

# RUSSIAN EXPOSITION AT GULFOOD 2024

19 – 23 FEBRUARY 2024  
DUBAI

*Gulfood*



**Made  
in Russia**

# LIST OF PARTICIPANTS

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# LIST OF PARTICIPANTS

## OIL AND FAT PRODUCTS

- 40. [FATS AND OIL INTEGRATED WORKS JSC / RUSAGRO](#)
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- 64. [NM LLC \(BELYAEVSKAYA\)](#)
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# LIST OF PARTICIPANTS

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- 77. [URAL LEADER PLUS LLC](#)
- 78. [SOLOMON-TRADE LLC](#)
- 79. [SIBERIAN CEDAR ECO-FACTORY LLC](#)
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- 89. [NATURAL DRINK LLC](#)
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## COFFEE AND TEA

- 91. [ORIMI EXPORT LLC](#)
- 92. [MAY COMPANY LLC](#)
- 93. [SEPTORG LLC \(SANDER GROUP\)](#)
- 94. [KRASIUK NATALIA MIKHAILOVNA / BACCA ROSSA](#)

## FROZEN PRODUCTS

- 95. [ALTERNATIVA LLC / BONTIER](#)
- 96. [YAGODY KARELII ACPSC](#)
- 97. [AGROBAR LLC](#)

**CHERKIZOVO**

SINCE 1974

**Moscow**

Headquarters

**1974**

Founded in

**40 000+**

Employees

**220 million**

Export turnover

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## EXPORT CONTRACTS

CIS countries, China, Vietnam, UAE, KSA, Qatar, Angola, Equatorial Guinea, Congo, Gabon, Benin, Liberia etc.

## MEAT PRODUCTS

# 1. CHERKIZOVO TH LLC

**CHERKIZOVO LLC is the largest meat manufacturer in Russia and one of the leaders in the poultry, pork, and processed meat markets. The company's products are designed to satisfy customers' tastes. It is also developing new product lines focused on healthy eating. As demand for semi-finished products continues to grow, the company is expanding the range of finished pork and poultry products**

## PRODUCTS

Frozen poultry meat: chicken, turkey.

## ADVANTAGES

- The largest meat manufacturer in Russia;
- Meat produced in ecologically clean regions of Russia;
- Passed the HACCP certification;
- FSSC 22000 quality standards;
- Halal products are produced in accordance with Halal GSO standards;
- Advanced cooling systems and temperature standards;
- A reliable supply chain that guarantees the quality of the products from the field to the counter: the possibility to deliver the products to the buyer's port.

**TURKEY****WHOLE CHICKEN****CHICKEN FILLET****CHICKEN WINGS**

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b2b-Russia.com



**Moscow region**

Headquarters



**1995**

Founded in



**43 000**

Employees



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## EXPORT CONTRACTS

China, CIS countries, Persian Gulf countries, South East Asia, Africa, Brazil

## MEAT PRODUCTS

## 2. MIRATORG LLC

MIRATORG LLC is a leading meat producer and supplier in the Russian market. It produces more than twice the amount of pork compared to its closest competitor, exceeding 420,000 tons, and is among the top producers of beef in Russia, with over 100,000 tons in 2018. The company is also among top ten largest chicken producers in Russia. These achievements are based on advanced technology, highly qualified employees, and well-organized business processes.

### PRODUCTS

Beef, veal, lamb, frozen semi-finished products, frozen vegetable mixtures and single-vegetables, fruit drinks and lemonades, dry and wet pet food, broths, baked goods, sausages and delicacies.

### ADVANTAGES

- High-tech full-cycle production: from animal feed to meat processing with overall quality control;
- Poultry slaughter and deep processing factories hold the leading positions in terms of technology, efficiency, veterinary control, biological and industrial safety in Russia;
- High-tech farms equipped with the most modern equipment to ensure maximum and daily care for birds' health.



RIBEYE PRIME



BURGER MEAT



GROUND BEEF



STRIPLOIN PRIME



**Moscow**

Headquarters



**2003**

Founded in



**16 000**

Employees



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## EXPORT CONTRACTS

Africa, Middle East, Hong Kong,  
Vietnam, Thailand, Laos,  
Mongolia, Serbia, Georgia, Türkiye

## MEAT PRODUCTS

### 3. RESOURCE YUG TC LLC

**RESOURCE YUG TC LLC is a trading entity of RESOURCE AGRIBUSINESS GROUP, a Russian leading agricultural enterprise and a leading exporter of poultry. The company is the first in the industry to receive the right to supply halal poultry meat to the countries of the Middle East and launch the only poultry processing plant in Russia that produces exclusively halal products. The company's main products also include refined and crude sunflower oil.**

## PRODUCTS

Frozen chicken; sunflower oil.

## ADVANTAGES

- All the company's products are natural and green (without GMOs);
- Availability of Halal certificate;
- The company manages all production processes: from growing agricultural products and producing mixed feed to processing poultry and transporting finished products to businesses and partners;
- The equipment of the company's factories provides all the possibilities for the manufacturing of products in various types of packaging, with different storage conditions, cooking methods and shelf lives;
- The company uses carefully selected, homemade raw materials and advanced technologies to produce natural vegetable oils.



FROZEN CHICKEN



SUNFLOWER OIL



**Bashkortostan**

Headquarters



**2022**

Founded in



**1050**

Employees



**66 million**

Annual turnover



**7 million**

Export turnover

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## EXPORT CONTRACTS

Armenia, Kazakhstan, Azerbaijan

## MEAT PRODUCTS

### 4. SPP LLC

**SPP LLC (SOUZPROMPTITSA)** is a modern full-cycle production company for the growing, slaughtering, and deep processing of turkey meat. The complex of production facilities covers several sites in various settlements, located, according to international requirements, at a distance of 3-5 km from each other. This creates sterile conditions and allows the growth of poultry without using any antibacterial and antibiotic drugs. The company exports its products under its Halal brand named **INSAFI**.

#### PRODUCTS

Frozen turkey (wing, thigh, drumstick, breast).

#### ADVANTAGES

- Hatching eggs from the world's best suppliers: Canada, Slovakia, France;
- Own feed mill allows to feed turkeys in a balanced way. The company makes feed only from certified ingredients;
- The company conducts regular quality control of its products;
- Halal certification.



TURKEY PARTS



**Moscow**

Headquarters



**2013**

Founded in



**9000**

Employees



**40.7 million**

Export turnover



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## EXPORT CONTRACTS

Benin, Angola, Gabon, Guinea,  
Hong Kong, Jordan, Qatar, China,  
Congo, KSA, Kuwait, Liberia,  
Maldives, Niger

## MEAT PRODUCTS

# 5. DAMATE AGROHOLDING JSC

**DAMATE AGROHOLDING JSC** is a Russian agricultural holding, a category expert in niche meat markets. The company's portfolio includes projects for the production of turkey, duck and lamb. DAMATE also develops dairy farming, milk processing and its own genetic projects.

## PRODUCTS

Turkey, duck, lamb.

## ADVANTAGES

- Halal and Kosher certification;
- The company's production facilities have no analogues in Russia in terms of technical equipment and the number of implemented innovative solutions;
- The company widely uses information technology and artificial intelligence in its activities;
- The company pays special attention to issues of product quality, biological and sanitary safety of production;
- The company's agricultural land bank totals more than 108 thousand hectares.



TURKEY BREAST FILLET



TURKEY THIGH  
FILLET



DUCK



LAMB

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VOLOVSKIY BROILER  
POULTRY FARM



**Volovo, Tula Region**

Headquarters



**2012**

Founded in



**1700**

Employees



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## EXPORT CONTRACTS

Uzbekistan, Kazakhstan, China

## MEAT PRODUCTS

# 6. VOLOVSKIY BROILER LLC

**VOLOVSKIY BROILER LLC is one of the largest investment projects in the Central Federal District. This is a modern production complex for growing broiler chickens and producing high quality chicken meat. VOLOVSKIY BROILER is gradually implementing a comprehensive investment project for the cultivation and processing of poultry meat with a capacity of 50,000 tons per year.**

## PRODUCTS

All parts of chicken carcass:

- chicken fillet;
- chicken thigh fillet;
- chicken and chicken breast;
- chicken thigh and chicken legs;
- chicken drumstick and chicken wings.

## ADVANTAGES

- VOLOVSKIY BROILER LLC has its own storage facilities;
- Modern equipment that maintains temperature, humidity and other indicators necessary to keep the freshness of products;
- The warehouse capacity is 1,500 tons;
- Two distribution centers with their own transport system;
- The company owns a compound feed plant, a feed base, grounds for growing broiler chickens, a deep processing workshop, and a warehouse complex;
- All feed ingredients are natural, based on wheat rations;
- All products of the VOLOVSKIY BROILER LLC are produced in one of the most ecologically safe regions - Tula Region.



CHICKEN



CHICKEN BREAST



CHICKEN  
DRUMSTICK



CHICKEN  
THIGH FILLET



NECK



CHICKEN  
FILLET



CHICKEN  
WING



CHICKEN THIGH



CHICKEN LEG

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**Vladivostok**

Headquarters


**2012**

Founded in


**35**

Employees


**82 million**

Annual turnover


**35 million**

Export turnover

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## EXPORT CONTRACTS

China, Japan, Korea, Vietnam,  
Thailand, Poland, Germany,  
Spain, Lithuania

## FISH AND SEAFOOD

# 7. KAMCHATSKIY MERIDIAN TC LLC

**KAMCHATSKIY MERIDIAN TC LLC is engaged in wholesale deliveries of fresh frozen fish and seafood. The company was founded by professionals with many years of experience in extraction, processing and distribution of fish products.**

## PRODUCTS

- Wild salmon fillet (pink salmon, chum salmon, sockeye salmon);
- Cod fillet;
- Pollock fillet;
- Salmon caviar;
- Food supplements.

## ADVANTAGES

- The company operates 10 large shore based plants located in Kamchatka, all plants implement HACCP;
- Wild species are fished in ecologically clean areas of Kamchatka and Sakhalin;
- A wide range of high quality fresh-frozen fish products;
- Annual catch is appr. 50-70 thousand tons, where the share of white fish is 45 thousand tons, and the rest is salmon;
- All pink and chum salmon are MSC certified;
- Provision of transport and logistics services, customs clearance;
- Registration of fish products with authorities and registration of export certificates.



GUTTED FROZEN FISH





**YKRK**



**Yuzhno-Kyrilsk,  
Sakhalin region**

Headquarters



**1969**

Founded in



**900**

Employees



**38 million**

Annual turnover

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## EXPORT CONTRACTS

China, Thailand, South Korea  
Vietnam, Belarus, Kazakhstan,  
Chile

## FISH AND SEAFOOD

# 8. YUZHNO KYRILSKY FISH FACTORY LTD (YKRK)

12

**YUZHNO KYRILSKY FISH FACTORY LTD (YKRK)** is now a dynamically developing company.

**YKRK** is catching fish and other seafood in the Sea of Okhotsk and the Pacific Ocean. The company's fleet consists of 14 fishing, processing, transport and specialized vessels. The company offers only 100% wild fish, which is respected by buyers in Russia, Europe, Asia and Africa, and also produces fishmeal and fat at the largest coastal plant in Russia.

## PRODUCTS

- Frozen fish (salmon, cod, pollock);
- Fish meal;
- Fish oil.

## ADVANTAGES

- Only 100% wild fish is used in production;
- Stable large volumes in high season of production (from June to December 2023 achieved up to 5000 tons of fish meal and up to 3000 tons of fish oil);
- Daily production of 250 tons of fish meal and fish oil;
- Two types of high protein fish meal – white (protein 62%) and brown (protein 72%);
- Fish oil is rich in Omega fatty acids; fish oil of similar quality is not produced by other marine producers in such big volumes;
- Export permit to 67 countries over the world.



CHUM SALMON



PINK SALMON



SAFFRON COD



ALASKA POLLOCK



FISHMEAL



FISH OIL

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**RUSSIAN CRAB**

**Vladivostok**

Headquarters


**2018**

Founded in


**250**

Employees


**248 million**

Annual turnover



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**EXPORT CONTRACTS**

Japan, Korea, China

## 9. RUSSIAN CRAB LLC

**RUSSIAN CRAB LLC is the large crab harvesting company in the Far East and one of the leading in Russia. The Company's annual quota is more than 12,000 tons or 18% of total, that is the largest share of quotas within Far Eastern Basin.**

### PRODUCTS

Fresh-frozen and cooked-frozen crabs: Red King Crab, Blue King Crab, Gold King Crab, Opilio Snow Crab and Bairdi Snow Crab as well as Horsehair Crab.

### ADVANTAGES

- RUSSIAN CRAB company's vessels are fully equipped and use special technology for working with live products and processing cooked-frozen products.
- The company has the latest technology to keep live crab in excellent condition for a long time. On board the crab vessels catching and transporting live crab, crab is placed in containers with chilled seawater passing through a filter system and a germicidal installation. A constant temperature is maintained along with aeration in the tank.
- Cooked-frozen crab is prepared and packed immediately after catch onboard the catching-processing vessel. RUSSIAN CRAB cooked-frozen crab sections are produced in compliance with HACCP standards. The company has applied for and started the process of MSC certification.


**RED KING CRAB**

**BLUE KING CRAB**

**GOLD KING CRAB**

**OPILIO SNOW CRAB**

**BAIRDI SNOW CRAB**

**HORSEHAIR CRAB**



**Moscow**

Headquarters



**1995**

Founded in



**30**

Employees



**16.3 million**

Annual turnover



**1 million**

Export turnover

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## EXPORT CONTRACTS

Armenia, Belarus, Kazakhstan,  
UAE

## FISH AND SEAFOOD

# 10. TIKHKOM RYBGROUP LLC (NORD MILE)

14

**TIHKOM RYBGROUP LLC (NORD MILE brand) is a manufacturer and distributor of fish products in Russia with the proprietary fleet of 17 ships. The company produces more than 38 thousand tons of products per year.**

## PRODUCTS

Fresh-frozen and boiled-frozen product range:

- shrimps;
- crabs;
- squids;
- scallops, mussels, whelks and hard clam (mercenaria);
- salmon fish.

## ADVANTAGES

- Flexible system of discounts for regular customers;
- The company provides samples to HoReCa for further studies;
- Marketing support for partners;
- Well-functioning logistics and corporate cold storage facility in Moscow;
- The company owns its own fleet of fishing vessels, works strictly according to permits and opposes poaching and illegal fishing.





**Vladivostok**

Headquarters



**2002**

Founded in



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## EXPORT CONTRACTS

Japan, China, Republic of Korea

## FISH AND SEAFOOD

# 11. ANTEY LLC

**ANTEY LLC is a manufacturer and distributor of fishery products in Russia. The company carries out fishery in the Far Eastern and Northern fishery basins. The company harvests and delivers 7 crab species (18 411 tons in 2022).**

## PRODUCTS

Snow crab limbs, Red king crab, live Kamchatka crab.

## ADVANTAGES

The company:

- automates production processes;
- introduces cutting-edge technologies;
- creates new jobs;
- ensures environmental friendliness and non-wastefulness of its production;
- preserves the fish and crab populations.

The company owns:

- 16 live crab harvesting and processing vessels;
- 15 crab harvesting and processing vessels;
- 11 fish harvesting and processing vessels;
- 8 specialized vessels for processing all types of fish and producing up to 90 tons of finished products per day.

RED KING LIVE CRAB



FROZEN PRODUCT





**Artyom,  
Primorsky region**

Headquarters



**1911**

Founded in



**1800**

Employees



**200+ million**

Annual turnover



**50 million**

Export turnover



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## EXPORT CONTRACTS

Armenia, Belarus, Georgia,  
Kazakhstan, South Korea, China,  
Mongolia, Uzbekistan, Singapore

## 12. YUZHMOREBFLOT JSC / DOBROFLOT

**YUZHMOREBFLOT JSC (TM DOBROFLOT)** is the fast-selling brand of canned fish and one of the largest fish canning productions in the Russian Federation. The company procures only wild fish because it has a natural taste and strives to develop while preserving traditions and unique recipes.

### PRODUCTS

Assortment of canned fish products:

- natural Pacific sardine lwashi;
- natural Far Eastern mackerel in oil;
- natural Pacific herring;
- natural Pacific saury;
- natural walleye pollock liver;
- natural pink salmon.

### ADVANTAGES

- DOBROFLOT canned food does not contain preservatives, dyes and synthetic additives;
- Products are made exclusively from wild fish caught in the Northeast Pacific Ocean, preserving all the beneficial properties of the fish;
- Control over the entire production chain, from catching fish to delivery to customers, ensuring quality and full traceability at all stages of production;
- 15 fishing vessels and 3 fish processing factory ships as well as a large shore-based processing factory located in the fishing area;
- Wide range of flavors, seasonal offers.



NATURAL PACIFIC  
HERRING



NATURAL PINK SALMON



NATURAL FAR EASTERN  
MACKEREL IN OIL



NATURAL WALLEYE  
POLLOCK LIVER



NATURAL PACIFIC  
SAURY



NATURAL PACIFIC  
SARDINE IWASHI

LUNSKOYE SEA

*See how good it tastes!*



**Nizhny Novgorod**

Headquarters



**2015**

Founded in



**350**

Employees



**18.5 million**

Annual turnover



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## EXPORT CONTRACTS

CIS countries, China, Vietnam,  
Israel, UAE

## FISH AND SEAFOOD

# 13. LUNSKOE SEA LLC

LUNSKOE SEA LLC is the largest and most advanced enterprise for the processing of caviar and seafood, the production of caviar products, and fish cooking. Nowadays, products under the brand name Lunskoye Sea can be found in more than 10 countries on three continents and are loved by both children and parents, regardless of nationality and religion.

## PRODUCTS

Seafood (squids, mussels) in oil and brine,  
Pasteurized fish products,  
Natural salmon caviar,  
Imitated caviar,  
Structured caviar

## ADVANTAGES

- Factory area of more than 3,500 sq. m. with production volume of more than 1.5 million units per month;
- Control and constant improvement of production process at all stages, from the purchase of raw materials to technical and laboratory quality control;
- Large product range of over 300 SKU;
- Authentic flavor, bright packaging, affordable price;
- Marketing support for presentation of our products on the market.



SEAFOOD COCKTAIL  
IN OIL



IMITATED STURGEON  
CAVIAR



SALMON CAVIAR

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**Voronezh**

Headquarters



**2006**

Founded in



**500**

Employees



**16.5 million**

Annual turnover



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## EXPORT CONTRACTS

Azerbaijan, Belarus, Kazakhstan,  
Kyrgyzstan

## 14. FOSFOREL LLC

**FOSFOREL LLC is a full-cycle company producing ready-made delicacies from wild fish species and is constantly developing and expanding its offer to meet the growing demands of customers.**

### PRODUCTS

- Cold and hot smoked seafood and fish;
- Fish preserves in oils and fillings;
- Lightly-salted fish;
- Fish cooking and dried fish.

### ADVANTAGES

- The production is certified according to the international quality and safety management system FSSC 22000;
- The company regularly researches the market and creates products that meet the needs of customers;
- The company seeks and implements various solutions that reduce the total cost of production;
- A wide range of delicacies and the possibility of expanding the product range to meet consumer national preferences;
- The manufacturer can issue a private label for the customer considering their wishes;
- No restrictions on supplies. In case of need, reserve capacities of manufacture are used.



**HERRING FILLET-PIECES  
IN OIL "LIKE SALMON"  
240 G**



**CHOPPED PINK SALMON  
AND MACKEREL  
150 G/280 G**



**LIGHTLY SALTED  
HERRING FILLETS-  
CUBES 300 G**



**TROUT FILLET, COLD  
SMOKED IN A VACUUM  
PACKAGE 150 G**



**Bolshoy Kamen,  
Primorsky region**

Headquarters



**1936**

Founded in



**100**

Employees



**5.4 million**

Annual turnover



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## 15. RPK BOLSHEKAMENSKIY LLC

**RPK BOLSHEKAMENSKIY LLC is a number one manufacturer of canned seafood delicacies in Russia. The enterprise located on the Far East coast of Russia is one of the oldest fish processing enterprises in the region, now it uses modern production and management technologies and is steadily increasing production volumes.**

### PRODUCTS

- canned seafood (scallop, cucumber, octopus, whelk, crab, mussels, squid);
- natural canned fish liver and roe (pollock, cod);
- canned salmon, pollock and cod caviar;
- preserved herring, sardine, saury, mackerel and salmon.

### ADVANTAGES

- Fish products offer a rich source of high-quality protein, essential Omega-3 fatty acids, vitamins (such as vitamin D and B12), and minerals (like iodine, selenium and zinc);
- The company's workshops use modern technology equipment that enable efficient and high-quality processing and canning of fish;
- Strict control of raw materials, production process and final products;
- R&D department is constantly developing new recipes, variations and innovations in canned fish;
- HACCP food safety management system.



CANNED  
MUSSELS



PRESERVED  
MACKEREL



CANNED AND PRESERVED PRODUCTS  
OF SEAFOOD AND FISH



**Nizhnevartovsk**

Headquarters



**1998**

Founded in



**33**

Employees



**1.5 million**

Annual turnover



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## EXPORT CONTRACTS

Azerbaijan, Kazakhstan, Belarus,  
Serbia

## FISH AND SEAFOOD

# 16. NRKK SANTA MARIA LLC

**NRKK (NIZHNEVARTOVSK FISH CANNING PLANT) SANTA MARIA LLC is one of the largest fish processing enterprises in the Khanty-Mansi Autonomous Okrug. The main activity of the enterprise is the production and sale of fish products. The production process complies with the HACCP system. Only fresh fish of the company's own catch is used in production.**

## PRODUCTS

30 types of canned fish: natural, in oil, tomato, minced fish, with side dishes of vegetables and cereals, as well as delicate jellies and pâtés.

## ADVANTAGES

- Fish are caught in the environmentally friendly Ob River in Nizhnevartovsk district of Ugra;
- Strict quality control of products at each stage of production every day;
- The installation of equipment was carried out by the Swedish company Foodko;
- Forty years of experience in the design and manufacture of production;
- Equipment for the food industry that meets international standards;
- The company manufactures products using proven traditional recipes.



**RUFF SMOKED  
FRESHWATER IN OIL,  
170 GR**



**CAVIAR SMALL  
FRESHWATER  
FISH, 170 GR**



**PATE OF ORDINARY  
FISH, 170 G**



**Astrakhan**

Headquarters

**2001**

Founded in

**117**

Employees

**8.8 million**

Annual turnover



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**EXPORT CONTRACTS**

Kazakhstan, Belarus, Tajikistan

**17. FRG RASKAT LTD**

**FISH REPRODUCING GROUP RASKAT LTD** is one of the largest aquatic farms in Russia, with a large population of sturgeon, and is distinguished by an extremely serious approach to quality control of its products. The cage farm is located on the Volga River, 50 km away from Astrakhan, which provides perfect conditions for keeping sturgeon fish in the cages of the company's farm.

**PRODUCTS**

- Sturgeon caviar;
- Beluga caviar;
- Sterlet caviar.

**ADVANTAGES**

- The fish is only fed with natural food that the fish eat in their natural environment;
- The sturgeon stock is kept in cages located on the Volga River in running water, which is the natural habitat for this type of fish;
- The natural composition of caviar, without harmful ingredients and preservatives, is confirmed by quality certificates and eco-friendly production;
- Delivery of caviar to the end user is carried out in special thermal containers, which completely preserve the original taste and quality of caviar;
- All products pass the necessary sanitary control.





**Astrakhan**

Headquarters



**2012**

Founded in



**50**

Employees



**1.6 million**

Annual turnover



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## 18. TC CASPIAN DELICACIES LLC

**TC CASPIAN DELICACIES LLC specializes in cultivation of sturgeon fish, production of black caviar and fish delicacies. In the lower reaches of the Volga river, the company has organized their own cage farming, represented by two fish-breeding areas.**

### PRODUCTS

- black caviar of sterlet, sturgeon, beluga;
- pressed sturgeon caviar.

### ADVANTAGES

- High quality of products is confirmed by international certification;
- Black caviar is produced according to GOST R 55486-2013;
- Fish is grown in conditions as close as possible to the natural habitat in the Volga River;
- All of the company's products are produced according to classic recipes using only salt from Lake Baskunchak;
- A unique food base, saturated with Caspian benthic flora and one-of-a-kind zooplankton, makes the taste of black caviar unique, which cannot be reproduced in other conditions for keeping sturgeon;
- The company delivers caviar around the world by air with temperature regime maintenance in terms from 2 to 5 days after receipt of payment.



STURGEON  
CAVIAR  
PRESSED



STURGEON  
CAVIAR  
ROYAL

BELUGA  
CAVIAR

STERLET  
CAVIAR  
PREMIUM

STURGEON  
CAVIAR  
EXCLUSIVE


**Rostov-on-Don**

Headquarters


**2005**

Founded in


**50+**

Employees


**120 million**

Annual turnover


**1.7 million**

Export turnover

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## EXPORT CONTRACTS

50+ countries: UAE, KSA, Oman, USA, Canada, Germany, China, Japan, Korea, Jordan, Lithuania, Mongolia, CIS countries

# 19. TOP GRAIN L.T.D LLC

**TOP GRAIN L.T.D LLC** is a reliable supplier of quality agricultural products from Russia to the world market. The company strives every day to cover new opportunities for transporting agricultural products and developing and maintaining stable logistics routes. All efforts are aimed at continuously linking the interests of domestic producers and consumers of Russian agricultural products around the world.

## PRODUCTS

Chickpeas, Peas, Coriander seeds, Flax seeds, Red lentils, Sunflower cake, Corn, Barley, Granulated bran, Safflower seeds, Soft wheat.

## ADVANTAGES

- Growing and purchasing grain throughout Russia;
- Export by rail, road and sea;
- Leading Russian company in export volumes of peas and chickpeas;
- Large range of exported products;
- Compliance with contract quality.



LEGUMES, GRAINS, OIL CROPS,  
 PROCESSED PRODUCTS



**Saint Petersburg**

Headquarters



**1997**

Founded in



**170**

Employees



**91 million**

Annual turnover



**4 million**

Export turnover

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## EXPORT CONTRACTS

Pakistan, China, Bangladesh,  
UAE, India, Egypt

## 20. AGROIMPEX CO. LTD

**AGROIMPEX CO. LTD** is a large holding uniting several successful business areas. Today it is one of the largest suppliers of ingredients for the confectionery and baking industries, and the production of snacks. The company also grows and exports legumes and oilseeds

### PRODUCTS

Flax, Coriander, Safflower, Chickpeas, Food peas.

### ADVANTAGES

- The company is among the top 3 traders in Europe;
- Possibility to order products under private label for retail;
- 80,000 tons+ annual turnover;
- 130 tons of produced products per day;
- The company is engaged in the export and import of agricultural products.



FLAX



CORIANDER



SAFFLOWER



CHICKPEAS



**Saint-Petersburg**

Headquarters



**2009**

Founded in



**78**

Employees



**76 million**

Annual turnover



**12 million**

Export turnover

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## EXPORT CONTRACTS

China, Belgium, Holland

## GRAINS AND PULSES

# 21. A-SALT TRADING LTD

25

**A-SALT GROUP** is a global trade logistics operator and exclusive distributor of products from the world's leading manufacturers. The main business of the company is the export of grains, legumes, and oilseeds, as well as processed products. It works directly with the largest agricultural producers and farms in Russia. The company's partners are creameries, grain terminals, flour mills, feed mills, as well as the largest grain traders.

## PRODUCTS

Corn, wheat, lupine, chickpeas, peas, flax seeds, safflower seeds, barley, rye, mustard, lentils.

## ADVANTAGES

- Direct cooperation with farmers and large agricultural producers;
- A-SALT GROUP works with different regions of Russia, which allows to substitute goods from other regions in times of crop failure in one region;
- The quality control is carried out with surveyors and in European laboratories;
- Efficient logistics chain, 4 pl service.



CHICKPEAS



CORN



RYE



WHEAT



PEAS



FLAXSEEDS



**Rostov-On-Don**

Headquarters



**2009**

Founded in



**55**

Employees



**51 million**

Annual turnover



**49 million**

Export turnover

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## EXPORT CONTRACTS

Middle East, Africa, Europe, Asia

## 22. AGRO GRAIN SOUTH LLC

**AGRO GRAIN SOUTH LLC is involved in the international trading of feedstuffs, grains, pulses, and oilseeds. The company has 5 offices in the UAE, Türkiye, Russia and Tanzania, and warehouses all over the world with 70 000 m2 of total storage area. The company has become the leader in bran exports from Russia for the last 5 years and the third-top Russian exporter of pulses and oilseeds for the last 3 years.**

### PRODUCTS

Beet pulp, mustard, chickpeas, lentils, corn bran, flax seeds, corn germs, yellow peas, corn distillers grains, wheat bran.

### ADVANTAGES

- Own infrastructure: seaport in South Russia and Astra Meridian shipping company;
- Warehouses with 60 thousand tons of one-time storage capacity in Rostov region, South Russia;
- Shipping by any means of transportation;
- • Own processing plant SORTEX;
- 12 years of trading experience on the international market and more than 250 partners from about 30 countries of the world;
- Flexible working conditions, individual approach to each client.



SUGAR BEET PULP



CORN BRAN



CHICKPEAS



RED LENTILS



FLAX SEEDS



CORN GERMS



**Barnaul**

Headquarters



**2013**

Founded in



**33 million**

Annual turnover



**29 million**

Export turnover



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## EXPORT CONTRACTS

China, Iran, UAE, Türkiye, India

## 23. RUSUN EXPORT LLC

**RUSUN EXPORT LLC is a manufacturer of cold and hot-pressed rapeseed oil. The group of companies has three factories for the processing and production of rapeseed oil. The throughput performance is more than 200 tons of raw materials per day, or about 80 thousand liters of oil per day. The main business activity of the company is the export of high-quality goods produced by the company itself and by other Altai region producers to countries near and far away.**

### PRODUCTS

Unrefined rapeseed oil, unrefined sunflower oil, food peas, buckwheat, rapeseed cake, food lentils.

### ADVANTAGES

- Transportation of products from warehouse with further loading on a wagon or container;
- Convenient products packaging;
- Full documentary support of the order;
- Own production and warehousing capacities;
- Outsourcing of any crops from the producers of the Altai region with any necessary parameters.



GREEN LENTILS



RED LENTILS



RAPESEED OIL



PEAS

## 24. IRRICO HOLDING LTD

**IRRICO HOLDING LLC** grows sunflower and corn seeds on a contractual basis at an area of 1700 ha, cooperating with companies like Dolina Semyan (Remington Seeds), Syngenta, and Euralis. Grain crops are grown both on non-irrigated land under no-till technology and on irrigated land under classic technology. Some fields are harvested twice per season. IRRICO HOLDING LLC is able to ship up to 3000 tons of grain per day.

### PRODUCTS

Crop products (vegetables, cereals, oilseeds).

### ADVANTAGES

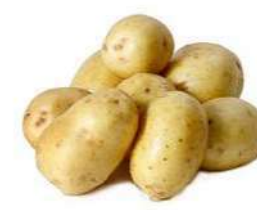
- Location (South of Russia), natural non-wasting soils;
- Irrico grows early and late potato, beetroot, winter onion, garlic and carrot;
- One of the largest clusters of irrigated agriculture, products are grown on naturally fertile soils;
- The company has implemented crop rotation, precision agriculture.



CHICKPEAS



WHEAT



POTATOE



SUNFLOWER  
SEEDS



CORN



PEA



**Rostov-on-Don**

Headquarters



**2020**

Founded in



**10 million**

Annual turnover



**10 million**

Export turnover



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## EXPORT CONTRACTS

Algeria, Morocco, Lebanon,  
Libya, Egypt

## 25. AGRO ALLIANCE ROSTOV LLC

**AGRO ALLIANCE ROSTOV LLC is an exporter of cereals, legumes, oilseeds, and processed products. The company offers a wide range of products: millet, polished red and green lentils, chickpeas, yellow peas, millet, sorghum, flax, sunflower, safflower, mustard, coriander, buckwheat, wheat, rye, barley, oats, corn, and wheat bran.**

### PRODUCTS

Millet for food purposes, sorghum, chickpeas, coriander, lentils for food purposes.

### ADVANTAGES

- Specialists of Agro Alliance Rostov LLC carry out quality control at all stages of the technological process, from the acceptance of raw materials to the warehouse and ending with the shipment of finished products;
- Can pack products in polypropylene bags 25/50 kg, big bags, bulk shipping, as well as pack products at the request of the Buyer;
- Carry out delivery by all types of transport: road, rail, river, sea, container cargo transportation, as well as ship by small vessels with a cargo capacity of 2000-5000 tons of "river-sea" class.



CORIANDER



CHICKPEAS



SORGHUM



LENTILS



**Rostov-on-Don**

Headquarters



**2021**

Founded in



**9 million**

Annual turnover



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## EXPORT CONTRACTS

Türkiye, Egypt, KSA, Israel,  
Jordan, Pakistan, Lebanon

## GRAINS AND PULSES

# 26. GRAINEX LLC

**GRAINEX LLC successfully conducts international trade of Russian agricultural products with the countries of Asia and the Middle East. The company has been registered as a legal entity since September 10, 2021, and it has already become as a responsible and reliable partner. Since January 2022, the company has exported more than 10 230 tons of products.**

## PRODUCTS

Chickpea, Green pea, Flax, Red lentils, Green lentils, Safflower, Yellow millet, Red millet, White millet.

## ADVANTAGES

- The input cost of products to Middle East countries is 30% lower than that of exporters;
- The company has its own production facility to clean the goods;
- Sortex quality for all kinds of products;
- Possibility of round-the-clock shipment of products (including weekends and holidays);
- Quick agreement of contract terms and conditions;
- Constant availability of products in stock.



LENTILS



CHICKPEA



FLAX



MILLET



**Rostov-on-Don**

Headquarters



**2018**

Founded in



**8.3 million**

Annual turnover



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**EXPORT CONTRACTS**

Pakistan, Türkiye, India

GRAINS AND PULSES

## 27. AGROMER LLC

**AGROMER LLC is an agricultural international trading and processing company. The company exports goods on ships in shiploads and containers. It has its own processing company with two lines for cleaning and crushing beans. The company supplies packing in bags of 5kg to 50kg.**

### PRODUCTS

Coriander, yellow millet, green lentils, red lentils, peas, halved chickpeas, red chickpeas, chickpeas

### ADVANTAGES

- Commodities are supplied directly from producers (farmers) and delivered immediately to the port;
- Fulfillment of agreements on delivery dates;
- Market prices for products;
- Full documentary support.



RED CHICKPEAS



PEAS



RICE



LENTILS



**ПАРТНЕР  
ЭКСПОРТ**



**Kazan**

Headquarters



**2021**

Founded in



**6.9 million**

Annual turnover

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## EXPORT CONTRACTS

Serbia, Slovenia, Poland,  
Germany, Italy, Mongolia, Spain,  
Czech Republic, Belgium,  
Netherlands, Kazakhstan

## GRAINS AND PULSES

# 28. PARTNER EXPORT LLC

**PARTNER EXPORT LLC** carries out trade activities for the development of export of seeds of oilseeds, honey bees, seeds of annual and perennial herbs. In its activity **PARTNER EXPORT LLC** closely cooperates with large seed farms, agricultural producers, agricultural enterprises and farms all over Russia.

## PRODUCTS

White sorghum, flax seeds, buckwheat groats, hemp seeds, spring and winter vetch, oilseed mustard, oilseed radish, unrefined rapeseed oil.

## ADVANTAGES

- Entry costs are 10-25% lower than major European and Canadian competitors;
- Delivery time is 1.5-2 times shorter than that of companies from Canada and Europe;
- Ability to provide large volumes;
- The company's ability to handle logistics.



OILSEED RADISH



OILSEED MUSTARD



FLAX SEEDS



UNREFINED RAPESEED OIL.

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## EXPORT CONTRACTS

Kazakhstan, Belarus, Serbia,  
Czech Republic, Algeria, Türkiye,  
Chile, Indonesia, China

## 29. YASYNOVYY ALEXANDR ALEXANDROVICH IE

**YASYNOVYY ALEXANDR ALEXANDROVICH IE** is famous under the trademark **YASYNOV PULSES** - producer of high-quality cereals from cereals and legumes and the introduction of the most advanced technologies for gentle processing. Over 20 years of experience in the pulses and grains industry providing such services as cleaning and packaging of grains and legumes, processing grain into cereals, storage of finished products and packaging of cereals in bags of the customer.

### PRODUCTS

Ground red lentils, millet, ground millet groats, ground split peas, ground red lentils, food chickpeas.

### ADVANTAGES

- Own storage and processing capacities (grain elevators with a capacity of over 40,000 metric tons). This ensures product quality preservation;
- Use of state-of-the-art high-tech equipment at all stages - from farms to shipment of finished products;
- Wide range of crops - chickpeas, peas, lentils, beans, etc. This allows meeting any client requirements;
- Export shipments to Europe and Asia. Compliance with international quality and safety standards;
- Pre-packaged goods ready for sale on the shelf (15 kg, 25 kg, 1 t).



CHICKPEAS



LENTIL RED POLISHED



MILLET



25 KG PACKS



**Krasnodar**

Headquarters



**2019**

Founded in



**5.7 million**

Annual turnover



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## EXPORT CONTRACTS

UAE, KSA, Egypt, Türkiye, Libya,  
Greece, Israel, South Africa,  
Vietnam, Albania, Jordan, India,  
Pakistan

## GRAINS AND PULSES

# 30. TC AGROINDUSTRY LLC

**TC AGROINDUSTRY LLC is a company working with both small farms and large collective farms and agricultural holdings in various regions of Russia, which allows to offer various types of grain, legumes, and oilseeds. TC AGROINDUSTRIA LLC offers a full range of services in grain trading: storage in high-tech elevators, pre-sale processing, logistics organization, cargo insurance, and assistance with customs clearance. The company follows the principles of business transparency and long-term cooperation with partners.**

## PRODUCTS

Mustard, oats, chopped peas, millet, lentils, flax, coriander, chickpeas.

## ADVANTAGES

- Modern high-tech elevators for processing, storage and shipment of different types of grain crops;
- Opportunity to pack products into 25 and 50 kg bags;
- Shipment efficiency due to fully developed logistics;
- Accuracy documents execution;



OATS



CORIANDER



PEAS



CHICKPEAS

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GreenPlant



**Khimki**

Headquarters



**2017**

Founded in



**5 million**

Annual turnover



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## GRAINS AND PULSES

# 31. GREEN PLANT LLC

35

**GREEN PLANT LLC specializes in breeding and supplying high-yielding selectively bred seeds of Russian origin. The total area of land is more than 70,000 ha. The company also has its own equipment for harvesting, processing and drying.**

## PRODUCTS

Yellow/red millet, brown/golden flax seeds, yellow peas, chickpeas, soybeans, oats, buckwheat, rye, barley, corn, green/red lentils, yellow/white mustard.

## ADVANTAGES

- The cost is lower than European and Canadian alternatives;
- At the plant, to minimize damage to the first batch of beans during laying, when beans fall on metal or on an asphalt pad, they are laid with a higher moisture content (13-13.5%) to prevents cracking;
- Wide range of products.



CHICKPEAS



SOYBEANS



LENTILS



OATS



RED MILLET



MUSTARD



**Rostov-on-Don**

Headquarters



**2021**

Founded in



**2 million**

Annual turnover



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## EXPORT CONTRACTS

Serbia, Poland, Germany, Spain,  
India, Czech Republic, Iran

## GRAINS AND PULSES

# 32. AGROTORG LLC

**AGROTORG LLC is a modern, actively developing enterprise that sells products of the agro-industrial complex of the highest quality in the shortest possible time to its partners not only in Russia but throughout the world.**

## PRODUCTS

Corn, coriander seeds, safflower, flax, mustard, green lentils, red lentils, chickpeas

## ADVANTAGES

- Wholesale supplies of grains, legumes and oilseeds;
- Any form of packaging;
- Complete set of documents for export;
- Export to any country.



CORIANDER



CHICKPEAS



SAFFLOWER



LENTILS



**Lipetsk**

Headquarters



**2007**

Founded in



**1800**

Employees



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## EXPORT CONTRACTS

China, Peru, CIS countries, Italy, Spain, Iran, Türkiye, UAE , Egypt, etc.

## 33. TRADING HOUSE ZERNO ZAVOLZHYA LLC

**TRADING HOUSE ZERNO ZAVOLZHYA LLC is an exporter of grain, oilseeds, and industrial crops. In addition to trade and procurement activities, the company provides forwarding services to a wide range of consumers interested in the operational transshipment of agricultural products.**

### PRODUCTS

Chickpea, barley, safflower seeds, millet, milling wheat.

### ADVANTAGES

- 8 own grain elevators;
- Modern, high-tech laboratories for grain quality control;
- Annual turnover is more than 5 million tons of grain;
- Wide geography of activity - the company works with all regions of Russia, and also carries out export deliveries all over the world;
- Large storage capacities (one-time storage of up to 500,000 tons of grain), own fleet of vehicles, and railway infrastructure. This allows for prompt shipments to customers;
- Individual approach, flexible pricing policy, reliability of supplies - the company strives to build long-term, mutually beneficial cooperation.



SAFFLOWER SEEDS



CHICKPEA



WHEAT



MILLET



**Rostov-on-Don**

Headquarters



**2009**

Founded in



**500**

Employees



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## EXPORT CONTRACTS

UAE, KSA, Egypt, Türkiye, Libya,  
Greece, Israel, South Africa,  
Vietnam, Albania, Jordan, India,  
Pakistan

## 34. OZK TRADING LLC

**OZK TRADING LLC is a part of a large agricultural holding OZK GROUP. OZK TRADING LLC is an agricultural trade and logistics operator ensuring the realization of the export potential of Russian grain on the global market. OZK TRADING LLC has an extensive network of separate divisions in the main grain-producing regions.**

### PRODUCTS

Milling wheat.

### ADVANTAGES

- OZK Group is the only Russian infrastructure company with state participation in the agricultural products market;
- The company is among the Top 5 exporters of Russian grain, supplying up to 3 million tons annually;
- Own grain elevator capacities, processing facilities and a fleet of hopper wagons;
- Deliveries within the framework of export realizations: FOB, CIF/CFR, DAP;
- Collaboration format: G-to-G, B-to-B.



MILLING WHEAT



**Volgograd**

Headquarters



**2008**

Founded in



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## EXPORT CONTRACTS

Türkiye, Egypt, Israel, Jordan,  
KSA, Malaysia, Vietnam, Algeria,  
Iran, Iraq, CIS countries

## GRAINS AND PULSES

### 35. USPEH-M LTD

**USPEH-M LTD is a Russian company established for wholesale trade in grains, legumes, oilseeds and other agricultural crops. The company owns its facility for storage, cleaning and packaging of agricultural products. The company has been on the market since 2008.**

#### PRODUCTS

Chickpeas, millet, flax, sorghum, mustard, coriander

#### ADVANTAGES

- Wide range of products. The company works with different types of grains, legumes, oilseeds and other crops;
- Individual approach to the needs of each client. Flexible terms of cooperation, orientation on long-term mutually beneficial partnership;
- High quality products, compliance with all industry standards;
- Warehouse capacities and our own fleet of vehicles allow to promptly ship the volumes required by the customer in a short period of time.



CHICKPEAS



DESI CHICKPEAS



MUSTARD



CORIANDER

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**Grozny**

Headquarters



**2014**

Founded in



**21**

Employees



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## EXPORT CONTRACTS

Türkiye, China, Venezuela, UAE,  
Spain, Pakistan

## GRAINS AND PULSES

# 36. AGROINVEST LLC

**AGROINVEST LLC is a major producer of agricultural crop and livestock products. AGROINVEST actively studies and tries to use in its activities technologies that help to increase productivity and bring production indicators to the highest level. The system of remote control of agricultural land, which allows for operational monitoring of the condition of sown areas, auto-documentation, forecasting and planning of agricultural operations.**

## PRODUCTS

Wheat, flax seeds, yellow peas, coriander, lentils, black mustard, white mustard, chickpeas, millet, rapeseed.

## ADVANTAGES

- Personalized approach to customers and a wide range of products;
- AgrolInvest LLC offers competitive prices (10-15% lower) through efficient cost management and process optimization;
- Own production and quality control;
- Fast delivery and convenient payment methods.



CHICKPEAS



WHEAT



LENTILS



PEAS



**Rostov-On-Don**

Headquarters



**2017**

Founded in



**8**

Employees



**8 million**

Annual turnover



**3.9 million**

Export turnover

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## EXPORT CONTRACTS

Middle East, Africa, South Asia

## GRAINS AND PULSES

# 37. AGRO VICTORIA LLC

The core activities of AGRO VICTORIA LLC are purchasing, processing, calibration, packing, and storage of all types of agricultural products. AGRO VICTORIA LLC has become a reliable supplier not only in Russia but also in Middle Eastern and Far Eastern countries, India, European Union. The company possesses its own processing plant, warehouses, and administrative buildings with a total area of 22,326 square meters.

## PRODUCTS

Golden coriander, brown flax seeds, yellow millet, white mustard, dried chickpeas and others.

## ADVANTAGES

- Own production facilities with modern equipment (Petkus, vibration machines, stone removers, optical separator);
- Careful monitoring of all technological processes: from harvesting to the quality control of the processed agricultural products;
- Large variety of products;
- Various package options from 10 kg to 25 kg and more;
- Convenient location in the South of Russia gives the opportunity to easily transport the goods to South Russian ports: Rostov-on-Don, Azov, Taganrog, Yeisk, Taman and Novorossiysk.



CORIANDER



FLAX SEEDS



YELLOW MILLET



SPLIT CHICKPEAS

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**Moscow**

Headquarters



**1997**

Founded in



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## EXPORT CONTRACTS

Afghanistan, Iraq, Syria, Pakistan,  
Georgia, Tajikistan

# 38. AGRO-INDUSTRIAL CORPORATION AST COMPANY M LLC

42

**AGROINDUSTRIAL CORPORATION AST COMPANY M LLC**, founded in 1997, today is the management company of a successfully developing agroindustrial group. The company's enterprises are major suppliers and custodians of grain, as well as grain processing products supplied for the state needs of the intervention fund of the Ministry of Agriculture of the Russian Federation.

## PRODUCTS

Flour (first-grade and premium wheat flour, rye baking flour, etc.), Russian origin feed corn, Barley, Milling Wheat, Breadcrumbs, Panko crumbs, Pasta: long and short cut, Buckwheat, Rice groats, etc.

## ADVANTAGES

- Total sales volume of more than a million tons of grain per year;
- 75,000 hectares of farmland area, 50-60 c/ha – average yield over the last 5 years;
- 150,000 tons monthly volume of grain export sales;
- Own agricultural enterprises and more than 12 elevators. Control of grain quality during its cultivation and storage for the subsequent production of high-quality products at the holding's factories.



FIRST-GRADE WHEAT  
FLOUR



BARLEY



FEED CORN



BUCKWHEAT



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## EXPORT CONTRACTS

China, Bangladesh, Thailand

## GRAINS AND PULSES

### 39. NPK LLC

**NPK LLC (NOVOSIBIRSK FOOD CORPORATION)** is one of the most advanced agricultural companies in the Novosibirsk region, specializing in crop production. The company has accumulated vast experience in grain trading. Today, the annual grain turnover exceeds 580 thousand tons. **NOVOSIBIRSK FOOD CORPORATION** offers a wide range of services in the field of agricultural production, ranging from the supply of grain for flour mills and livestock enterprises to providing agricultural producers with the necessary materials and technologies for modern agricultural activities.

#### PRODUCTS

Wheat, barley, oats, buckwheat, rapeseed, flax.

#### ADVANTAGES

- 803,000 tons average annual grain turnover;
- In recent years, the farms have undergone large-scale modernization: new machinery and equipment have been purchased, the staff and production volumes have increased;
- In total, enterprises cultivate 30,000 hectares of cultivated land area;
- Minimum packaging - 50 kg. Ability to supply large volumes of products.



WHEAT



RYE



BARLEY



**Ekaterinburg**

Headquarters



**1959**

Founded in



**21000**

Employees



**900 million**

Export turnover



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## EXPORT CONTRACTS

China, Germany, Israel, UAE,  
Georgia, CIS countries

## OIL AND FAT PRODUCTS

# 40. FATS AND OIL INTEGRATED WORKS JSC / RUSAGRO

44

RUSAGRO GROUP is one of the largest Russian vertically integrated agricultural holding companies. It is currently a leader in pork, sugar, crop, oil and fats markets. The fat-and-oil segment of RUSAGRO is represented by the production and sale of both consumer and industrial products. Cutting edge technology is integrated across the Company, both in terms of equipment and management practices.

## PRODUCTS

Spread, Margarine, Mayonnaise, Refined sunflower oil

## ADVANTAGES

- 10% lower import prices compared to European manufacturers;
- Products meet all standards for environmental and safety requirements;
- Wide range of products with several brands.



MAYONNAISE



REFINED SUNFLOWER OIL

PREMIUM MARGARINE



**Krasnodar region**

Headquarters



**2009**

Founded in



**300**

Employees



**38 million**

Annual turnover



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## EXPORT CONTRACTS

UAE, CIS countries, Afghanistan, Mongolia, Israel, Vietnam, Sri Lanka, Cuba, Nicaragua, etc.

### 41. BAZIS PLYUS LLC

BAZIS PLYUS LLC produces and sells sunflower oil (refined and unrefined), several types of flour, etc. The company is represented on the market by trademark ZHARKOFF, which has already proven itself to be the best not only in the Russian but also in the international market thanks to its consistently high quality and bright modern appearance.

## PRODUCTS

Wheat flour, premium refined deodorized sunflower oil.

## ADVANTAGES

- The price is 10% lower than competitors, with high quality;
- Attractive, bright packaging;
- Various packaging volumes that can be used both for retail and for horeca and production;
- Control at every stage of production, from raw material acceptance to product packaging;
- Raw materials are grown in environmentally friendly fields and processed using modern equipment.



WHEAT FLOUR



SUNFLOWER OIL

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+7 999 569-05-70


**Rostov-on-Don**

Headquarters


**1997**

Founded in


**>3800**

Employees



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## EXPORT CONTRACTS

UAE, KSA, Europe, Mexico, China, South Africa, Tunisia, India, etc.

## OIL AND FAT PRODUCTS

### 42. ASTON JSC

**ASTON JSC is one of the leading agricultural companies in Russia, focusing on the production, storage and processing of major agricultural crops through to the delivery of products to the consumer. The company treats each production stage responsibly, implementing technological solutions that reduce adverse impacts on the environment while conserving natural resources.**

## PRODUCTS

Sunflower meal, refined sunflower oil, raw and pressed sunflower oil, raw rapeseed oil, raw linseed oil, rapeseed cake, linseed cake, other corn oil and its fractions, sunflower oil or its fractions in primary packages with a net volume of 10 liters or less, oilseed flax seeds, corn, barley, milling wheat, soft.

## ADVANTAGES

- Full cycle of production tasks from the purchase, storage and sale of grain, to the processing of oilseeds and the production of vegetable oil;
- The company implements technological solutions that reduce the impact on the environment and preserve natural resources;
- Competitive price with high quality products.



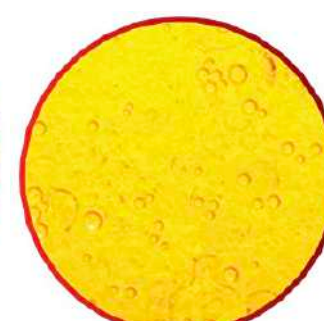
SUNFLOWER OIL



CORN OIL


 AROMATIC  
SUNFLOWER OIL


SUNFLOWER MEAL



LINSEED OIL



RAPESEED CAKE



**Novosibirsk**

Headquarters



**2014**

Founded in



**100**

Employees



**1.3 million**

Annual turnover



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## EXPORT CONTRACTS

Kazakhstan, Uzbekistan, China,  
Vietnam, India, Afghanistan

## OIL AND FAT PRODUCTS

### 43. ELEA TRADE LLC

ELEY TRADE LLC is engaged in the production and packaging of private-label vegetable oils for federal and regional retail chains and promoting its own brand ELEYA. The company's brand ELEYA has long occupied a worthy niche in the food industry in terms of quality and price.

#### PRODUCTS

Sesame oil, Flaxseed oil, Rapeseed oil, Olive oil,  
Refined sunflower oil.

#### ADVANTAGES

- Product input costs are 60% lower than competitors while maintaining high quality;
- Completely natural raw materials;
- Various volumes of product packaging;
- Large assortment of vegetable oils.



FLAXSEED OIL

SESAME OIL

RAPESEED OIL



REFINED AND UNREFINED SUNFLOWER OIL

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**Altai region**

Headquarters



**2018**

Founded in



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## 44. ALTARIA LLC

**ALTARIA LLC is currently one of the largest producers of packaged sunflower oil in Siberia. In 2018, the company launched a new innovative product for the Russian market - environmentally friendly Altai oil ALTARIA in a unique spray package. This packaging preserves all the advantages and benefits of high-quality Altai oil and makes consuming the product incredibly convenient and delicate.**

### PRODUCTS

ALTARIA vegetable oil.

### ADVANTAGES

- All vitamins and microelements of natural cold-pressed oil are preserved in their original form thanks to the vacuum. The dispenser allows you to add an optimal amount of fats to a dish;
- The dispenser has three spraying modes (drops, stream and spray), and the packaging does not leak or get dirty, keeping your kitchen clean and beautiful;
- A balloon of Altaria oil is intended to last 2-2.5 months of regular use. You will consume significantly less fats and reduce the total calorie content of your meals;



VEGETABLE OIL IN SPRAY

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**Krasnodar**

Headquarters

**2023**

Founded in

**20**

Employees



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## 45. ROVNENSKOYE GROUP OF COMPANIES JSC

ROVNENSKOE GROUP OF COMPANIES produces pressed and extraction vegetable oil from sunflower oil seeds. Production capacity is more than 400 tons per day. The production is equipped with modern new technological equipment. The company has implemented lean manufacturing.

### PRODUCTS

Sunflower oil.

### ADVANTAGES

- Production capacity is more than 400 tons per day;
- The production is equipped with modern new technological equipment;
- The company has implemented lean manufacturing.



SUNFLOWER OIL



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## EXPORT CONTRACTS

European Union, Middle East,  
Central Asia, China

## OIL AND FAT PRODUCTS

### 46. ORELMASLO LLC

**ORELMASLO LLC is a modern enterprise, which has been cherishing and developing the age-old traditions of vegetable oil production. Today, it is one of the leaders in processing colza and sunflower seeds from the central region of Russia. Annually, the company processes 200 thousand tons of raw materials and manufactures the products that meet the highest quality standards.**

#### PRODUCTS

Rapeseed oil (refined and unrefined),  
sunflower oil (refined and unrefined).

#### ADVANTAGES

- The use of advanced equipment from leading European manufacturers allows us to make the production process efficient and as safe as possible for the environment of the region;
- During the production process, oils undergo multi-stage purification, due to which they have excellent organoleptic properties and color purity;
- The plant is equipped with new equipment from the world's leading companies, ensuring the production of products in compliance with all the requirements of international standards FSSC 22000 (ISO 22000:2005, ISO/TS 22002-1:2009).



RAPESEED OIL



SUNFLOWER OIL



**Izhevsk**

Headquarters



**2003**

Founded in



**13200**

Employees



**1 billion**

Annual turnover



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## EXPORT CONTRACTS

Kazakhstan, Uzbekistan, China,  
Vietnam, Kyrgyzstan, Mongolia,  
Belarus, UAE, Armenia etc.

## DAIRY PRODUCTS

# 47. KOMOS GROUP LLC

KOMOS is one of the largest agricultural holdings in Russia, uniting food stuff manufacturers. One of the competitive advantages of the holding is the full production and sales cycle, which allows for control of all stages of product production. High quality and product safety are the main principles of the KOMOS team.

## PRODUCTS

Milkshakes, Eggs, Drinking milk, Whey powder (DWP 50%), Ice cream

## ADVANTAGES

- Flexible approach to customer requirements, produce private label;
- The quality and food safety of products is the main priority in the activities of the KOMOS GROUP agricultural holding;
- It is possible to provide discounts and exclusivity, subject to volume availability.



DRINKING MILK



MILKSHAKES



ICE CREAM



WHEY POWDER



**Voronezh**

Headquarters



**1994**

Founded in



**1000+**

Employees



**870 million**

Annual turnover



**2.1 million**

Export turnover

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## EXPORT CONTRACTS

Kazakhstan, Uzbekistan,  
Armenia, Belarus, Kyrgyzstan,  
China

## DAIRY PRODUCTS

# 48. ECONIVA DAIRY PRODUCTS TC LLC

ECONIVA is No 1 milk producer in Europe. Established in 1994, the company currently has 535,000 hectares of arable land in Russia and 75 000 dairy cows. ECONIVA combines cutting-edge technologies with time-proven traditions to supply delicious and healthy dairy products.

## PRODUCTS

- Butter,
- Milk,
- Cream.

## ADVANTAGES

- Production process based on the from-field-to-shop-shelf principle;
- Largest Russian and European dairy manufacturer, ranked 7th in the world;
- Premium natural milk from the company's own dairy farms;
- 100% natural ingredients, no vegetable fat, GMOs, dyes, or preservatives;
- Uncompromising process control at each production stage, overseen by the General Manager.



BUTTER



MILK



CREAM



**Saint-Petersburg**

Headquarters



**1991**

Founded in



**70**

Employees



**54 million**

Annual turnover



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**EXPORT CONTRACTS**

China, Kazakhstan

DAIRY PRODUCTS

## 49. IMPERIAL LLC

IMPERIAL LLC corporation holds leading positions in the Russian dry milk market among companies specializing in the supply of raw materials for dairy, confectionery factories, ice cream producers and other types of food industries.

### PRODUCTS

Whole milk powder with a mass fraction of fat of 26%, packaging of 25 kilograms; Skimmed milk powder with a mass fraction of fat of 1.5%, Whole milk powder with a mass fraction of fat of 26%, instant, granular

### ADVANTAGES

- Long shelf-life (natural product available in a convenient form of soluble granules);
- Flexible approach to customer requirements;
- Possibility to produce products under STM;
- The quality and food safety of products are the main priorities in the activities of the KOMOS GROUP agricultural holding;
- Possibility to provide discounts and exclusivity, subject to volume availability.



GRANULATED INSTANT  
SKIM MILK POWDER 1kg



GRANULATED INSTANT WHOLE  
MILK POWDER 1kg



GRANULATED INSTANT WHOLE  
MILK POWDER 300g



GRANULATED INSTANT WHOLE  
MILK POWDER 750g

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**Moscow region**

Headquarters



**1999**

Founded in



**1500+**

Employees



**100+ million**

Annual turnover



**5+ million**

Export turnover

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## EXPORT CONTRACTS

25 countries including China, USA, Canada, Israel, Australia, Korea, Estonia, CIS

## 50. PLODOIMPORT LLC / UNCLE VANYA

**PLODOIMPORT** is one of Russia's leading vegetable canning manufacturers, with over 20 years of experience in the market. It has been awarded the National Award "Product of the Year" and recognized as "Agro-Industrial Complex Exporter of the Year" by the Russian Export Center. **PLODOIMPORT** produces over 100 products under the **UNCLE VANYA** brand, including pickles, vegetable snacks, sauces, and ready-to-eat foods.

### PRODUCTS

Lecho, green peas, tomatoes in tomato juice, squash spread, pickled cucumbers.

### ADVANTAGES

- No GMOs, artificial preservatives, and dyes;
- Diversity and uniqueness of flavors;
- In-house production and product development;
- Distinctive, vibrant, and appealing package design;
- The products are certified by FSSC 22000, Kosher, Halal, UK VEGAN Society, US FDA.



PICKLED  
TOMATOES



PICKLED  
CUCUMBERS



LECHO



CANNED PEAS

**2015**

Founded in

**55**

Employees

**2 million**

Annual turnover



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CIS countries

**51. CHISTII PRODUCT EXPORT LLC**

CHISTII PRODUCT EXPORT LLC produces and supplies food products and offers environmentally friendly products of its own production. The mission of the company is to produce the highest quality goods using modern technologies for consumers. Consistently high quality of products is one of the most important tasks of the company. Thanks to modern technologies and innovations in the field of production, all products manufactured by the enterprise are highly competitive.

**PRODUCTS**

Canned natural beans, canned peas, canned sweet corn.

**ADVANTAGES**

- Own production laboratory, equipped with modern equipment, ensures microbiological and physical-chemical quality control of incoming raw materials and finished products;
- The automated production process ensures strict compliance with production standards;
- The company's technologists are constantly developing new original recipes, improving the taste and quality characteristics of the products;
- Production under private label is possible.

**CANNED PEAS****CANNED SWEET CORN****CANNED RED BEANS****CANNED WHITE BEANS**

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**Moscow region**

Headquarters



**2013**

Founded in



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## EXPORT CONTRACTS

UAE, China, Kazakhstan,  
Tajikistan

## CANNED VEGETABLES

# 52. SMART LLC

**SMART LLC is one of the leading suppliers of canned products from SKATERT-SAMOBHRANKA brand to all Russian regions and CIS countries. Based on extensive experience in the canning market, in the production of its products SKATERT-SAMOBHRANKA uses its own recipe, which involves the use of only natural ingredients.**

## PRODUCTS

Canned products: green peas, corn, chopped chili peppers, jalapeno peppers, cherry tomatoes, yellow tomatoes, mini tomatoes, yellow "honey" cherry tomatoes, gherkins, home-style barrel pickled cucumbers.

## ADVANTAGES

- Compliance with international standards HACCP, ISO, etc. at all stages of production;
- TOP-3 manufacturer on the Russian market;
- Possibility of supplying products to the retail and HoReCa segment;
- The production uses freshly harvested raw materials from local farmers from the fields located near the factory;
- Two fully automatic lines and a manual stacking line allow to produce pickled cucumbers and tomatoes in standard 720 ml jars at a speed of at least 10-12 thousand jars per hour.



CANNED GOODS: PICKLES, CHERRY TOMATOES, YELLOW TOMATOES, TOMATOES, YELLOW CHERRY TOMATOES, JALAPENO PEPPERS



GHERKINS

CHILI PEPPERS

CORN AND PEAS

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# ECO-CULTURA



**Moscow**

Headquarters



**2010**

Founded in



**7000**

Employees



**392 million**

Annual turnover



**4 million**

Export turnover

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## EXPORT CONTRACTS

Belarus, Kazakhstan

## OTHER AGRICULTURAL PRODUCTS

### 53. ECO-CULTURA LLC

**ECO-CULTURA LLC** is a leading producer and exporter of fresh tomatoes. The company specializes in the growing, processing, and packaging of high-quality products, occupying about 25% of the market. The company has more than 500 hectares of greenhouses with artificial climate systems and automation, which allows it to produce more than 30,000 tons of tomatoes annually.

#### PRODUCTS

Fresh tomatoes

#### ADVANTAGES

- The assortment includes a wide selection of tomato groups of various shapes, colors and favors;
- Environmental responsibility: the company uses environmentally friendly safe fertilizers and plant protection products;
- Strict quality control applied for irrigation;
- Long shelf-life;
- Hybrid cultivars.



FRESH RED ROUND CHERRY  
TOMATO ON THE VINE



FRESH MIXED CHERRY TOMATO  
OFF THE VINE



FRESH PINK ROUND TOMATO  
BEEF ON STEM



FRESH RED PLUM TOMATO  
OFF THE VINE

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**Leningrad Region**

Headquarters


**1978**

Founded in


**1000+**

Employees


**120 million**

Annual turnover


**3 million**

Export turnover

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## EXPORT CONTRACTS

UAE, KSA, Angola, Kuwait, Liberia,  
Ghana, Benin, Togo, Guinea

# 54. SINYAVINSKAYA POULTRY FARM JSC

**SINYAVINSKAYA POULTRY FARM JSC is the largest poultry farm producing eggs and egg products in Russia. The company started export of fresh table chicken eggs in 2017.**

## PRODUCTS

- frozen egg mixture; frozen egg white; frozen egg yolk;
- dry egg mixture; dry egg white; dry egg yolk;
- edible chicken eggs class A export;
- frozen meat of laying hens (carcasses) grade 2.

## ADVANTAGES

- Modern technology and equipment used at the farm allow for maximum automation in sorting eggs, packaging and other processes according to industry best practices;
- All production processes performed within one company ensure strict quality control at all stages;
- 100% natural raw materials, non-GMO;
- Products are shipped on the day of sorting or the next day;
- Location in the vicinity of Saint-Petersburg marine port allows to make use of optimal shipping routes to almost anywhere around the globe;
- Capacity to ship large volumes of 50–70 containers per month.



FROZEN EGG  
MIXTURE



FROZEN EGG  
WHITE



FROZEN EGG  
YOLK



DRY EGG  
MIXTURE



DRY EGG  
WHITE



DRY EGG  
YOLK



CHICKEN EDIBLE EGGS,  
CLASS A



FROZEN HEN  
MEAT, GRADE 2



**Tula**

Headquarters



**2018**

Founded in



**260**

Employees



**10.9 million**

Annual turnover



**5 million**

Export turnover

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## EXPORT CONTRACTS

Kazakhstan, Belarus, Serbia,  
Czech Republic, Algeria, Türkiye,  
Chile, Indonesia, China

## OTHER AGRICULTURAL PRODUCTS

# 55. MAXIM GORKIY PLUS LLC

Today, MAXIM GORKIY PLUS LLC occupies a leading position in producing potato flakes, despite its insignificant age compared to other similar domestic manufacturers. The company consists of 265 experienced and qualified staff, trained according to FSMS. The annual volume processed by the company production reaches 15 000 tons and complies with international scheme certification FSSC 22000.

## PRODUCTS

Potato flakes.

## ADVANTAGES

- Own fields for cultivation of ecologically clean agricultural products with the area of more than 5000 hectares;
- Modern vegetable and potato storage facilities with all conditions for preserving the quality of products;
- Individual approach to the needs of the customers taking into account the specifics of the work of food processing enterprises;
- Ability to edit the composition of flakes on request;
- Halal and Kosher certificates.



POTATO FLAKES

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## Bryansk region

Headquarters



**2003**

Founded in



**250**

Employees



**9 million**

Annual turnover



**1.3 million**

Export turnover

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## EXPORT CONTRACTS

CIS countries, Uruguay, Chile, Brazil, Argentina, Algeria, Hungary, Serbia, Bulgaria, Romania, Czech Republic, Türkiye, Georgia

## OTHER AGRICULTURAL PRODUCTS

# 56. PKF JSC

PKF JSC (POGAR POTATO FACTORY) is engaged in growing potatoes and other crops on its own fields, as well as processing of potatoes for production of dry mashed potato (potato flakes). These products have proven themselves in more than 20 countries, including the USA, EU countries, Latin America and others. A significant share of products is exported and successfully competes with the leading European manufacturers.

## PRODUCTS

Potato flakes.

## ADVANTAGES

- High quality: products are made from whole potatoes (waste production of French fries is not used);
- Over 1500 ha of own potato fields ensure that the factory always has enough high quality raw material.
- Only selected potato varieties are used for Pogar Potato Flakes;
- Availability of customized flakes to customers from various industries, adaptation of existing recipes for special applications (HoReCa, mixes for bakery and pasta products, etc).



MASHED POTATO IN  
HORECA PACKAGE



POTATO FLAKES



**Krasnodar region**

Headquarters



**2012**

Founded in



**180**

Employees



**6.9 million**

Annual turnover



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## EXPORT CONTRACTS

Armenia, Belarus, Serbia, Türkiye,  
Azerbaijan, Georgia, Iran

## OTHER AGRICULTURAL PRODUCTS

# 57. ZEMLYA KUBANI LLC

Agro-industrial company ZEMLYA KUBANI LLC has been growing grain and legume crops in the Krasnodar region for 25 years. As of 2023, the company cultivates more than 35,000 hectares of arable land and produces about 150,000 tons of grain per year. ZEMLYA KUBANI's products are supplied to flour and cereal milling companies in southern Russia, as well as for export to the Middle East. Since 2017, ZEMLYA KUBANI LLC has been growing corn grain for popcorn production under the SunCorn brand.

## PRODUCTS

Popcorn grains, alfalfa pellets, oilseed flax.

## ADVANTAGES

- Own grain elevator and warehousing facilities for product storage;
- Possibility to supply products all year round due to large stocks;
- Raw materials are grown without GMOs, consistently high quality that meets international standards;
- Good range of products and the ability to customize the product to the customer.



MICROWAVE POPCORN  
NATURAL



MICROWAVE POPCORN  
CHEESE FLAVOR



OILSEED FLAX



ALFALFA PELLETS

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**Saint-Petersburg**

Headquarters



**1939**

Founded in



**400**

Employees



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## EXPORT CONTRACTS

China, Philippines, South Korea,  
Vietnam, Thailand, UAE, Yemen,  
Benin, Türkiye

## OTHER AGRICULTURAL PRODUCTS

# 58. LF&FMP KIROV JSC (KIROV'S MILL)

**LENINGRAD FLOUR AND FEED MILLING PLANT NAMED AFTER S.M. KIROV (KIROV'S MILL)** is a leading Russian flour milling company. It operates the largest flour mill in Europe, utilizing high-tech equipment and modern technologies to produce a wide range of flour products that meet Russian and international quality standards.

## PRODUCTS

Wheat flour of any milling, wheat bran.

## ADVANTAGES

- State-of-the-art production facility with a capacity of 1,800 tons of grain per day;
- Awarded "Best Mill in Russia" by the Union of Flour Mills and Grain Enterprises of Russia;
- Capable of producing specialized flours to meet customer needs;
- Certified to the ISO 22000:2005 international food safety management standard;
- Adheres to the highest international industry standards in all operations.



WHEAT FLOUR



BRAN

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**Moscow**

Headquarters



**1937**

Founded in



**2000**

Employees



**361 million**

Annual turnover



**39 million**

Export turnover

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## EXPORT CONTRACTS

UAE, KSA, Oman, USA, Canada,  
Germany, China, Japan, Korea,  
Jordan, Lithuania, Mongolia,  
CIS countries

## GROCERY

# 59. MAKFA JSC

MAKFA JSC manufactures pasta, cereals, oats, grains, flour, flour baking mixes. The company produces several lines of pasta: conventional, for kids, functional pasta, for oriental cuisine, for soups, etc. Company's own flour milling complex includes mills for grinding durum wheat, mills for the production of baking flour, elevators, quality assessment laboratories. The production volume of pasta is 185 thousand tons per year, flour - 300 thousand tons per year, cereals - 200 thousand tons per year.

## PRODUCTS

Fast-cooking buckwheat kernels, Pasta TM MOLLETO, Pasta MAKFA-BRONZE, Pasta TM MAKFA, wheat flour, vegetable chips, LIVINGOOD granola bars, instant porridge.

## ADVANTAGES

- The holding includes pasta factories, flour milling complex, bakery plants, production facilities in Spain, 10 thousand hectares of agricultural land;
- Halal certificate, FSSC 22000, ISO 9001-2015;
- Marketing support for the partners;
- Durable packaging, which doesn't get damaged during transportation;
- 150+ SKUs.



PASTA WITH OATS



BUCKWEAT



GLUTEN FREE  
PASTA



FLOUR



GRAINS



PORRIDGE

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**Chelyabinsk region**

Headquarters


**1992**

Founded in


**800**

Employees


**150 million**

Annual turnover


**17.1 million**

Export turnover

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## EXPORT CONTRACTS

UAE, CIS, Europe, Japan, China, Egypt, South Africa, Nigeria, Iran, etc.

## 60. RESURS LLC

RESURS LLC (UVELKA and OATSMITH brands) is an industry leader, one of the largest producers of cereals with a 29-year history who boldly uses capabilities of modern technologies. The assortment includes ready-made breakfasts, lunches and dinners, as well as crumbly side dishes in bags, innovative dishes with sauces, a collection of the most interesting cereals in the world and much more for your culinary experiments, including easy step-by-step recipes on packaging.

### PRODUCTS

Instant oat flakes, cereals.

### ADVANTAGES

- Products are 29% cheaper than competitors, while maintaining high quality;
- The company has high-tech equipment for the production of oatmeal and porridge;
- A unique grain processing technology that allows to preserve the germ inside the grain during its processing;
- Oatsmith brand packaging was tested in China, UAE, Malaysia among over 2000 consumers. The packaging scored highly in terms of purchase intention: China - 89% of consumers would buy the brand if they saw it on the shelves in their store, 76% in Malaysia would buy the brand, 80% of consumers in the UAE would buy the brand.



INSTANT OAT FLAKES



CEREALS

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**Saint-Petersburg**

Headquarters



**2009**

Founded in



**1500**

Employees



**144 million**

Annual turnover



**1 million**

Export turnover

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## EXPORT CONTRACTS

UAE, China, CIS countries, USA,  
Europe, Iran, Jordan, Pakistan

## GROCERY

# 61. AGRO-ALLIANCE LLC

**AGRO-ALLIANCE HOLDING LTD** is one of Russia's largest groats, pulses, flakes, oats, and flour producers. It produces pasta from durum wheat. All products made by the holding are of high quality and available in different price segments. **AGRO-ALLIANCE** has its own raw materials base and six production and logistics centers. The holding produces more than 120 types of products. **AGRO-ALLIANCE** is a leader in manufacturing its own brands for the most significant federal and regional retail chains in Russia, as well as retail chains in the CIS and other countries.

## PRODUCTS.

Groats, legumes, cereals, flakes, pasta.

## ADVANTAGES

- The largest agricultural company in Russia with 6 production complexes;
- Access to 3 ports for shipment of products;
- Own transportation company;
- Possibility to fulfill the full work plan from request to packing and delivery to the shelf;
- Own warehousing capacities, products are always in stock.



CHICKPEAS



LENTILS



BUCKWHEAT



PASTA



**Saint-Petersburg**

Headquarters



**2003**

Founded in



**4500**

Employees



**114 million**

Annual turnover



**2 million**

Export turnover

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## EXPORT CONTRACTS

CIS countries, Germany, Greece, Bulgaria, etc.

## GROCERY

# 62. AFG NATIONAL LLC

AFG NATIONAL GROUP OF COMPANIES is a dynamically developing Russian agricultural holding operating on the principle “from field to counter”. NATIONAL is a federal brand, widely known throughout the country. The assortment includes original varieties of rice, traditional and exotic types of cereals and legumes, cereals and porridges, mixes of cereals and grains.

## PRODUCTS

Hercules porridge NATIONAL,  
Buckwheat flakes NATIONAL,  
Bulgur NATIONAL, etc.

## ADVANTAGES

- Full cycle of agricultural production;
- Small minimum order - from 1 pallet;
- Wide range of products;
- 200 thousand hectares land bank;
- Production volume - 105,000 tons of products annually.



HERCULES PORRIDGE  
NATIONAL



BUCKWHEAT FLAKES  
NATIONAL



BULGUR NATIONAL



**Altay region**

Headquarters



**1998**

Founded in



**650**

Employees



**57 million**

Annual turnover



**2.3 million**

Export turnover

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## EXPORT CONTRACTS

USA, Japan, China, Mongolia,  
Vietnam, Moldova, Germany,  
CIS countries

## GROCERY

# 63. ALTAISKAYA KRUPA JSC

ALTAISKAYA KRUPA JSC has been operating in the cereal market for over 18 years. During this period, the company went from creating the first processing plant to becoming one of the largest agro-industrial holdings in the Altai Territory. Over many years of work, the company has taken a leading position in the market for the supply of cereals and grain products, and is a leader in the production of buckwheat from grain controlled by origin.

## PRODUCTS

Hercules porridge, Instant oat flakes, Multigrain flakes, Classic Rassolnik soup, Porridge Oat flakes with strawberries, Wheat flour, Corn sticks, Semolina, Split peas, Buckwheat.

## ADVANTAGES

- The company is a full-cycle producer having more than 56,000 hectares of own land;
- Growing, processing and packing are made by the company, which ensures the quality and environmental safety of grain, from seed selection to delivery of products to stores;
- The seed material is the result of many years of selection from leading research institutes of genetics and seed production in Russia, Belarus and Germany;
- The agricultural holding produces 119,000 tons of products in 1 year;
- The products comply with the international system ISO 22000.



HERCULES



INSTANT OAT  
FLAKES



SPLIT PEAS



RASSOLNIK SOUP



CORN STICKS



WHEAT FLOUR

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**Moscow**

Headquarters



**1881**

Founded in



**1000**

Employees



**38.3 million**

Export turnover



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## EXPORT CONTRACTS

China, North Korea, Afghanistan,  
Türkiye, Mongolia, Syria, Djibouti,  
Yemen, Palestine, Vietnam, CIS

## GROCERY

# 64. NM LLC (BELYAEVSKAYA)

68

NM LLC (NOVOKUZNETSK FLOUR MILL) has been producing products under BELYAEVSKAYA brand for more than 10 years and guarantees that the supplied products comply with safety and quality standards. Flour produced under BELYAEVSKAYA brand is produced from selected wheat grain grown in ecologically clean regions of Altai and undergoes the highest degree of purification.

## PRODUCTS

Wheat bran, Semolina TM BELYAEV,  
Wheat flour TM BELYAEV, Grain crops.

## ADVANTAGES

- Large production capacities, the ability to supply large quantities of products;
- Phytosanitary certificate for each exported batch;
- Consistently high product quality;
- Special grinding for bakery products, dumplings, confectionery and pasta, croissants;
- Due to the special technology of grain preparation and gentle grinding, Belyaevskaya flour has unique whiteness indicators;
- Production volume is more than 1,000,000 tons per year.



WHEAT FLOUR



GRAIN CROPS



WHEAT BRAN

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**Ust-Labinsk**

Headquarters



**2018**

Founded in



**72**

Employees



**10.9 million**

Annual turnover



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## EXPORT CONTRACTS

Benin, Madagascar, Somalia,  
Cuba, UAE, Georgia, Armenia,  
Uzbekistan

## GROCERY

# 65. PARITETAGRO LLC

PARITETAGRO LLC purchases, sells, imports, and exports agricultural and processed products. The company's key partners include agricultural enterprises in the Krasnodar region, including sugar mills, meat processing plants, and grain elevators. The company is also one of the largest producers of wheat flour and beet sugar in Russia and produces its products under MOYA STANITSA trademark.

## PRODUCTS

Beet molasses, sugar beet pulp, beet sugar, granulated wheat bran, food grade soft wheat, soft wheat flour.

## ADVANTAGES

- Extensive network of raw material suppliers with a closed production and processing cycle;
- Closed production cycles of partner enterprises;
- All products have conformity declarations and pass quality control;
- Only natural raw materials and ingredients;
- Possibility to deliver specific assortments at customer requests;
- Marketing and informational sales support;
- Proximity to the port of shipment (Novorossiysk).



WHEAT FLOUR



FOOD GRADE SOFT  
WHEAT



BEET SUGAR



WHEAT BRAN



**Kursk region**

Headquarters



**200**

Founded in



**175**

Employees



**7.8 million**

Annual turnover



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## EXPORT CONTRACTS

Belarus, Armenia, Georgia

## GROCERY

# 66. MACARONI FACTORY AMERIA LTD

70

**AMERIA** was founded in 1993 as a distributor company. Today the company is one of the largest distributors in Russia and has its own production. In 2000, **AMERIA PASTA FACTORY** was opened on the basis of the Kurchatov bakery in the Kursk region, where the production of pasta under **AMERIA** and **FEDERICI** brands was organized.

## PRODUCTS

Gluten free pasta.

## ADVANTAGES

- The cost of products is 30-40% lower than that of European analogues, while maintaining high quality;
- System of voluntary certification of products and services "Roskachestvo-Halal";
- The range is represented by various types of products, packaged from 250 g to 400 g;
- Products are made from corn, buckwheat flour, red lentil and chickpea flour, rice flour with the addition of amaranth and quinoa, as well as green pea flour;
- Production of gluten-free pasta under your brand name.



## GLUTEN FREE PASTA

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**Stavropol region**

Headquarters


**1999**

Founded in


**164**

Employees



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## EXPORT CONTRACTS

China, CIS countries, Afghanistan

# 67. P.E. MATVEEV EVGENY IVANOVICH (PETROVSKIE NIVY)

P.E. MATVEEV EVGENY IVANOVICH company is a modern production enterprise, one of the leading manufacturers of grocery products in southern Russia. The company produces several lines of pasta, cereals, and flour blends under PETROVSKIE NIVY trademark. All products are made from natural ingredients without the addition of dyes, artificial flavorings, and palm oil. The raw material base is located within a radius of 100 km from production. The company has been operating in the market for over 20 years.

## PRODUCTS

High grade wheat flour TM PETROVSKIE NIVY, pasta TM PETROVSKIE NIVY.

## ADVANTAGES

- Flexible payment terms T/T;
- The company offers cargo delivery by road, rail and sea transportation;
- Delivery within 30 days with shipment from Novorossiysk, delivery terms FCA, FOB, CIF;
- Halal certificates confirm the high quality of goods.



FLOUR



PASTA

**Barnaul**

Headquarters

**2021**

Founded in

**70**

Employees

**3.5 million**

Annual turnover



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**EXPORT CONTRACTS**

Kazakhstan, China, Iran

**68. BUSINESS EXPERT LLC**

**BUSINESS EXPERT LLC** provides easy, customized solutions for all types of industrial and retail needs in the agri-food world, specializing in food and beverage. The company has been operating in the agri-food sector for more than 10 years paying special attention to food processing. The company's products are known under FermentBio trademark.

**PRODUCTS**

Baking flour, wheat,  
Edible unrefined oils,  
Condensed milk.

**ADVANTAGES**

- Fast delivery, financial and customs assistance throughout the world;
- Willingness to work in national currencies;
- Attractive system of bonuses and rewards for our distributors;
- Unrefined oils are high quality raw materials;
- Flour is suitable for production of high quality products such as European bakery;
- Condensed milk is a unique sweet product for the Arab market in convenient packaging (metal can) and fully compliant with Halal standards.

**SUNFLOWER OIL****RAPESEED OIL****CONDENSED MILK****BACKING FLOUR**

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**Yekaterinburg**

Headquarters



**2016**

Founded in



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## EXPORT CONTRACTS

China, Vietnam, India,  
Uzbekistan, Singapore, KSA

## GROCERY

# 69. BERKANA LTD

**BERKANA LTD specializes in the production of high-quality instant porridges under its own brand 2REASONS. 2REASONS porridges consist of natural ingredients and undergo strict quality control. Natural, high-quality, no-cook cereals that are just as healthy as those that require cooking, but they are thinner and require just a splash of boiling water to cook. They also contain fiber, which is very beneficial for our body.**

## PRODUCTS

Oatmeal porridge "2 Reasons" with strawberries in a cup, Oatmeal porridge "2 Reasons" with apricot in a cup, Buckwheat porridge "2 Reasons" with wild mushrooms in a cup, etc.

## ADVANTAGES

- Low sugar content;
- No preservatives or flavor enhancers
- Porridges use chopped flakes, so the porridge turns out similar to the one that was cooked for 15 minutes;
- 2REASONS porridges are individually packaged in the form of a cup, which makes eating more convenient; you can take the food with you;
- Using high-quality food-grade plastic that does not spoil the taste of the product.



OATMEAL PORRIDGE WITH STRAWBERRIES; WITH  
APRICOT; WITH MUSHROOMS



**Moscow**

Headquarters



**2009**

Founded in



**30000**

Employees



**185 million**

Annual turnover



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**EXPORT CONTRACTS**

China, Kazakhstan

GROCERY

## 70. VKUSVILL JSC

**VKUSVILL is a healthy food brand that conveniently brings affordable and quality nutrition to its customers. Today it includes more than 1400+ stores and delivery service with 300 000 daily orders in CiS Region.**

### PRODUCTS

Crispy bread, muesli, cereals, nuts, dumplings, chips, porridge, mushroom caviar, buckwheat, almond, canned food, baby food, drinks, tea, etc.

### ADVANTAGES

- The price is comparable to the market value in the UAE;
- Pure, natural compositions without chemical additives;
- Great choice of products from the grocery category;
- Suitable for retail, HoReCa, airlines, gas stations, offices, etc.;
- Minimum quantity - 1 pallet.



**BABY PUREE**



**CRISPY BREAD**



**CHIPS**



**MUESLI**



**CEREALS**



**PORRIDGE**

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[b2b-Russia.com](http://b2b-Russia.com)



**Moscow**

Headquarters



**2018**

Founded in



**30**

Employees



**33 million**

Annual turnover



**8 million**

Export turnover



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## EXPORT CONTRACTS

CIS countries, Moldova, Georgia, UAE, KSA, Iran, Jordan, Lebanon, Libya, Palestine, Israel

## GROCERY

# 71. ITC SMART LLC

SMART FMCG International Trading Company is engaged in the wholesale of consumer goods, including products from Russian manufacturers. In a relatively short period, the company was able to achieve a strong position in the market and take a leading position in the FMCG sector. The constant increase in the level of services provided and a wide range of products have allowed the company to gain the trust of numerous partners.

## PRODUCTS

Coffee (freeze-dried, instant), tea, non-alcoholic beer, canned fish, canned meat, canned vegetables, packaged cereals (buckwheat, rice, lentils, chickpeas), instant noodles, protein bars, baby food, etc.

## ADVANTAGES

- A wide range of more than 100,000 products in the catalogue;
- All products come from official original manufacturers, which allows to guarantee their quality;
- Well-developed logistics for Middle East and Africa allows to organize prompt delivery with lower than average transportation rates;
- Possibility to work with small order quantities (starting from a 20 feet container);
- International offices in Dubai and Istanbul;
- Qualified support at all stages and individual manager assigned to each client.



FREEZE-DRIED  
COFFEE



CHICKPEAS



POTATO CHIPS



CANNED SWEET  
CORN



PROTEIN BARS



BABY FOOD

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b2b-Russia.com



# Tamaki



**Moscow region**

Headquarters



**2009**

Founded in



**230**

Employees



**21.7 million**

Annual turnover



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## EXPORT CONTRACTS

UAE, Türkiye, Slovenia, Greece,  
CIS countries

## GROCERY

# 72. EUROPRODUCT LLC

EUROPRODUCT LLC (Tamaki brand) is the largest manufacturer of food products for Japanese and Pan-Asian cuisine (HoReCa and Retail). The company produces natural products using traditional technologies, with a high content of valuable components, in convenient and ergonomic packaging. The products are supplied to more than 450 distributors and are present on the shelves in many hypermarket and supermarket chains in Russia and abroad.

## PRODUCTS

Sauces (balsamic, tonkatsu, sweet chili sauce for chicken, teriyaki, seasoning soy sauce, etc.), wasabi, panko breadcrumbs, tempura, nori.

## ADVANTAGES

- Leader in production of food products for Japanese and Pan-Asian cuisine for HoReCa in Russia;
- Halal Certified;
- High content of valuable, natural ingredients;
- Wide range of products, more than 40 types of sauces;
- Live and online training for distributors (how to sell) and chefs (how to cook).



BALSAMIC SAUCE



SOY SAUCE



SWEET CHILI SAUCE



WASABI POWDER



TEMPURA



PANKO



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**Chelyabinsk**

Headquarters



**1997**

Founded in



**300**

Employees



**5 million**

Annual turnover



**1 million**

Export turnover

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## EXPORT CONTRACTS

CIS, Germany, Israel

## GROCERY

# 73. SPICE LLC

SPICE LLC has been operating in the food production market since 1997. The range of products allows the company to work with government agencies, distributors, federal and local retail chains under DOKTOR VKUS brand and under clients' private labels. The company's main priority is to produce quality products at an affordable price.

## PRODUCTS

Spices, seasonings, additives, jellies, soups, drinks.

## ADVANTAGES

- Entry cost is 45% lower than its European counterpart;
- Long product shelf life - 2 years;
- Possibility to work under clients' private labels;
- The company's assortment includes more than 200 SKUs;
- A technological laboratory that develops its own recipes based on natural, environmentally friendly ingredients.



SPICES



SEASONINGS



ADDITIVES



JELLIES



SOUPS



DRINKS

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**Voronezh**  
Headquarters



**2005**  
Founded in



**50**  
Employees

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### 74. RUSSIAN OLIVE LLC

**RUSSIAN OLIVE LLC company (AMARION) is a leader in the selection, cultivation and processing of amaranth, with deep expertise and a scientific approach. The company is experts in cultivating amaranth and producing products from it. The company selects amaranth, creating more productive and resistant varieties, grows and processes it, producing super-healthy products from amaranth: oil, flour, cereals.**

#### PRODUCTS

Amaranth flour AMARANCHO,  
Amaranth grain AMARANCHO,  
Amaranth cereal AMARANCHO,  
Amaranth oil AMARANTICA.

#### ADVANTAGES

- Full cycle production;
- Minimum quantity - 1 pallet;
- Amaranth is the leader among vegan alternatives with squalene level of 6 to 8 percent. Squalene is a powerful antioxidant and has cardioprotective, anticancer and anti-inflammatory effects;
- The amount of calcium in amaranth is seven times as high as in buckwheat, while high lysine content contributes to the process of calcium absorption in the system'
- Amaranth is a gluten-free crop. Its rich formula makes it an essential product in a gluten-free diet.



AMARANTH FLOUR



AMARANTH GRAIN



AMARANTH OIL



AMARANTH CEREAL

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**Tver**

Headquarters



**2006**

Founded in



**100**

Employees

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## EXPORT CONTRACTS

China, EU, Georgia, Moldova,  
CIS countries, Israel, Mexico,  
South Korea, Vietnam

## GROCERY

### 75. NPO BIT LLC

NPO BIT LLC works under the TM of VERTERA, and it is a modern production complex with a research base and all the necessary infrastructure for the development and production of products that meet the highest quality and safety requirements. The company has a patent for the biotechnology of enzymatic depolymerization of indigestible polysaccharides of brown algae, PLASMA.

## PRODUCTS

Fruit puree for children and adults enriched with seaweed.

## ADVANTAGES

- Baby food pouches contain easily digestible kelp hydrolysates rich in useful substances;
- NO sugar added products;
- Baby food has required state registration and has no analogues in the world;
- The natural product is designed for the gentle prevention of iodine deficiency, strengthening immunity and developing the child's intelligence;
- Plasma Smart Start helps to strengthen immunity, lose weight without dieting. The product has all the benefits of kelp and fucus and maximum digestibility;
- Convenient packaging always at hand.



BABY FOOD  
ASSORTMENT  
WITH PEAR, BANANA  
AND APPLE



SEAWEED & FRUIT  
MIX FOR ADULTS



**Tula**

Headquarters



**2022**

Founded in



**3.2 million**

Annual turnover



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## EXPORT CONTRACTS

Kazakhstan, Mongolia, USA, Mali,  
Azerbaijan

## GROCERY

# 76. ARMADA SB LLC / UNCLE TULA

80

**ARMADA SB LLC is a manufacturer and supplier of food products, an enterprise with rich production traditions, the successor of the old Tula enterprise founded in 2003. The main product range of the company is refined sugar, both in traditional form and with flavoring and healthy additives. The company has developed unique flavoring sugars that appeal to many customers.**

## PRODUCTS

Refined sugar pressed in cubes;  
Refined sugar pressed in cubes with natural additives (Coconut, Cinnamon, Ginger, Ginseng, Motherwort, Hawthorn, Eleutherococcus, Propolis);  
Dry mixes for cooking soups, second courses and dessert porridges.

## ADVANTAGES

- The only company in Russia that produces sugar with natural flavors;
- Sugar is available in cubes and sticks, which is ideal for HoReCa segment;
- Possibility to supply under private label;
- Sugar is made from completely natural raw materials, all additives are organic, do not contain preservatives, and are manufactured using special technology;
- Dry mixes present national dishes from all around the world.



SUGAR WITH  
PROPOLIS



SUGAR WITH  
GINSENG



SICILIAN SOUP  
DRY MIX



RICE PORRIDGE WITH  
CHERRY DRY MIX

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**Chelyabinsk**

Headquarters



**2016**

Founded in



**160**

Employees



**9.9 million**

Annual turnover



**1.5 million**

Export turnover

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**EXPORT CONTRACTS**

CIS countries, UAE

SNACKS

## 77. URAL LEADER PLUS LLC

URAL LEADER PLUS company is a large producer of crispy peanuts and other snack products. Today the company is a leader in sales and presence in retail chains. Thanks to many years of experience, "Ural Leader" occupies a strong position in the snack products market and continues to actively develop and expand the range of products produced.

### PRODUCTS

Fried peanuts in a crispy crust.

### ADVANTAGES

- Free sample delivery;
- Wide range of flavors (more than 20 different options);
- The production complex is equipped with European-class equipment, production volume: more than 300 tons per month;
- Various packaging options and volumes;
- High quality raw materials.



FRIED PEANUTS IN A CRISPY CRUST

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+7 999 569-05-70



**Tambov**

Headquarters

**2003**

Founded in

**8.7 million**

Annual turnover

**8.2 million**

Export turnover



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**EXPORT CONTRACTS**

USA, Canada, Germany, UAE,  
Oman, Israel, UK, Belarus,  
Azerbaijan, etc.

**78. SOLOMON-TRADE LLC**

**SOLOMON-TRADE LLC** is the official distributor of **AGRO SOUYZ**, one of the leading Russian manufacturers of snack products made with sunflower and pumpkin seeds, peanuts and natural sunflower brittles under own brand marks: **GOLDEN GIFT**, **STANI**, **TAMBOVER WOLF** and others. The products are supplied to over 37 countries and are already available in Oman, Qatar and the UAE.

**PRODUCTS**

Flavored roasted peanuts, roasted sunflower kernels, roasted sunflower seeds, natural peanuts, salted peanuts, roasted pumpkin kernels, roasted pumpkin seeds

**ADVANTAGES**

- High margins for the products, the distributor's markup can reach 30-40%;
- Long shelf life (12 months);
- Natural and healthy products with no GMOs and no use of oil;
- Registered trademarks protected from counterfeiting;
- Golden Gift trademark is labeled in English and Arabic according to the standards of GCC.;
- Well-developed logistic channels to the GCC region.



SALTED SUNFLOWER SEEDS



PUMPKIN SEEDS



LARGE ROASTED SUNFLOWER SEEDS



**Tomsk**

Headquarters



**1999**

Founded in



**190**

Employees



**7 million**

Annual turnover



**4 million**

Export turnover

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## EXPORT CONTRACTS

Europe, South Korea

## SNACKS

# 79. SIBERIAN CEDAR ECO-FACTORY LLC

83

**SIBERIAN CEDAR ECO-FACTORY** has been producing natural food products from pine nuts and Siberian berries for 17 years. The company's assortment includes more than 150 types of products that do not contain GMO, dyes, preservatives and any other harmful additives artificially created by man.

## PRODUCTS

Pine nut kernels of Pinus Sibirica.

## ADVANTAGES

- The quality of the pine nut kernel is confirmed by tests of a European laboratory accredited in the DAkkS system;
- Low-temperature drying (up to 35 C) in which all mineral components (iron, phosphorus, sodium, potassium, calcium and magnesium) do not disintegrate and are completely absorbed by the body;
- Availability of small packages for retail and big packages for food production purposes.



PINE NUTS



**Chelyabinsk region**

Headquarters



**2004**

Founded in



**3500**

Employees



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## EXPORT CONTRACTS

UAE, KSA, Europe, USA, South Korea, Mongolia

## SNACKS

# 80. SMART COMPANY (P.E. VOLKOV ALEKSEY EVGENEVICH)

84

**SMART COMPANY** (Private Entrepreneur Volkov Alexey Evgenevich) is one of the federal leaders in the market of packaged sunflower and peanut seeds in Russia, the CIS countries, Europe, and Asia. The company's products meet modern trends, are strongly associated with quality in all aspects, and are represented throughout the Eurasian space, including in the largest retail chains.

## PRODUCTS

Roasted salted peanuts **KARAVAN OREKHOV**,  
Roasted salted pumpkin seeds **JINN**,  
Roasted sunflower seeds (including salted) **JINN**,  
Fried sunflower seeds **JOON**,  
Fried sunflower seeds **AIVOS**.

## ADVANTAGES

- All products are certified according to the international format FSSC 2000 FOOD, U.S. FDA, trademarks registered in the EU, UAE and KSA;
- Growing large-fruited sunflowers in own fields in ecologically clean regions of Russia;
- Unique roasting technology that provides a bright taste of snacks;
- The company has its own center for breeding the best varieties of seeds;
- Large modern production complexes;
- Wide range of products under several brands.



ROASTED SALTED  
PEANUTS



ROASTED SUNFLOWER  
SEEDS



ROASTED SUNFLOWER  
SEEDS



ROASTED SALTED PUMPKIN  
SEEDS

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**Tolyatti**

Headquarters



**2016**

Founded in



**1200**

Employees



**89 million**

Annual turnover



**8 million**

Export turnover

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## EXPORT CONTRACTS

CIS countries, Moldova, Serbia,  
Czech Republic, Poland, Estonia,  
China, Iraq, KSA, Kuwait, Qatar,  
Bahrain, Libya

## SNACKS

# 81. FITNESS FOOD LLC / BOMBBAR

FITNESS FOOD LLC is a manufacturer of beneficial, sugar-free snacks and breakfast foods under BOMBBAR brand. The company has two additional production rooms: one where technical experts work on improving BOMBBAR formulas, and another where protein bars are stored and monitored.

## PRODUCTS

Snacks, drinks (energy, functional, lemonade)

## ADVANTAGES

- Natural products that aid in weight loss;
- Nourish muscles;
- Satisfy appetite;
- Improve digestion;
- Promote the growth of beneficial microbiota to help maintain normal blood sugar levels.



SNACKS



ENERGY DRINK



LEMONADE DRINKS

## 82. GREENSHIRE GROUP LLC

**GREENSHIRE is a Russian manufacturer of healthy nutrition products. The basis of the company's concept is to offer consumers only natural and healthy products: without preservatives, dyes and other harmful additives. The company's product line is designed for consumers who value natural ingredients in products and follow healthy eating trends around the world.**

### PRODUCTS

Natural fruit chips in assortment; Pastila - fruit snack; Dessert-snack AppleCake; Crispy Apple sticks; Solid Honey or Honey Drops; Natural fruit and berry marmalade, Natural juices and nectars, etc.

### ADVANTAGES

- Prices in different categories are lower by 20 to 100% than analogues in the UAE market;
- The company has production in the south of Russia, in the Krasnodar Territory - one of the most ecologically pure regions of Russia;
- Adapted packaging - English and Arabic language;
- Unique products, some of which have no analogues on the GCC market;
- The company complies with the basic principles of HACCP and implemented ISO 22000 food safety management system.



NATURAL FRUIT CHIPS AND SNACKS



JUICES AND BEVERAGES



**Saint Petersburg**

Headquarters



**1990**

Founded in



**8000+**

Employees



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## EXPORT CONTRACTS

More than 50 countries,  
including CIS, China, Vietnam,  
Uruguay, African countries

## BEVERAGES

### 83. BALTIKA BREWERIES LLC

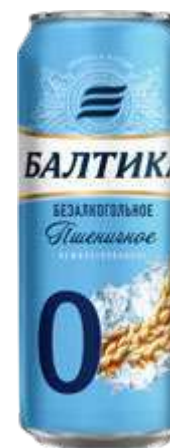
**BALTIKA BREWERIES** is one of the largest consumer goods companies in Russia. The company is leaders in the alcohol-free beer market, occupying more than 27% of it. **BALTIKA BREWERIES** is the leading exporter of Russian beer, with the company's products being offered in various countries of the world, including Western Europe, North America and Asian Pacific region.

## PRODUCTS

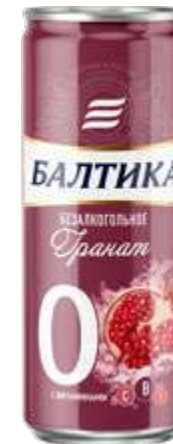
Non-alcoholic beer assortment

## ADVANTAGES

- Baltika brand - the No. 1 brand in Europe in terms (Euromonitor 2015);
- Presence in more than 79 countries, including Western Europe, North America and Asian Pacific region;
- The wide brand portfolio of the company allows satisfaction of the most sophisticated taste. Apart from the key BALTIKA brand, the company produces more than 55 beer brands.



NON-ALCOHOLIC BEER: LIGHT, WHEAT, GRAPEFRUIT



NON-ALCOHOLIC BEER: RASPBERRY, LIME, POMEGRANATE



**Penza**

Headquarters



**2006**

Founded in



**200+**

Employees



**196 million**

Annual turnover



**2 million**

Export turnover

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## EXPORT CONTRACTS

Armenia, Azerbaijan, Kazakhstan,  
Belarus, Georgia, Tajikistan,  
Kyrgyzstan, Iran, China, Iraq,  
Mongolia

## BEVERAGES

# 84. GIFT LLC

**GIFT LLC (RUSSIAN PEPPERS)** is a wholesale distribution company for the sale of non-alcoholic beverages. The company has a rich history and combines a modern vision of the beverage market in terms of branding, as well as a traditional approach in terms of quality and product recipes.

## PRODUCTS

Non-alcoholic beverages and energy drinks:

- CRAFT ROYALE lemonade,
- ZIZI vitamin drink,
- FREE MASAI energy drink,
- PULSE UP energy drink,
- MILK WAVE'S non-alcoholic carbonated juice-containing drink.

## ADVANTAGES

- More than 120 years of expertise and experience;
- Best in class technologies and production equipment;
- Wide range of produced products covering all beverages categories;
- Full production and services cycle;
- Four production sites;
- More than 80 millions units per year;
- CIFER certification.



MILK WAVE'S  
BANANA, 0%,  
0.25L



FREE MASAI  
BUBBLE GUM,  
0%, 0.45L



ZIZI VITAMIN B,  
0%, 0.25L



PULSE UP  
ENERGY, 0%,  
0.33L/0.45L



PULSE UP  
ENERGY, 0%,  
0.45L/0.5L



FREEMAN  
BLACKBERRY,  
0%, 0.33L



PULSE UP  
ENERGY, 0%,  
0.4L



CRAFT ROYALE  
LEMONADE, 0%,  
0.41L

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## Moscow region

Headquarters



1996

Founded in



150+

Employees



85 million

Annual turnover



7.7 million

Export turnover

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## EXPORT CONTRACTS

CIS countries, Nigeria, South Africa, China, Vietnam, Israel, Türkiye, Mongolia

## BEVERAGES

# 85. EURASIAN ALCOHOL GROUP JSC

**EURASIAN ALCOHOL GROUP JSC** is the leading manufacturer and distributor of sparkling alcohol and non-alcoholic beverages and beer-based drinks in Russia. Production is based in Ramenskoye, Moscow region. Regional offices are located in all major cities of Russian Federation.

## PRODUCTS

Non-alcoholic beverage SANTO STEFANO produced according to a unique recipe.

## ADVANTAGES

- Recognition of SANTO STEFANO on the Russian market is 98%;
- No artificial colors or flavors;
- 30 calories in 1 glass;
- With the addition of stevia;
- With grape must;
- 0% alcohol, 0.75l;
- EURASIAN ALCOHOL GROUP JSC makes direct deliveries from its own factory in Russia;
- A capacity of 1 car SANTO STEFANO 12,288 bottles (32 pallets);
- The company provides marketing support subject to regular deliveries under the loyalty program for regular customers.



BIANCO, 0%, 0.75L



ROSSO, 0%, 0.75L



**Novosibirsk**

Headquarters



**2021**

Founded in



**25**

Employees



**8.6 million**

Annual turnover



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## BEVERAGES

### 86. IRHADA LLC

IRHADA LLC (brand IMPORT DRINKS) is a trading house which is an exclusive representative of 3 non-alcohol beverage lines of the leading Abrau-Durso factory: VARYAG, ABRAU INDIAN TONIC and ABRAU VINONADE.

#### PRODUCTS

Non-alcoholic carbonated energy drinks VARYAG, soft drinks ABRAU VINONADE, non-alcoholic beverages ABRAU INDIAN TONIC.

#### ADVANTAGES

- Profits increase (high turnover product, up to 50% higher than analogues. Quality and exclusive);
- Cost reduction (logistics costs reduction, inventory reduction);
- Improving the reliability of supplies (the company works without intermediaries, direct importers);
- Assortment detuning from competitors, attracting new groups of buyers;
- Marketing support for sales at all stages;
- The company maintains a constantly updated fleet of trucks and carries out prompt delivery of orders.



VARYAG APPLE &  
ELDERBERRY,  
0%, 0.45L



ABRAU INDIAN TONIC,  
0% sugar, 0.3L



ABRAU VINONADE, 0%, 0.3L



**Smolensk region**

Headquarters



**2013**

Founded in



**2.5 million**

Annual turnover



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## EXPORT CONTRACTS

Kazakhstan, Belarus, Uzbekistan,  
United States, Hungary

## BEVERAGES

# 87. VIMA LLC

VIMA LLC is one of the largest producers of natural juices and nectars in Russia. The company's mission is to bring health to every home, offering juices and nectars of the highest quality at an affordable price. Own production facilities allows to supply large volumes of more than 50 million liters of products per year. The product list includes beverages for every taste and budget: from more than 30 positions in premium segment (not from concentrate juices in glass bottles) to budget lines (tonic drinks, Tetra Pak drinks) under brands KRAL, DEVITA and EZO WOLF.

## PRODUCTS

- Fruit and vegetable juices in assortment,
- Fruit and vegetable nectars in assortment,
- Non-alcoholic tonic (energy) drink EzoWolf

## ADVANTAGES

- No artificial coloring additives;
- No preservatives;
- Room-temperature product storage without need for special equipment;
- Attractive brand labels;
- Availability of international certificates: HACPP, Kosher, Halal;
- 10+ years of export sales to 17 countries;
- Possibility of supply under private label.



MANGO JUICE



POMEGRANATE JUICE



PUMPKIN JUICE



NATURAL ORANGE JUICE



TONIC ENERGY DRINK

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**Barnaul**

Headquarters



**1978**

Founded in



**1200**

Employees



**35 million**

Annual turnover



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**EXPORT CONTRACTS**

Kazakhstan

## BEVERAGES

### 88. BPZ JSC

**BPZ JSC (BARNAUL BREWERY)** is a large modern diversified enterprise whose drinks are not just useful and environmentally friendly, but also a natural product of high quality, made according to traditional technologies with the use of the most modern equipment on the basis of water from its own artesian wells more than 220 meters deep.

#### PRODUCTS

Non-alcoholic beverages:

- soft drinks;
- iced tea;
- bottled water;
- energy drinks.

#### ADVANTAGES

- High-quality quality ingredients, from which the products are made, are the basis of delicious natural drinks, popular in all corners of Russia as well as abroad;
- The company's products participate in Russian and international exhibitions, tasting competitions for beverage producers, winning the highest awards;
- Assortment of drinks is constantly enlarged with new products.



SOFT DRINKS

ISOTONIC  
SRINKS



DRINKING WATER



**Irkutsk**

Headquarters



**2013**

Founded in



**130**

Employees



**9.5 million**

Annual turnover



**0.9 million**

Export turnover



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## EXPORT CONTRACTS

CIS countries, Mongolia, Estonia

## BEVERAGES

# 89. NATURAL DRINK LLC

**NATURAL DRINKS LLC** is the manufacturer of fruit and berry drinks using natural ingredients. The company's modern equipment allows to produce a wide range of drinks with minimal sugar content, sugar substitutes and natural juices. The company always strives to create unique products as well as improve existing recipes.

## PRODUCTS

Soft drinks:

- with aloe vera, coconut pieces, orange pulp, chia seeds etc.
- cream-based soda drinks;
- traditional Russian fruit and berry drinks.

## ADVANTAGES

- Around 150 SKUs of existing products suitable for retail and HoReCa;
- Large experience of working under private labels and possibility to create new recipes based on customer demands;
- Unique modern recipes as well as traditional Russian drinks;
- All products are certified and meet the requirements of state standards;
- Possibility to issue a Halal certificate.



ORGANIC ALOE VERA  
DRINK



JUICE BASED DRINK  
WITH ORANGE PULP



TRADITIONAL RUSSIAN  
BERRY DRINK



CREAM-BASED  
SODA DRINK



**Moscow**

Headquarters



**2019**

Founded in



**66**

Employees



**11 million**

Annual turnover



**1 million**

Export turnover



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## EXPORT CONTRACTS

China, UAE

## BEVERAGES

# 90. BAIKAL AQUA TC LLC

**BAIKAL AQUA TC LLC (brand LEGEND OF BAIKAL) is an exclusive producer of lake Baikal water from a depth of 400 m. The company is a responsible producer and takes a proactive position in relation to preservation of nature, carefully monitors the quality and composition of water in Lake Baikal.**

## PRODUCTS

Carbonated and non-carbonated water in PET and glass bottles.

## ADVANTAGES

- LEGEND OF BAIKAL water helps maintain the human body balance with its high natural oxygen content (12 mg/L);
- The pH value of Baikal water is 7.6, which is almost identical to the pH value of human body;
- High-tech modern lines for water production;
- The company delivers the water in special thermos cars so that the water retains all the freshness and beneficial properties of Lake Baikal;
- The company's own laboratory allows to monitor the quality of the product;
- The company conducts research on the properties, structure and impact of drinking water from the lake on the quality of human life;
- The company is one of the few companies that have received an official permit to extract water directly from Lake Baikal;
- LEGEND OF BAIKAL was awarded the 100 Best Goods of Russia mark in 2019 and is recognised by global research institutes.



NON-CARBONATED  
PET 1.5L



NON-CARBONATED  
PET 4.9L



NON-CARBONATED  
PET 18.9L



NON-CARBONATED  
GLASS 0.75L



CARBONATED  
PET 0.33L



CARBONATED  
GLASS 0.5L


**Saint Petersburg**

Headquarters


**1994**

Founded in


**5000**

Employees


**651 million**

Annual turnover


**150 million**

Export turnover

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## EXPORT CONTRACTS

CIS countries, USA, Chile, China, Vietnam, Mongolia, South Korea, Hungary, Israel, UAE, etc.

# 91. ORIMI EXPORT LLC

ORIMI EXPORT LLC is an export division of ORIMI GROUP OF COMPANIES, which is the leader on the Russian tea and coffee markets in terms of production volume and technology. ORIMI today is a company with an integrated business model that includes import of bulk tea and coffee, production of consumer products and their promotion on the Russian and international markets. The company is ranked number 1 on the Russian tea market, among top 3 companies on the Russian coffee market and among top 4 companies in the global ranking of world tea producing companies.

## PRODUCTS

- Roasted coffee beans, instant coffee,
- Herbal tea, green tea, black tea.

## ADVANTAGES

- A large variety of product lines to suit the tastes of different target groups (450 SKUs);
- Original flavor combinations;
- Quality control at all stages (production is FSSC certified);
- Possibility to assure large quantities: manufacturing complex ORIMI is the largest plant in tea and coffee industry in Europe;
- Modern, stylish package design.



BLACK TEA IN BAGS



FREEZE-DRIED COFFEE



GREEN LEAF TEA

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# MAY



**Moscow**

Headquarters



**1991**

Founded in



**1500**

Employees



**273 million**

Annual turnover

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## EXPORT CONTRACTS

Iran, UAE, KSA, Bahrain, Belarus,  
Kazakhstan, China, Thailand,  
South Korea, Italy, Sweden, USA,  
Mexico, Canada

## COFFEE AND TEA

# 92. MAY COMPANY LLC

**MAY COMPANY LLC (brands: RICHARD, CURTIS, COFFESSO) is one of the TOP 10 tea companies in the world. The company has 2 state-of-the-art tea & coffee factories in Sri Lanka and Russia. MAY COMPANY LLC is a member of the British Institute ISMM and of the international Product Development Management Association, and also a winner of the Healthy Nutrition Award.**

## PRODUCTS

- Roasted coffee,
- Fruit and herbal tea,
- Green tea, black tea.

## ADVANTAGES

- Annual production capacity of the company is more than 30 000 tons;
- In production of tea and coffee the company uses the latest German, Italian and Japanese equipment;
- Best products for all target segments of Russian and international tea markets;
- The company's brands are represented in 69 countries;
- The flagship brand RICHARD is TOP-2 brand of tea category in Russia;
- CURTIS tea brand received the Brand of the Year/ Effie - 2012 award;
- All teas are enriched with vitamin B;
- Production technology of COFFESSO includes ultra-fine grinding and complex roasting.



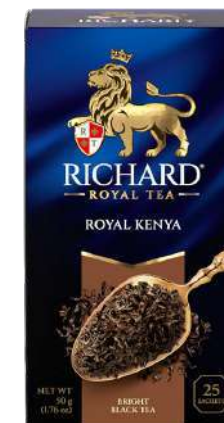
**100% ROBUSTA  
(COFFEE BEANS)**



**100% ARABICA  
(GROUND COFFEE)**



**GIFT COLLECTION  
(ASSORTED TEA  
IN SACHETS)**



**ROYAL KENYA  
(LOOSE BLACK TEA)**

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**Moscow**

Headquarters



**1992**

Founded in



**100**

Employees



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COFFEE AND TEA

## 93. SEPTORG LLC (SANDER GROUP)

97

SEPTORG LLC (SANDER Group) has been successfully operating in the FMCG food market for more than 30 years. The company is actively developing the areas of production, distribution, logistics, export and import.

SANDER Group's mission is to offer delicious and varied products for a happy life for every person.

### PRODUCTS

Black, green and herbal tea brands RISTON, GREEN PANDA, RICHE NATUR, Fruiting drink from grape/strawberry/aloe/guava/mango juices with pieces of coconut/strawberry/aloe; Coffee Caffè Tiziano Bonini, Corsetti TM.

### ADVANTAGES

- Price is 15% less than competitors;
- Large product line;
- Tea with various natural flavors in different packaging options;
- Large assortment of coffee: beans, ground, capsules, instant;
- Own full cycle production.



RICHE NATUR TEA



RISTON TEA



GREEN PANDA TEA



FRUITING DRINK



COFFEE CAFFE TIZIANO  
BONINI



COFFEE CORSETTI

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[b2b-Russia.com](http://b2b-Russia.com)



**Moscow**

Headquarters



**2022**

Founded in



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[WEBSITE](https://www.baccarossa.ru)

### 94. IP KRASIUK NATALIA MIKHAILOVNA / BACCA ROSSA

98

**IP KRASIUK NATALIA MIKHAILOVNA** produces its products under the brand **BACCA ROSSA**, which provides a wide range of coffee of different roasts. The company covers many business areas: restaurants, hotels, offices, beauty salons, retail chains, distributors. The company's production capacity allows to roast up to 8 tons of coffee per day.

#### PRODUCTS

Bean and ground coffee; Portion coffee;  
Coffee capsules; Coffee gift sets.

#### ADVANTAGES

- The company specializes in high quality specialty arabica: selected beans with a Q-grade rating above 80 according to the Coffee Specialty Association;
- A wide range of coffee beans and ground coffee. Coffee in drip-packs, gift sets, capsules;
- Convenient packaging with zip lock, degassing valve and detailed information about the coffee blend;
- Exclusively natural raw materials without the use of preservatives and flavorings;
- Possibility to develop custom products under the client's brand or localize production in the purchasing country.



**BRAZIL MOJIANA  
COFFEE BEANS**



**ESPRESSO ICONIC BLEND  
COFFEE BEANS**



**ETHIOPIA IRGACHEFFE  
DRIP COFFEE**



**BOMBA DE FRUTA  
GROUND COFFEE**



**Moscow region**

Headquarters



**2011**

Founded in



**131**

Employees



**100 million**

Annual turnover



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**EXPORT CONTRACTS**

Armenia, Kazakhstan

FROZEN PRODUCTS

## 95. ALTERNATIVA LLC / BONTIER

**ALTERNATIVA LLC / BONTIER** company produces dough and bakery products in Russia according to recipes collected all over the world. Despite the fact that there has always been a wide variety of dough and bakery products on the Russian market, it was not easy for true connoisseurs of original recipes to find the necessary products to independently prepare various baked delights.

### PRODUCTS

Frozen semi-finished products

### ADVANTAGES

- Quick delivery without delays; control the temperature during delivery and guarantee the quality of products;
- Modern baking equipment from leading European and domestic manufacturers and own baking technologies allow the company to guarantee the highest quality of the products.



FROZEN DOUGH



BERLINER DONUTS

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## Leningrad region

Headquarters



**2004**

Founded in



**250**

Employees



**100 million**

Annual turnover



**0.54 million**

Export turnover

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## EXPORT CONTRACTS

Finland, Sweden, Norway,  
Germany, Italy, Israel, Serbia,  
Australia, Kazakhstan, China,  
Japan, Moldova, Belarus

## FROZEN PRODUCTS

# 96. YAGODY KARELII ACPSC

**YAGODY KARELII (KARELIA BERRIES) ACPSC** is one of the leaders in the collection and processing of wild berries and mushrooms under FROMBIO brand. Only the best raw materials from eco-friendly territories become the basis for the company's natural products. Today, YAGODY KARELII is one of the largest operators in the Russian and European markets of fresh frozen berries and their highly processed products.

## PRODUCTS

Natural berry nectars, Natural directly pressed juices, Natural berry jams, Freeze-dried berry powders.

## ADVANTAGES

- Natural, environmentally friendly raw materials from environmentally friendly places;
- No artificial additives;
- High quality products;
- The company's clients are Danone, Pepsico, Valio, Hortex, Coca Cola and the like.



FROZEN BERRIES



FREEZE DRIED POWDER



PROCESSED BERRIES



**Moscow region**

Headquarters



**2017**

Founded in



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**EXPORT CONTRACTS**

Armenia, Kazakhstan

## FROZEN PRODUCTS

### 97. AGROBAR LLC

AGROBAR LLC is the largest Russian producer of natural purees made of fruit, vegetables, and berries, with the product range including over 70 types of puree. AGROBAR was founded in 2017 by professionals with 20 years of experience in HoReCa segment. AGROBAR purees are a universally applicable solution for professional and household ideas.

## PRODUCTS

Frozen fruit and berry puree

## ADVANTAGES

- The widest range of products on the market -over 70 types of puree, exclusive mixes, and no-sugar product line;
- Own automated production facilities with the quality monitored at every stage - from raw material selection to finished product packaging;
- The puree contains only natural fruit, berries, and vegetables, and less than 10% sugar;
- Professional integration of the products into clients' processes.



FROZEN PUREE

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*Gulfood*



**Made  
in Russia**