabinsk, Russia





#### **Export Destinations:**

UAE, China, Korea, Japan, Vietnam, Mongolia, CIS countries

## SOYUZPICHSHEPROM ASSOCIATION, LLC

Soyuzpichsheprom Association supplies demanded and high-quality products for balanced nutrition, offering the market novelties ahead of time. One of the key areas of work is ecology. Ecology of production processes, ecology of product delivery. The concept of production from the field to the counter is realized. The company is at the forefront of innovative developments.

### PRODUCTS

- Flour
- Multigrain flakes
- High-nutrition cereals
- Plant-based beverages
- Porridges and cereals
- Sunflower oil, flaxseed oil, mustard oil
- Ready-to-eat breakfasts
- Asian noodle

## ADVANTAGES

• The company's basic assortment includes a wide range of products for daily consumption

- Distributors
- HoReCa
- Retail chains





## **TRUST, LLC**





Krasnodar, Russia location



## www.trustkrd.ru

### **Export Destinations:**

CIS countries, Turkey, South Ossetia, Mongolia, China

TRUST Trading Company specializing in the export of grocery products. The company provides a full range of services on various terms (FCA, DAP, CPT, FOB, CIF, CFR).

PRODUCTS

- All types of cereals
- Sugar
- Sunflower oil
- Grain crops

### ADVANTAGES

- Reliability
- Promptness
- Individual approach to each transaction







- Manufacturers
- Distributors, wholesale buyers
- · Retail chains













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#### Export Destinations: CIS countries, China

## PASSIM (THE FIRST GRAIN COMPANY, LLC)

The company brand PASSIM means tasty tradition, quality tested by our own laboratory, stylish packaging and the best cooking bag. All cereals are made without the use of GMOs and only from selected grains.

### PRODUCTS

- Soft pack cereals
- Cereals in box
- Cereals in cooking bags

## ADVANTAGES

- Non-GMO
- Organic product line
- Wide range of products in different price segments

## TARGET AUDIENCE

- Distributors, wholesale buyers
- Retail chains
- HoReCa



Pássim.



Pássim



# **BERKANA**, LTD









#### **Export Destinations:**

China, Vietnam, India, Singapore, CIS countries

Berkana Ltd specializes in organizing the export of Russian food and drinks and carries out distribution activities.

It was founded by the Russian federal company GrottBjorn, providing financial services for business since 1995.

It is part of a group of companies with a single management center that also includes: GrottBjorn financial studio, Grott Brewery Bar restaurant chain and a brewery.

### PRODUCTS

- «2Reasons» instant oatmeal (strawberry, apricot)
- «2Reasons» instant buckwheat porridge with wild mushrooms
- «2Reasons» instant mashed potatoes (fried onion, mushroom, chicken flavor, cream flavor, cheese flavor)

### ADVANTAGES

- Convenient package
- High quality of products
- Flexibility in cooperation

- Distributors, wholesale buyers
- Retail chains
- E-commerce





# SUGAR IS UNLIKE ANY OTHER







#### **Export Destinations:**

African countries, Persian Gulf countries, Mongolia, China, CIS countries

# UNCLE TULA (ARMADA SB, LLC)

UNCLE TULA is a technological platform for three productions:

- production of vegetable cream for the confectionery industry under the RosKrem brand;

- production of lump sugar both in the traditional version and with natural additives such as cinnamon, ginger, coconut, black currant, etc.;

- dry mixes for the preparation of soups, second courses and dessert porridges.

For two and a half years, the company has been in the top 4 in Russia in the production of vegetable cream. The company is the only one in Russia to produce sugars with natural additives.

# PRODUCTS

- Beet sugar cubes with natural additives
- Beet sugar cubes in the traditional version
- Cooking mixes TRAVEL CHEF
  - SOUPS
  - Main courses/side dishes
  - :Porridges (suitable for child nutrition):

# ADVANTAGES

- All products have a Halal certificate
- The only company in Russia that produces sugars with natural additives

- Distributors
- Retail chains
- HoReCa





# JAK GROUP (IE AVETISYAN MANUK ZHULIEVICH)



Tula region, Russia

location

2004

established

website

www.кфх-жак.рф

Avetisyan Manuk Zhulievich's country farm is the largest in the Tula region, engaged in the production of agricultural products and every year increases the area under crops.

The main mission of the company is to produce quality products and further engage in the processing of manufactured products in order to create an exemplary product for the end consumer.

PRODUCTS

Potato flakes

### ADVANTAGES

- A quick-cooking product that does not require cooking
- A multipurpose product that can be used for mashed potatoes, as well as semi-finished products for various culinary dishes, doughs, fillings, chips, snacks

- Manufacturers of chips, prepackaged products, food manufacturers
- Distributors, wholesale buyers
- HoReCa







location



www.adygsalt.ru

#### Export Destinations: Israel. CIS countries



# PRODUCTS

- Adyghe salt
- Adjika Ulyapskaya
- Ashrai-corn soup

### ADVANTAGES

- It is more profitable to buy "Adyghe salt" than to purchase the individual components that make up its composition
- A lot of vitamins and useful microelements of various seasonings and spices are contained in crystals of Adyghe salt, thanks to a unique cooking technology
- Strengthen the immune system. The product contains garlic, known for its beneficial effect on human immunity. In turn, this is a good confirmation of the thesis "Medicine is food, and food is medicine"

### TARGET AUDIENCE

- Distributors
- Food manufacturers, grocery packers

# IE KHUAZHEV ASLAN ZAKIREEVICH

The company of Individual Entrepreneur Aslan Khuazhev a unique producer of traditional "Adyghe salt", a national culinary brand with a rich history. The company has developed an innovative technology for the production of salt with spices, which turns ordinary seasoning into a real gastronomic revelation, while preserving the authentic taste traditions of Adyghe cuisine. The impressive collection of certificates and awards that the company has received over the years of its successful operation is proof of the high quality of the product.















location



### **Export Destinations:**

Israel, CIS countries

# **DOCTOR VKUS (FPK, LLC)**

Doctor Vkus is a trademark of a FPK Company - food products manufacturer in Russia. The assortment includes cocoa drinks, kissels, chicory, instant soups, seasonings and culinary additives. The main priority of the company is high quality products at reasonable prices.

### PRODUCTS

- Kissel blocks is the best seller (in traditional and modern Flow-pack packaging)
- Cocoa and coffee drinks
- Spices. Food additives in traditional and modern packaging (Doy-pack, mills)
- Additives for culinary (starch, poppy seeds, sugar powder, soda, baking powder, dried milk, vanillin, bread crumbs, yeasts, etc.)
- Quick soups
- Fruit iellv
- Easter assortment
- Products for HORECA sector

# **ADVANTAGES**

- Affordable prices
- Assortment, which is suitable both for specialized Russian products shops and chain stores
- Prominent experience of export shipments and all the necessary documents

# TARGET AUDIENCE

- Distributors, wholesale buyers
- Retail chains, specialized Russian products shops
- Horeca



HICE.

триправа для

КУРИЦЫ

Цикорий

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Israel, Mongolia, CIS countries

# SARATOV-LAVR, LTD

Saratov-Lavr is engaged in a production and sale of more than 500 SKU of TM "Estetika Vkusa ", TM "Vidin", TM "Salero Grande" and TM "Miss Aroma" in the categories of Spices, Seasonings, Culinary Additives, Instant Foods, Sports nutrition. Manufacture of products under Private Label.

> БЛИНЧИК классически

> > APOMATH MACO CPM

KEKC

# PRODUCTS

- Spices, seasoning.
- Fast food products
- Products manufactured under the Private Label

### **ADVANTAGES**

- 25 years on the Russian market of the spices and seasonings
- 100% quality control at every stage of the manufacturing process
- More than 500 SKU

- Distributors, wholesale buyers
- Retail chains
- E-commerce























China, CIS countries

# **RELISH, LLC**

Relish company specializes in the production and sale of seasonings, spices, spices, food additives and groceries under the same name brand. Since its foundation, the company has expanded its geographical presence in the market, significantly increased the product range (more than 2500 types of products), formed a stable, reliable and strong team. Relish is constantly working on the creation and production of new products that meet the requirements and wishes of customers to the maximum extent possible.

### PRODUCTS

- Grocery products
- Food additives
- Seasonings, spices, herbs

# ADVANTAGES

- Mutually beneficial working conditions, flexible discount system, professionalism, openness, responsibility and individual approach to each partner
- Independent manufacturing of products
- High quality products
- All necessary certificates

- Producers
- Distributors, wholesale buyers
- Retail chains











www.kalina-farm.com

#### Export Destinations:

European countries

# KALINA, KFKH

«Kalina» farm located in the Kaliningrad region is the largest in the area, and has been specializing in growing various agricultural crops for more than 30 years, including rapeseed, soybean, wheat and caraway, for which «Kalina» is one of the world's largest producers.

PRODUCTS

- Caraway
- Wheat
- Rapeseed
- Soybean
- Buckwheat
- Potato
- Carrot
- Apple



- Quality control
- Competitive price
- The possibility of concluding long-term contracts

- Manufacturers of spice mixtures
- · Manufacturers of semi-finished meat products
- Manufacturers of bakery products















Russia location





website

#### **Export Destinations:**

UAE, South Korea, China, CIS countries

# SMART, LLC

SMART LLC is an exporter of products of the TM Skatert-Samobranka, TM Skatert-Samobranka is one of the leading brands of canned food in the Russian Federation and the CIS countries. Canned vegetables, which are offered for export, are produced at its own factory.

### **PRODUCTS**

- Marinated tomatoes yellow "Honey"
- Mini-tomatoes marinated
- Cherry tomatoes red marinated
- Cherry tomatoes yellow, "Honey" marinated
- Marinated crunchy cucumbers
- Salted barrel cucumbers "homemade"
- Gherkins marinated
- Jalapeno pepper hot marinated
- Jalapeno pepper red marinated
- Chili pepper hot sliced
- Assorti gherkins and cherry marinated

# **ADVANTAGES**

- Famous brand
- Own production
- **Delicious Russian product**

- Distributors, wholesale buyers
- Retail chains







# **ERCONPRODUCT, LLC**

ERCONPRODUCT has become a leader in the supply of canned vegetables and dairy products, as well as milk ingredients and fruit-berry fillers for the confectionery and dairy industries. The company operates its own raw material bases and manages a complete production cycle across four manufacturing sites. The enterprises are certified according *<u><b>ЭRCONPRODUCT</u>* to ISO 9001:2011 standards, ensuring exceptional quality. The company maintains an active distribution network covering the entire territory of Russia, the CIS countries, and both near and far abroad, supp

KARCCHK



Moscow. Russia location





#### **Export Destinations:**

CIS countries, Mongolia, Cuba, Israel. Vietnam





- TARGET AUDIENCE
  - Producers of confectionery and dairy products

Production facilities are certified according to

Products are manufactured in accordance with

Quality of ingredients: only whole organic

Distributors, wholesale buyers

ISO international standards

Sweetened Condensed Milk

Caramelized Condensed Milk

Retail chains

**PRODUCTS** 

Salted Caramel Canned Peas

Canned Corn

farmer's milk

**ADVANTAGES** 

Canned White Beans

the GOST standards

Full cycle of production

Caviar (Zucchini, Eggplant)

Canned Red Beans













CIS countries, Chima, Vietnam

# **TD SOSTRA-RUS, LLC**

Sostra owns the only plant in Russia producing soy sauce using the natural fermentation method. Sen Soy, the company's flagship brand, includes not only soy sauces, but a wide range of products for Asian cuisine.

The Paprichi brand presents a collection in which each product is a kind of business card of its national cuisine. Using them, it is possible to create culinary masterpieces, immersing in the colorful atmosphere of different countries.

### PRODUCTS

- Sauces: soy sauces, Asian cooking sauces, chili and sriracha sauce, table sauces and vinegars
- Funchoza in assortment and Asian noodles: soba, udon, ramen, somen, egg noodles, rice noodles.
- Nori chips in assortment
- Instant noodles (funchoza and rice noodles) in cardboard boxes with Asian sauces
- Everything for sushi
- Salad dressings

# ADVANTAGES

 The ability to prepare any Asian dish with the brand's products that include all the necessary ingredients

- Distributors, wholesale buyers
- Retail chains
- HoReCa











www.drugproduct.ru

#### Export Destinations: CIS countries

# DRUGOY PRODUCT, LLC

Drugoy Product is a company producing delicious and safe products made from plant-based ingredients suitable for vegan diets and healthy nutrition.

# PRODUCTS

- Sauces
- Hummuses
- Soy cream-cheese with herbs
- Tofu pastes
- Preserves
- Coconut candies

### ADVANTAGES

- An accessible and comprehensible product alternative to traditional food products
- Production from natural ingredients without the use of preservatives and artificial additives
- Strict quality control of production

- Distributors, wholesale buyers
- Retail chains









location





#### **Export Destinations:**

UAE, CIS countries, Mongolia, Israel, Côte d'Ivoire, India, China and Thailand

# **MIRFOODS, LLC**

MIRFOODS is a major food manufacturer in Eastern Europe and CIS countries with more than 27 years of experience. The production facilities are located in Detchino, Kaluga region. There are 2 production complexes, 5 shop floors, 36 automated lines, a laboratory and an innovation center.

The company supplies its products to over 70,000 stores, including nationwide retail chains and online shops. The company brands are in top 3 bestsellers in their respective categories. The company's portfolio includes over 10 brands and 140 SKUs.

### PRODUCTS

- Oatmeal cereal «HERCULES»
- Potato Chips Snacks " Moskovskiy Kartofel ", «Golden Life»
- Baking mixes «PECHEM DOMA»
- Dry cream «MR SLIVKIN»

# ADVANTAGES

- 100% organic products from the Russian market leader
  - GMO-FREE
- Ready to quickly adapt the products to the foreign market

# TARGET AUDIENCE

- Distributors, wholesale buyers
- Retail chains
- HoReCa







RAFTORE

Macxofexua

Московски



# **ITC SMART, LLC**







www.smart-fmcg.com

#### **Export Destinations:**

UAE, Saudi Arabia, Iran, India, Egypt, CIS countries

The main activity of the company ITC SMART is the sale of FMCG products in the B2B segment worldwide. The company's partners in the CIS are federal and regional networks, distributors and dealer companies. The sale of goods is carried out in the areas of FOOD and NONFOOD (food, groceries, soft drinks, tea, coffee, confectionery, household chemicals, cosmetics, personal hygiene).

#### PRODUCTS

- Groceries
- Coffee, tea
- Soft drinks

# ADVANTAGES

- The company works directly with manufacturers and distributors
- · All the necessary certificates for the product
- Due to well-built logistics and long-term partnership with international transport companies, the cost of delivery of goods is lower than the average market price).

- Distributors, wholesale buyers
- Retail chains







# **BABY FOOD**









www.progressfood.com www.frutonanny.com www.frutonyanya.ru

website

#### **Export Destinations:**

CIS countries, European countries, Mongolia, Vietnam, South Korea, Thailand

# **PROGRESS, JSC**

PROGRESS company is the leading baby food manufacturer in Russia, which produces big range of baby food products (250+ SKUs) under the FrutoNanny brand with more than 30 years of history. FrutoNanny's production site in Lipetsk implements the top trending technologies in compliance with the Russian and international food safety and quality standards. The production capacity is 2+ billion packs per year.



### PRODUCTS

• Baby food FrutoNanny (26 categories, 250+ SKUs).

full range of baby food products including dry cereals, fruit purees, vegetable purees, meat purees, snacks, juices, milk, milkshakes and water.

• Infant Formula Infany (1, 2, 3 formula)

# ADVANTAGES

- Natural products
- International standards of food safety & quality
- Wide product range
- Enriched with prebiotics, vitamins & minerals

# TARGET AUDIENCE

- Distributors, wholesale buyers
- Retail chains
- Stores with products for children
- E-commerce

HAHA HAHA Няня Natural & Healthy Food for a little ones **F**Ruto Nanny 100% Natural Няня HAHA

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# **NPO BIT, LLC**









www.npobit.com www.vertera.org

website

# **Export Destinations:** 52 countries worldwide

The Research and Production Organization BIT is a manufacturer of products for a healthy lifestyle, biologically active additives, as well as baby food. Brown seaweed is an invaluable source of necessary substances to maintain the vital activity of the body, hence health. By creating products based on brown seaweed, the company fully preserves all the benefits of nature's gifts from the depths of the northern seas. The company's mission is to take care of health and improve the quality of life of people all over the world.

# PRODUCTS

- Baby food
- Dietary supplements
- Cosmetics

# ADVANTAGES

- Unique products that have no analogues
- ISO management system
- Quality of manufactured products

- Distributors, wholesale buyers
- Retail chains
- Stores with products for children
- Healthy Nutrition Stores
- Pharmacies















2004 established

www.nadocompany.ru

#### Export Destinations: CIS countries

# NADO, LLC

NADO is the manufacturer of natural products from fruits, berries & vegetables.

The company produces and sells fruit, berry and dessert preparations and fillings, additives for food products, aseptically preserved fruit, berry and vegetable purees, confectionery inclusions, fibers and fruit snacks for various areas of food industry. The products are certified according to FSSC 22000 standard.

# PRODUCTS

- Fruit, berry, vegetable and dessert fillers for dairy products, ice cream and confectionery, HoReCa
- Fruit, berry and vegetable aseptic purees natural and concentrated, including for infant nutrition
- Biscuit and caramelized sprinkles

# ADVANTAGES

- The production is equipped with the most modern equipment and is certified according to international standards HACCP, ISO 22000 and FSSC 22000
- Original formulations are developed taking into account the individual requirements of the customer
- Aseptic and non-aseptic packaging Bag-in-Box 20 L, Bag-in-Drum 200 L, containers 500 L and 800 L

- Manufacturers:
  - Dairy products, ice cream, confectionery, beverages, cheeses
- Distributors, wholesale buyers
- Retail chains
- HoReCa









# HEALTHY NUTRITION











CIS countries, European countries, China, Japan

# **YAGODI KARELII, ASCPC**

The company Yagody Karelii is one of the leaders in the collection and processing of wild berries and mushrooms in Russia. The production automated complex of the enterprise with a capacity of more than 50,000 tons of products per year is located in the Republic of Karelia. Products are produced under strict observance of safety standards and in accordance with all food safety standards.

### PRODUCTS

- Berry nectars
- Freeze-dried berries and mushrooms
- Berry drinks
- Juices
- Infused berries
- Berry not a jam

# ADVANTAGES

- Only natural ingredients
- The largest berry processor in Russia

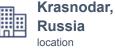
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- TARGET AUDIENCE
  - Distributors, wholesale buyers
  - Retail chains
  - HoReCa
  - · Stores with healthy nutrition shelves













CIS countries, China

# **KUBANSKIE KHLEBTSY, LLC**

Kubanskie Khlebtsy company produces products by extrusion, which allows it to preserve all the beneficial properties of grain, such as fiber and vitamins. Bread and bran can be used for dietary, diabetic and sports nutrition. They do not contain veast. added sugar and GMOs.

### **PRODUCTS**

- Extrusion loaves
- Stuffed pillows (Breakfast cereals)
- Extrusion bran

# ADVANTAGES

- Natural substitute for bread, natural ingredients, no added sugar and yeast
- Shelf life 12 months
- There is a line of gluten-free bread rolls
- Stuffed pads are popular flavors, lots of stuffing, bright packaging and convenient packing

- Distributors, wholesale buyers
- Retail chains
- Stores with healthy nutrition shelves























# website

### Export Destinations:

CIS countries, China

# **OSNOVNOY PRODUKT, LLC**

OSNOVNOY PRODUKT is a producer of corn sticks, breakfast cereals, candies and popcorn TM RUZIK, salty snacks (crackers, sticks, balls, rings) TM CHESHKI and products for healthy nutrition (breads, cereals) TM MAXIVITA.

PRODUCTS

- Healthy nutrition
- Breadsticks, sugar free cereals
- Sweet and salty snacks, candies

# ADVANTAGES

- · Light, healthy products
- High-quality composition and raw ingredients
- The company is widely known in the Russian market

# TARGET AUDIENCE

- Distributors, wholesale buyers
- Retail chains
- Stores with healthy nutrition shelves



1. maxi



**STASHEVSKOE** 

Russia

location

2017

established

website

**Export Destinations:** 

China. Armenia

Novgorod region,

www.stashevskoe.ru



Stashevskoe BIO is Russia's only certified full-cycle production of gluten-free products from holo-grain oats. The company's product helps people lead a healthy lifestyle and diversify the diet of people with gluten intolerance.

### PRODUCTS

- · Gluten-free oatmeal from bare oats
- · Gluten-free oatmeal from bare oats
- Gluten-free oatmeal flakes in a cup

# ADVANTAGES

- Gluten-free
- Full production cycle, from oat sowing to finished products
- Free of artificial colors, flavors and preservatives

### TARGET AUDIENCE

- Manufacturers
- Distributors, wholesale buyers
- Retail chains







95

Kazakhstan, Belarus, Moldova,











more than 20 countries, including MENA , CIS countries, Mongolia, Taiwan and China

# **PRODUCTION COMPANY SAVA, LLC**

The SAVA company produces natural and healthy food products. Main activity: processing of wild and garden raw materials of Siberia and Altai Territory. The key principle of the company's activities: «from the farm to the grocery store shelves».

### **PRODUCTS**

- SMOOTHIE BioNergy (healthy snack sugar free)
- Beverages: berry juices, concentrated fruit drinks
   and sugar free juices
- Pine nut drink (unique plant milk no sugar, no lactose, no gluten)
- Herbal tea
- Sweet processed food
- · Fruit and berry sauces
- Air-dried berries
- Extra virgin oil

# ADVANTAGES

- Optimal price-quality ratio
- Clinically proven products of dietary preventive nutrition
- Availability of own raw material base (berry orchards, wild plant procurement points)
- Availability of sugar-free products

- Distributors, wholesale buyers
- Retail chains
- Healthy Nutrition Stores







Togliatti, Russia



www.bombbar.ru

#### **Export Destinations:**

MENA countries, CIS countries, Israel, Palestine, China, Israel, Singapore, Thailand

# **BOMBBAR (FITNESS FOOD, LLC)**

Fitness Food is a large Russian manufacturer of healthy snack products without sugar, totaling more than 90 types of products. It is represented by the brands "Bombbar", "Chikalab", "Snaq Fabriq". Production and storage areas occupy more than 22,000 m2. Automated equipment lines produce more than 600 tons of products monthly.

### **PRODUCTS**

- High-protein snacks
- Protein bakery products
- Toppings
- Sauces
- Low calorie chocolate
- Ice Cream
- Sports nutrition
- Vitaminized and functional drinks
- Dietary supplements
- Breakfasts

# ADVANTAGES

- Quality European ingredients from certified suppliers
- Enhanced laboratory control of products
- Halal certificate and other international certification

- Distributors, wholesale buyers
- Retail chains
- Healthy Nutrition Stores, Fitness Industry









# Saint Petersburg, Russia

location



	www.soj.ae
<u> </u>	website

#### **Export Destinations:**

UAE, Saudi Arabia, Qatar, Kuwait, Oman, CIS countries

# SOJ, LLC

SOJ has its own, fully automated production and logistics communications department. An average of 17,000 bars (2 per second) are produced per year. The brand has its own brand ambassadors and Influencers, which gives it a high level of recognition in Russia and abroad (an audience of over 7,000,000). The company assists the partner in building marketing communications and business processes.

# PRODUCTS

- Protein bars
- Protein cookies
- Marshmallow Bars
- Cereal bars
- Nut bars
- Chocolate bars

# ADVANTAGES

- Wide geography of exports
- High quality raw materials
- Marketing support
- Successful sales cases in the Persian Gulf countries

# TARGET AUDIENCE

- Distributors, wholesale buyers
- Retail chains
- Healthy Nutrition Stores, Fitness Industry



KERIN

















UAE, Qatar, Kuwait, Iraq, China, CIS countries

# **ROYAL CAKE, LLC**

ROYAL CAKE LLC is the Russian manufacturer of protein products under the TM ProteinRex. Protein cakes BROWNIE, LAMINGTON and MINI CAKE nut bars, cookies, protein bars, flapjacks, breads - it is an ideal snack anytime and anywhere with health benefits and a worthy alternative to harmful sweets.

### PRODUCTS

- Protein Cakes
- Protein Bars
- Protein Cookies

# ADVANTAGES

- High content of protein
- Sugar-free
- Replace one meal

- Distributors, wholesale buyers
- Retail chains
- Healthy Nutrition Stores, Fitness Industry





















# www.bite.ru

#### **Export Destinations:**

UAE, China, CIS countries

# **ONE BITE (BIOFOODLAB, LLC)**

BioFoodLab and the company's brand ONE BITE is a snack brand created by a team of medical experts and nutritionists for longevity. The company's portfolio includes more than 150 innovative products for healthy nutrition for adults and children. The factory operates under ISO 22000 and international quality certificates. The company's mission is to help adults and children take simple steps towards a healthy lifestyle every day.

### PRODUCTS

- Bars
- Crackers
- Waffles

# ADVANTAGES

- Sugar free
- Gluten free
- Only natural ingredients
- Own R&D center

- Distributors, wholesale buyers
- Retail chains
- HoReCa
- Healthy Nutrition Stores, Fitness
   Industry, Pharmacies















location





www.ecofactory.ru www.sibnuts.com

website

#### **Export Destinations:**

UAE, Palestine, South Korea, Israel, European countries



# SIBERIAN CEDAR ECO-FACTORY, LLC

Siberian Cedar Eco-Factory is one of the leading processors and exporters of pine nut kernels and other natural products in Russia. The Eco-Factory is a member of INC - the International Nut and Dried Fruit Council since 2022. The Eco-Factory has a subsidiary company in the UAE and an official distributor of products in the Persian Gulf countries (Nutco FZE).

#### PRODUCTS

- Shelled pine nuts and its derivatives pine oil, paste, flakes, pine flour
- Premium sweets and snacks based on pine nuts, Siberian berries and herbs – candies, chocolate, bars, marmalade, jams
- Healthy sugar free food honey, herbal tea drinks, pastilles, nut and fruit bars

### ADVANTAGES

- 100% natural ingredients, full production cycle from the Siberian taiga to store shelves
- ISO 22000:2018, European organic certificate, extra class quality according to UNECE DDP-12
- High quality confirmed by the German GBA laboratory, accredited by DAkkS

- Distributors, wholesale buyers
- Retail chains, HoReCa
- E-commerce, Premium Food Stores











PRODUCTS

**ADVANTAGES** 

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Fried beans (snack) Russian tea

Healthy products, high in protein

Healthy native Russian tea, without

Delicious and inexpensive products

E-commerce, Healthy Nutrition Stores

Distributors, wholesale buyers

Pine cone jam Marmalade

and B vitamins

caffeine content Natural ingredients

TARGET AUDIENCE

Retail chains





#### **Export Destinations:**

Kazakhstan, Belarus, Japan, Israel, China

# EMELJANOVSKAJA BIOLOGICAL FACTORY, LLC

Emeljanovskaja Biological Factory is a manufacturer of natural and healthy food products. The production is located in an ecologically clean place, surrounded by forests, away from roads and industrial facilities. The assortment includes Russian tea, herbal blends, pine cone jam, berry jams, marmalade, herbal syrups, fruit drinks, fried beans, bean chips, bean flour.



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CIS countries, European countries, Asian countries

# SMART COMPANY (IE VOLKOV ALEKSEY EVGENEVICH)

The Company SMART creates delectable high-quality products, combining traditions and technology and creating healthy snacks with exceptional taste. This is the contribution to the wellness and the prosperity of society. Customers associate SMART's products with quality and innovation.

# **PRODUCTS**

- Jinn roasted sunflower seeds
- · Jinn roasted pumpkin seeds with sea salt
- Jinn roasted and salted premium peanuts

# ADVANTAGES

- Popular snack products all over the world
- Strong win-win B2B partnership
- Wide export experience

- Distributors, wholesale buyers
- Retail chains
- HoReCa









location





Export Destinations: GCC countries, CIS countries, European countries

# SOLOMON-TRADE, LLC

Solomon-Trade LLC is the official distributor of AgroSouz LLC, one of the leading snack manufacturers in Russia. The company distributes the №1 Snack in the World such as roasted sunflower seeds, pumpkin seeds, and natural peanuts with different flavors under the brand "GOLDEN GIFT".

### PRODUCTS

- Roasted sunflower and pumpkin seeds
- Roasted natural peanuts and flavored peanuts

### ADVANTAGES

- Environmentally friendly and healthy snacks without preservatives and artificial additives for consumers of all ages
- Variety of seeds (selected confectionery varieties)
- Packaging (high protective properties of the packaging allow preserving the taste and quality of the product throughout the shelf life (12 months)
- Labeling (packaging is prepared to meet the requirements of all GCC market countries);
- Assortment (wide product line, wide representation of brands)
- Marketing support

- Distributors, wholesale buyers
- Retail chains











location



www.ydachnye.ru

website

**Export Destinations:** Kazakhstan, China

# **SNACK, LLC**

SNACK LLC is a dynamically developing company selling products under the TM Udachnye. SNACK Trading Company has received a reward - THE EXPORTER OF THE YEAR 2023 IN THE NOMINATION "EXPORTER OF THE YEAR IN THE FIELD OF INDUSTRY".

# **PRODUCTS**

- Roasted pine nut kernel
- Butter cookies
- Kozinaki
- Fried sunflower seeds

# **ADVANTAGES**

- Family business
- Famous brand

Retail chains

Natural ingredients

**TARGET AUDIENCE** 

Distributors, wholesale buyers



















# **URAL LEADER PLUS, LLC**



location





website

Export Destinations: CIS countries Ural Leader Plus is a leading snack manufacturer in Russia specializing in crunchy peanuts with various flavors. The company successfully operates in the Russian and foreign markets, thanks to the high quality of products and innovative technologies. Modern production lines allow us to produce significant volumes and expand the range by introducing new formulations.



- Peanuts in crunchy crust with different flavors
- Peanuts without crust
- Corn
- Seeds

### ADVANTAGES

- The products are certified and meet high standarc
- Unique conditions for each client.
- Reliable partner support

- Distributors, wholesale buyers
- Retail chains

















# **TRADING HOUSE KRIKACHI, LLC**

KRIKACIE



Rostov-on-Don, Russia





Trading House KRIKACHI carries out production and sales of confectionery and snack products. Now the company's assortment includes more than 50 SKU. Modern quality control and production process management systems have been implemented in production. Own laboratory allows us to control the quality of products at all stages, from the purchase of raw materials to the final product.

KINKAYN

ATTE

KINKAYN

TATT

- PRODUCTS
- Wheat chips
- Crackers
- Ready-to-eat breakfasts
- Peanuts
- Salted sticks

# ADVANTAGES

- Unique brand with a clearly defined target audience (3 to 17 years old)
- Convenient packaging formats with popular flavors (sour cream and onion, cheese, steak, paprika)
- Wheat flour containing beneficial micronutrients (iron, calcium, magnesium, iodine, etc.)
- Three-layer packaging ensures the preservation of flavor characteristics during the declared shelf life

# TARGET AUDIENCE

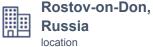
- Distributors, wholesale buyers
- Retail chains

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KOMAPOBCKOE



established



#### Export Destinations:

Saudi Arabia, Jordan, Vietnam, Egypt, CIS countries

# **KOMAROVSKOYE**, LLC

KOMAROVSKOYE is the largest producer of high-quality popcorn grain in Russia. The company has been working in the Russian market for more than 20 years, and also exports popcorn to more than 15 countries around the world.

#### PRODUCTS

Corn kernels "Zea mays everta Sturt"

#### ADVANTAGES

- Attention to product quality
- Unique and the only corn processing plant in Russia equipped with modern high-tech equipment



- Producers of snacks, ready-to-eat popcorn and microwave popcorn
- Distributors, wholesale buyers
- Retail chains









# CONFECTIONERY



# CHI-WA-WA (SALBRO, LLC)



Rostov-on-Don, Russia location





#### Export Destinations:

CIS countries

"Salbro" is one of the leading producers of extruded marmalade in Russia, represented by the brands Chi-Wa-Wa-Wa and Bruto. Modern production process, highest quality, constant development - that is what distinguishes the company. Marmalade is produced with great love and skill and is designed for all age categories. The holding also includes the most modern and new factory in Russia, specializing in the production of natural potato chips Bruto, which are distinguished by high quality, modern design.

#### PRODUCTS

- Extruded jelly candies Chi-wa-wa
- Natural potato chips Bruto

### ADVANTAGES

- Cutting-edge equipment and European manufacturing technology
- Competitive and reasonable price
- Unusual mixtures of rich flavors, naturalness and brightness

- Distributors, wholesale buyers
- Retail chains















#### Export Destinations:

CIS countries

# AL-GROUP, LLC

AL-GROUP is a modern, dynamically developing, competitive, highly profitable company. The company's sustainable business model is supported by sound planning, a management system, motivation and a reliable team. The steadily growing demand from consumers is a powerful incentive to increase production and solve ambitious tasks.

#### PRODUCTS

- Milk desserts
- Marmalade
- Waffles

#### ADVANTAGES

- Exclusive brand
- Stable high quality
- Affordable prices

#### TARGET AUDIENCE

- Distributors, wholesale buyers
- Retail chains

# DMEA KCORTCADHDIN СЛИВОЧНЫЕ









Saint-Petersburg, Russia



www.export.macaronika.

website

#### Export Destinations:

UAE, CIS countries

# **BAKERY PROJECT, LTD**

Bakery Project and its MAKARONIKA brand is the first Russian manufacturer of macaron desserts. The products are made according to the original traditional recipe in the unique interpretation. The range of desserts includes more than 100 flavors that will not leave anyone indifferent.

PRODUCTS

Macaron desserts

#### ADVANTAGES

- High quality
- Natural ingredients
- Production capacities (up to 3 million macarons per month)
- International certification (EU Declaration of Conformity, Halal, FSSC 22000, ISO 22000, HACCP)

- Distributors, wholesale buyers
   Datail abains
- Retail chains
- HoReCa
- E-commerce









Uniconf

Moscow.

Russia

location

2002

website

**Export Destinations:** 

CIS countries, European countries, GCC countries

established

www.eng.uniconf.ru

UNIQUE SINCE 1804

### **UNITED CONFECTIONERS, LLC**

UNITED CONDITIONERS LLC is the largest confectionery holding in Eastern Europe and the leader of the Russian confectionery market. One of the holding's factories is the oldest confectionery company in Russia, routed in history in 1804.

### PRODUCTS

- Chocolate
- Candies in boxes and in bulk
- Caramel Dragees Marshmallows Marshmallows Marmalade
- Cookies Waffles Gingerbread Halva Toffee
- Breakfast cereals
- Healthy products without sugar

### ADVANTAGES

- Proprietary cocoa bean processing
- Development and Applied Research Center
- The largest confectionery enterprise in Eastern Europe
- According to the results of the international rating "Global Top-100" the company is among the 20 largest world producers by sales volume.
- International quality standards are observed at all stages of confectionery production

### TARGET AUDIENCE

- Distributors, wholesale buyers
- Retail chains





#### 114













The Republic of North Ossetia, Russia location



established



www.graffaqua.ru

### GRAFFAQUA (AQUA-ANGELS GLACIER WATER, LLC)

Aqua-Angels Glacier Water is a company producing mineral water under the brand name Graffaqua. It is a premium mineral natural drinking water. Natural mineral water Graffaqua is calcium sulfate-hydrocarbonate. The unique mineral composition of the water helps to improve metabolism and general recovery.

#### PRODUCTS

- Mineral water 0.7
- Mineral water 0.35

### ADVANTAGES

- Unique and beautiful bottles
- Amazing water, saddle glaciers of the Caucasus mountains, melting through 1000m of rock and, at the level of 2400 above sea level, coming to the surface by self-pouring

- Distributors, wholesale buyers
- Retail chains
- HoReCa









Russia

location

1994

website

**Export Destinations:** CIS countries, European

Chile, Mexico

established

www.orimi.com

Saint Petersburg,

### **ORIMI EXPORT, LLC**

ORIMI Group of companies is the largest Russian producer and exporter of tea and coffee goods. It is TOP 4 in a global ranking of world tea producing companies, 100% Russian capital. The annual output of tea and coffee consumer products is over 87 000 tons. The raw materials are sourced from famous suppliers of India, Sri Lanka, Kenia, China, Guatemala, Brazil. All tea and coffee testers of the Quality Lab create unique tea and coffee blends for all types of tea and coffee goods produced under ORIMI Group brands.

#### PRODUCTS

- Leaf tea
- All types of tea bags
- Tea and coffee in aluminum capsules
- Whole-bean and ground coffee in instant
- Premium coffee mixes

### **ADVANTAGES**

- Two tea and one coffee production plants
- High degree of social responsibility
- The assortment covers all price segments from mass till premium

#### TARGET AUDIENCE

- Distributors, wholesale buyers
- Retail chains .
- E-commerce





countries, Vietnam, Israel, China, Mongolia, Kuwait, South Korea,









www.themay.com

#### **Export Destinations:**

CIS countries, European countries, GCC countries

### MAY, LLC

May is a Russian trading company that sells tea and instant coffee. Product trademarks: "Richard", 'Curtis', 'Maysky', 'Lisma', 'Coffesso'. Brazilian lyophilized coffee and instant Indian coffee have been sold under the brand "Maysky Coffee" for more than 30 years. The company's own production facilities are capable of processing 25 thousand tons of products per year.

#### PRODUCTS

- Leaf tea
- All types of tea bags
- Coffee instant, bean and ground coffee
- Coffee in individual three-in-one bags

#### ADVANTAGES

- One of the largest international tea and coffee producers
- One of the leaders in the Russian tea market
- Stable logistics and many years of experience in export sales

#### TARGET AUDIENCE

- Distributors, wholesale buyers
- · Retail chains
- E-commerce







COFFESSO







# **RISE (SPECIALTY.RU, LLC)**









#### **Export Destinations:**

GCC countries, China, CIS countries

Specialty.Ru a large trading and production international distribution company with its own production facilities. It cooperates with large distribution companies, petrol station chains, federal and regional retailers, hotels, restaurants, coffee chains. The company portfolio includes more than 40 leading brands of the world coffee market, such as Aremde, La Marzocco, Mazzer, Slayer, PUQpress, Malkonig and others.

#### PRODUCTS

- Rise Brazil, Ethiopia and Colombia coffee in drip packs and can .
- Rise Delicious flavoured coffee capsules (Vanilla, Caramel, . Hazelnut, Pistachio, CHOCOLATE)
- Matcha in capsules Rise Matcha Classic
- Coffee in a can Rise Brazil Cerrado GTFC
- Gift sets with coffee

### **ADVANTAGES**

- Quality of raw materials
- Own production with confirmed ISO-certification
- Wide matrix of coffee, chocolate, coffee equipment and accessories

- Distributors, wholesale buyers
- Retail chains
- HoReCa





















Saint Petersburg, Russia



www.imperialmilk.ru

#### Export Destinations:

CIS countries, China

### **IMPERIAL CORPORATION, LLC**

Imperial Corporation has been producing and supplying powdered milk raw materials since 1991. The company is a large manufacturing holding and official distributor of the leading Russian and Belarusian dairy plants.

#### PRODUCTS

- Skimmed and whole milk powder in 25kg bags
- Packaged skim milk powder and whole milk powder, incl. instant
- Cocoa/hot chocolate and instant coffee

#### ADVANTAGES

- An office in Dubai
- 5 own production sites
- Usage of advanced Italian technologies and only high-quality natural raw materials

- Producers of dairy products, ice cream, confectionery, sports nutrition, baby food, etc.
- Distributors, wholesale buyers
- Retail chains
- HoReCa



















Krasnoyarsk, Russia



	www.svoy-sad.com
<u></u>	website

#### Export Destinations:

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Kazakhstan, China

# SVOY SAD, LLC (RJ)

Svoy Sad Company is a major regional producer of beverages on the market of Siberia, the Urals and the Far East. For many years the company has been working on creating drinks that combine balanced taste with high quality and health benefits. Export products are represented by the company's RJ brand (REAL JUICE). The company has modern manufacturing facilities - one of the best in the country.

### PRODUCTS

- Juices and nectars
- Beverage bases, syrups
- Non-alcoholic carbonated drinks

### ADVANTAGES

- Optimally selected line of syrups, including both classic and innovative lines
- Unique taste: as close as possible to the taste of freshly squeezed juice
- Stylish and exclusive package design, perfectly visible on the shelf
- Products are made from the best varieties of fruits, vegetables and berries

- Distributors, wholesale buyers
- Retail Chains
- HoReCa









# THE STREET STREET





website

### **Export Destinations:** 40 countries worldwide

### TRADE SA, LLC (BALTIKA BREWERY)

Trade SA is a leading exporter and exclusive distributor of Russian beer from Baltika Breweries abroad since 2024. (Baltika market share is more than 48% of beer exports from the Russian Federation in September 2024, according to the Russian Alcohol Regulation Agency (RPA)). The Company retains leadership in exports from the Russian Federation in its category. The Russian government has repeatedly awarded the company the title of "Best Russian Exporter" in the Alcoholic and Non-alcoholic Beverages category.

#### PRODUCTS

- Light non-alcoholic beer
- · Non-alcoholic beer drink, unfiltered, unlit, flavored
- Energy drinks

### ADVANTAGES

- 8 breweries producing a range of more than 40 beer and non-alcoholic brands
- More than 700 Russian and international awards at professional competitions
- 30 years of experience in production and trade

- Distributors, wholesale buyers
- Retail chains







# FRESH PRODUCTS





Stavropol, Russia





website

#### **Export Destinations:**

124

CIS countries

### **ECO-CULTURE**, **LTD**

Agro-industrial holding "ECO-culture" is the largest Russian producer and investor, an expert in the field of protected ground vegetable growing. The company has its own centre for the development of innovative agro-technologies, grows organic vegetables, supplies useful, safe and tasty products to the market all year round.

"ECO-culture" today has more than 550 hectares of greenhouse areas. The holding includes 13 greenhouse complexes in 8 regions of Russia, as well as a network of its own logistics centres.

- **PRODUCTS**
- Tomatoes
- Cucumbers
- Leaf salads

#### ADVANTAGES

- System experience in implementing large-scale investment projects for the construction and equipping of greenhouses
- Wide assortment of tomato groups
- "Green one" certificates for products with improved characteristics
- Multi-level quality control at all stages of the production cycle
- High level of service (product quality + timely deliveries)

- Distributors
- Retail chains
- HoReCa







# FOOD INGREDIENTS







	www.egg-go.ru
<u>^</u>	website

#### **Export Destinations:**

CIS countries, South-East Asia, Persian Gulf countries, African countries

# LETO GROUP, LLC

Leto Group is a Russian producer of high-quality dry and liquid egg products: egg yolk, egg white (albumin), egg melange (egg powder). The company is one of the leading egg processing companies with a 25% share of the Russian dry egg products market. The production area is 18,000 square meters.

#### **PRODUCTS**

- Pasteurized dry egg yolk
- Fermented pasteurized dry egg yolk with added salt
- Fermented pasteurized dry egg yolk
- Pasteurized dry egg mélange
- Fermented pasteurized dry egg white with extra whipping capacity (albumen)
- Fermented pasteurized dry egg white with high gelation characteristics (albumen)

### ADVANTAGES

- Safety through mechanical separation and pasteurization
- Longer shelf life
- Reduced production costs
- Safety and quality certifications: FSSC 22000, ISO 22000, Halal and Kosher
- Fully automated production

- Distributors of food ingredients
- Producers of bakery and confectionery products, mayonnaise and sauces
- · Representatives of fish processing and meat processing industries











www.cantal.ru

#### **Export Destinations:**

Algeria, Saudi Arabia, UAE, CIS countries

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# **CANTAL GROUP OF COMPANIES, LLC**

Cantal Group of Companies is a supplier of socially important dairy products (raw milk, skimmed milk powder, whole milk powder, butter). The mission of the Group of Companies is to create conditions for balanced work and successful development of raw material producers and processors.

#### PRODUCTS

- Milk group
- Sour milk group
- Cottage cheese group
- Sour cream
- Butter
- Skimmed milk powder, whole milk powder, whey powder, fat filled powder

#### ADVANTAGES

- · Flexible delivery of quality raw milk.
- Complex delivery of dairy ingredients in Russia and worldwide.
- Our own professional dairy logistics.
- Our own milk processing factory

- Food ingredient distributors
- Dairy processors
- Confectionery companies
- Farms
- Producers of cocoa, milk fat replacer
- Producers of dairy ingredients (sourdough starter)





# SPECTR, LTD (MOLPRODEXPO, LTD)







	www.milkexim.ru
<u> </u>	website

#### **Export Destinations:**

CIS countries, MENA countries, China, West African countries Spectr is a leading supplier of dry dairy products from the Russian Federation. Today, the company provides the international markets with a diverse selection of products made from milk and whey, including SMP, WMP, WPC, a mix of dairy and non-dairy ingredients, such as FFMP, FFWP, FFP and more.

#### PRODUCTS

- Milk powders
- Whey powders
- Fat filled powders

#### ADVANTAGES

- High quality milk ingredients
- High quality Service level (English speaking)
- Long term partnership

- Distributors of food ingredients
- Food industry manufacturers
- Producers of confectionery, bakery, ice cream and dairy products
- · Producers of sports nutrition and baby food











# NORD INGREDIENTS, LLC









#### **Export Destinations:**

more than 20 countries worldwide

For over 19 years, NORD Ingredients has been developing and manufacturing innovative food additives that help to create products of the highest quality. The range is suitable for various sectors of the food industry.

#### PRODUCTS

- Ingredients for the Meat Industry
- Ingredients for the Fish Industry
- Confectionery and Bakery Mixes
- Gelling Agents
- Dry mixes for making soft ice cream and milkshakes
- Dry Mixes for HoReCa
- Sports Nutrition
- Mixes for Vending Machines
- Ingredients for the Dairy Industry
- Vitamin Premixes

#### ADVANTAGES

- High quality products
- Wide assortment
- Individual approach
- Efficient logistics
- Product adaptability and many years of export sales experience

- Distributors of food ingredients
- Food manufacturers
- HoReCa

